Linking the Economy and the Environment of Florida Keys/Key West

> Technical Appendix: Sampling Methodologies and Estimation Methods Applied to the Florida Keys/Key West Visitor Surveys 2007-08

> > December 2010

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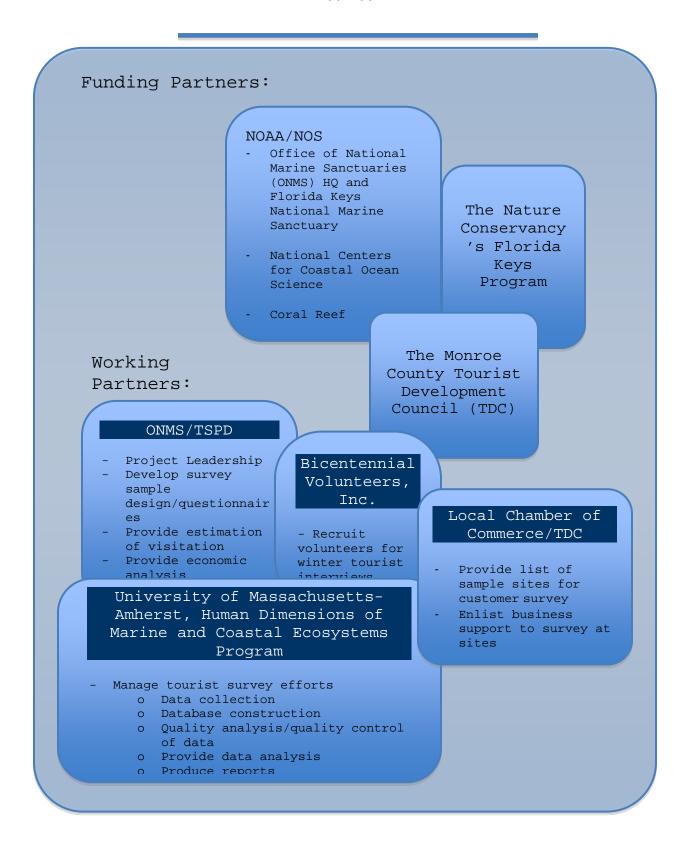


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## Linking the Economy and the Environment of Florida Keys/Key West

Technical Appendix: Visitors 2007-08



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#### Preface

This document was prepared to provide detailed documentation of how various measurements were derived as reported for visitors for the Florida Keys/Key West in "Visitor Profiles: Florida Keys/Key West 2007-08" (Leeworthy, Loomis and Paterson 2010) and "Economic Contribution of Recreating Visitors to the Florida Keys/Key West 2007-08" (Leeworthy and Ehler 2010a). In addition, the non response bias analysis and sample weighting for the estimates made in "Importance and Satisfaction Ratings by Recreating Visitors to the Florida Keys/Key West 2007-08 (Leeworthy and Ehler 2010b) are documented here. As a technical appendix, this document is intended for researchers that want to do further analyses with the visitor data and for researchers that may want to replicate the study in the future.

Chapter 1 provides details on the sampling methodologies and methods for estimating the total number of visitors or person-trips (visits) and the number of person-days of visitation. Chapter 2 documents the sample weighting applied to both the on-site and mail back samples. Chapter 3 provides details on the results of analyses to determine the existence of non response bias in the various mail back surveys. The corrections for non response bias are included in the sample weighting explained in Chapter 2. Chapter 4 documents the methods used to estimate participation rates and the total number of participants in each activity by season and district. Chapter 4 also documents how intensity of use was estimated for a select list of 39 activities by district and season. Intensity of use was defined in terms of the number of separate person-days of activity. Finally, Chapter 5 documents the methods used for estimating the economic contribution visitors had on the Monroe County economy.

All project data and documentation is available on CD-ROM in a variety of database and statistical package formats. To obtain copies contact:

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This document and all other project documents can be obtained on the World Wide Web at the following address:

http://sanctuaries.noaa.gov/science/socioeconomic/floridakeys/recreation/welcome.html

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#### Chapter 1. Method of Estimating the Number of Person-Trips (visits) and Person-days

The sampling design used in the Auto, Air, Cruise Ship and Ferry Survey allows us to estimate the number of person-trips to the Florida Keys made by non-residents of Monroe County by season and mode of travel (access) to the Florida Keys. The measurement, "person-trips," must be differentiated from the number of visitors and the number of visitor days.

*Concept of a Person-trip.* For any given day, the number of person-trips and the number of visitors is the same. But once we expand the time period for estimation beyond one day, then the possibility exists that the same person can make more than one trip (visit). Because we interview visitors as they are leaving the Florida Keys (ending their visit), we count someone each time they visit the Florida Keys. This is the concept of a person-trip or visit. We can use these two terms interchangeably.

Number of Visitors. The number of person-trips (visits) and the number of visitors are two measurements that have long been a source of confusion. The State of Florida's Division of Tourism (now Visit Florida) has long confused these two measurements. For the two measurements to be equivalent requires that for the given time period of estimation that each person only makes one visit (trip). Although this is true for the vast majority of visitors, it is not true for all visitors. In the Florida Keys, visitors during the January – April 2008 sampling period, made on average 1.98 trips annually, while visitors during the June - August 2008 sampling period made on average 2.58 trips annually. By dividing the total number of person-trips (visits) by the average number of trips (visits), for any given time period, we get an estimate of the separate number of visitors. That is, the separate number of different people that visited the Florida Keys during the given time period. We did not obtain the separate number of trips (visits) made by visitors each sampling season, so we cannot derive and estimate of the number of separate visitors by season. We can make such an estimate for the annual time period; however, the estimate is not needed for purposes of this study. For purposes of this study, we want an estimate of the total number of person-trips (visits) during each season. This estimate allows us to extrapolate average trip expenditures per person into total expenditures during the given time period for estimation. Also, when we estimate the percent of visitors that engaged in a certain recreation activity, we can extrapolate this into an estimate of the total number of visitors that did the activity during that time period.

*Number of Person-Days.* Another useful measurement is the number of person-days. Each visit (trip) may have a different length of stay. For day-trips, the concept of a person-day and a person-trip are thus equivalent. But many trips (visits) are for more than one day. In the Florida Keys, the average length of stay was 4.94 days per visit and 3.51 days per visit, for the January – April 2008 and June – August 2008 sampling periods, respectively. Multiplying the average length of stay by the total number of person-trips (visits) yields an estimate of the total number of person-days for any given time period. Dividing the estimate of the total number of person-days by the number of days in the time period yields an estimate of the average number of visitors in the Florida Keys for the average day during that time period. This latter estimate could be used in assessing the "functional population" i.e., the number of people in the Florida Keys on a given day. The concept of a functional population is used for planning for facilities and services and in the Florida Keys, hurricane evacuation.

#### **Sampling Methodology**

#### Auto, Air, Cruise Ship and Ferry Sample

The Florida Keys has a special geographic feature which allowed us to design a sample to estimate the total number of person-trips (visits). The Florida Keys are a chain of islands located at the southern end of the Florida peninsula. Access is limited to one highway (U.S. 1), two airports (Marathon and Key West), and the cruise ship and ferry docks in Key West. People can also come by private boat, and they do, but this is less than one percent of total visitation.

Another fact that makes estimation of person-trips possible is that the Florida Department of Transportation (FLDOT) collects hourly traffic counts on the northbound lane of U.S. 1 at points where people are exiting the Keys. The airports also maintain air enplanement counts on all flights leaving the

Keys, and the Port Authority maintains passenger counts for all cruise ships docking at or anchoring off Key West and the Ferries operating between Miami, Marco Island and Naples to Key West.

Restricted access and availability of total count data allowed us to design a sample from which we could estimate both person-trips (visits) and person-days. We did this for two seasons. We chose January – April 2008 as a sampling period that would be representative of visitation during the December 2007 through May winter season and June – August 2008 as representative of the June through November 2008 summer season.

We used a stratified random sample design; stratified across mode of access (Auto, Air, Cruise Ship and Ferry). Within mode of access, we sampled during different days of the week and times of the day for the auto and air samples. The cruise ships and ferries were on fixed schedules. For cruise ships, we attempted to get a representative sample of the different size ships that visit Key West. For the ferries, we sampled on different days of the week by type of day (weekday and weekend). We over-sampled the air, cruise ship, and ferry passengers to ensure adequate sample sizes to estimate important project measurements separately for these two groups. A priori, we had little information on how to exactly stratify by mode of access, since no one regularly estimates the number of person-trips (visits) by mode of travel for the Florida Keys. So our sample quotas by mode of access are not likely to result in exact sample stratification (i.e., not the same distribution that exists in the real population). Therefore, post sample weighting will be required based on the estimates of the total number of person-trips (visits) by mode of access.

Auto Survey. We randomly pulled vehicles from the traffic stream in the northbound right lane of U.S. 1 (at approximately the 105 mile marker). The parking lot of the Thom Thumb (at the corner of Taylor Drive and U.S. 1) was used during both sampling periods. A permit was obtained from the FLDOT to conduct the survey. Both survey sites met requirements for safely getting vehicles off and back onto the highway. Traffic signs were placed on both sides of the northbound lanes. The first set read "TRAFFIC SURVEY 1,000 FEET", the second set read "TRAFFIC SURVEY 500 FEET", and the third set read "BE PREPARED TO STOP". Police units, with their emergency lights on, were placed on both sides of the northbound lane to aid in slowing traffic. One officer pointed at a vehicle (vehicle chosen randomly) and directed the vehicle into the parking lot. Traffic cones were deployed to help direct the traffic into the parking lot. In the parking lot, the driver of the vehicle was greeted by a member of the Bicentennial Volunteers, Inc. during the winter season and by a locally hired person for the summer season. The volunteer/hired personnel screened occupants of the vehicle using several criteria designed to select only non-residents of Monroe County that were leaving the Florida Keys (ending their visit), and had participated in some recreation activity (See Exhibit 1, Tally Sheet and Exhibit 2, the Blue Card containing the list of recreation activities). Those not meeting the screening criteria or that refused to be interviewed were quickly sent back onto the highway and tallied in the appropriate column of the Tally Sheet. The original design used in 1995-96 called for using the information obtained on the tally sheet to translate the number of vehicles to the number of vehicles with recreating visitors. Because the officers did not consistently follow selection criteria (some avoided choosing known residents), we had to use an alternative method to avoid significant biases.

There are a couple of other design aspects that required special treatment. First, for purposes of safety, the Monroe County Sheriffs recommended that we only pull vehicles from the right lane. U.S. 1 is a four lane highway along the portion we sampled. Second, not all types of vehicles would be eligible to be pulled into the parking lots (tractor trailers, large commercial vehicles and buses). We did pull motor homes and vehicles pulling trailers (both travel trailers and boats). In order to be able to translate vehicle counts from the FLDOT on U.S. 1 into vehicles containing eligible visitors, we needed to be able to estimate the proportion of vehicles that were eligible to be selected by the officers and we needed to be able to test whether traffic in the right lane was any different from traffic in the left lane (type of vehicle). We gathered the necessary information using Tally Sheet number two (Exhibit 3).

Exhibit 4 is a calendar showing the dates and times the highway survey was conducted during both the January – April 2008 and June – August 2008 sampling periods. The highway survey was conducted on 36 days during the January – April 2008 period and on 30 days during the June – August

2008 period (originally 40 days were planned for each sampling period to account for contingencies—bad weather, emergencies requiring Monroe County Sheriff's to respond, or problems with personnel). Note that our sampling times were restricted to the hours between 9 am and 4 pm. This is extremely important because inter-county commuters (i.e., people that live inside Monroe County but work outside Monroe County and people that work inside Monroe County but live outside Monroe County) are not accounted for in this sample design. We had to supplement our sample design with estimates of inter-county commuters from the Census of Inter-county Commuters (U.S. Department of Commerce, Bureau of Economic Analysis, 1996).

There were two key issues for which many members of the community expressed concern about the conduct of the highway survey; police intimidation and traffic delays and/or accidents. **Neither problem occurred** due to the design and professional implementation by the Monroe County Sheriffs Department. The only person (s) that came into contact with the occupants of vehicles were the Bicentennial Volunteers or hired survey personnel located in the parking lots. Traffic was never stopped on the highway. Vehicles were selected and directed into a parking lot.

Residents of Monroe County, non-qualifying visitors, or visitors that refused the interview were never delayed more than one minute maximum. For most residents, the delay was only a few seconds. An interesting finding was that the survey worked "best" when traffic was relatively heavy. That is, even during the heaviest traffic periods, the traffic survey never resulted in a traffic backup.

*Person-trips-Auto Survey: Recreating Visitors.* We need five basic measurements in order to estimate the number of person-trips by recreating visitors accessing the Florida Keys by the highway:

1. Total traffic counts.

2. Proportion of traffic that was eligible to be pulled from the traffic stream.

3. Proportion of vehicles that was pulled from the traffic stream that contained visitors that were nonresidents of Monroe County, that were ending their visit to the Florida Keys, and that did some recreation activity during their visit.

4. Number of eligible visitors per vehicle.

5. Number of inter-county commuters.

*Total traffic counts.* Total traffic counts are available for U.S. 1 on an hourly basis from the FLDOT. Exhibit 5 shows an example for January 2008. We obtained this information from the FLDOT for December 2007 through November 2008. Table A.1.1 summarizes the traffic counts by sampling period or season and by type and time of day.

**Proportion of traffic pulled.** Exhibit 3 shows the tally sheet used for obtaining the information on the proportion of the traffic that was eligible to be pulled from the traffic stream. Tour buses, school buses, commercial pick-ups and vans, and commercial and government trucks were not eligible to be pulled from the traffic stream. Fifteen minute samples were taken alternatively between the left and right northbound lanes on U.S. 1. The tally person counted every vehicle in the lane during each fifteen-minute period. On a typical sampling day, four to five samples were taken on each lane. This allowed us to test for differences in the distribution by type of vehicle between the left and right lanes (remember, we only pulled vehicles from the right lane). We used a non-parametric test (Kolmogorov-Smirnoff, two-sample test). The test showed no difference between the left and right lanes. Because the differences were not significant, we used the average of the left and right lane proportions on the total traffic counts on U.S. 1. Table A.1.2 summarizes the proportions of eligible sample-type vehicles by season and type and time of day.

**Proportion of vehicles with recreating visitors.** Exhibit 1 shows the tally sheet used for gathering the necessary information for estimating the proportion of eligible vehicles that contained recreating visitors who were ending their trip to the Florida Keys. This proportion is defined as all exiting visitors who did some recreation activity (column 7 + column 8) divided by the total number of vehicles pulled. Note that it would also be possible to estimate of the proportion of vehicles containing visitors no matter what they were doing (participants and non-participants in recreation activity). This estimate is obtained by adding columns 6, 7 and 8 and then dividing by the total number of vehicles pulled. However, as noted above, not

all the Monroe County Sheriffs implementing the random selection followed the protocols and avoided selecting residents thus biasing the results using the tally sheet. So we had to use an alternative approach.

The alternative approach for estimating the amount of eligible vehicles with recreating visitors used the trends in eligible vehicles from 1995-96 to 2007-08 by season, type of day and time of day. First, traffic count data was summarized by year, season, and type of day and time of day (see Table A.1.3). Next growth rates were calculated over the 1995-96 to 2007-08 time period by type and time of day for each season. The percent of eligible vehicles (from Tally sheet in Exhibit 3) for each season by type of day and time of day were then summarized. Multiplying the proportion of eligible vehicles times the traffic counts yields estimates of the number of eligible vehicles.

Growth rates of eligible vehicles from 1995-96 to 2007-08 were then calculated by season, type of day and time of day and applied to the 1995-96 counts of eligible vehicles with recreating visitors yielding estimates of the number of vehicles with recreating visitors (Table A.1.3).

Of concern here is a consistency check on our estimates to account for times we didn't survey (before 9am and after 4:00 pm). These would be the times when commuters were going in and out of the area. We use the Census of Inter-county commuters to get an estimate of the number of people commuting inside and outside the county. The time of day for concern would be the weekday afternoon traffic with workers leaving to go home. Table A.1.3 shows that the growth in this traffic of eligible vehicles is consistent with the growth in commuters found in the Census of Inter-county commuters.

*Number of people per vehicle.* Exhibit 6 shows the questionnaire that was used for the Auto, Air, and Cruise Ship Survey. This form took about 3-5 minutes to complete. The information relevant to the estimation of person-trips (visits) is the number of people in the vehicle. The number of people per vehicle can also be further broken down into the number of people age 16 and older and the number less than 16 years of age. For the January – April 2008 sampling period there were an average of 2.38 recreating visitors per vehicle and, for the June – August 2008 sampling period there was an average of 3.00 recreating visitors per vehicle.

*Estimation of Auto Recreating Visitor Person-trips.* In Table A.1.4, we show the calculations for estimating the number of person-trips by recreating visitors for each season. The number of eligible vehicles with recreating visitors is multiplied by the average number of people per vehicle. This yields estimates of the number of person-trips, by season, for recreating visitors.

During the December 2007 – May 2008 time period (winter season), we estimate over 987.4 thousand person-trips (visits) by the auto mode. For the June – November 2008 time period (summer season), we estimate almost 1.8 million person-trips by the auto mode. The annual total is over 2.06 million person-trips.

**Person-trips Auto Survey:** Non-recreating Visitors. Our alternative estimates for person-trips of recreating visitors did not use the tally sheet in Exhibit 1 because as we noted above the bias that would have resulted from the failure to follow sampling protocols in randomly selecting vehicles. This bias would not affect the proportion of vehicles pulled containing non-recreating visitors. So we used the proportion of non-recreating visitors from the tally sheets for each season and type of day and time of day. Here we used an estimate of 1.5 people vehicle for vehicles containing non-recreating visitors. Table A.1.4 shows the calculations.

During the December 2007 – May 2008 time period (winter season), we estimate over 38 thousand persontrips by the auto mode. For the June – November time period (summer season), we estimate over 199 thousand person-trips by the auto mode. The annual total is over 237 thousand person-trips.

*Person-trips Auto Survey: All Visitors.* Combining our estimates for recreating and non-recreating visitors, we estimate over 1.02 million person-trips for the winter season and about 1.28 million person-trips for the summer season for an annual total of over 2.3 million person-trips. Table A.1.6 shows the changes in Auto visitation over the 12-year period from 1995-96 to 2007-08.

**Airport Survey – Key West.** There are two airports in the Florida Keys, Key West and Marathon. However, in the 2007-08 visitor seasons only Key West was receiving commercial air traffic. All flights leaving Key West are carrying passengers leaving the Florida Keys. Exhibit 7 is a calendar showing the days and times we sampled flights and interviewed visitors for both the winter and summer seasons. Even though we sampled on different days of the week and different times of the day as in the highway survey, we did not develop separate estimates of the proportions of passengers by type and time of day. The reason is the air enplanement data is not available by type and time of day. A total of 29 days were sampled during the January – April 2008 time period and 28 days were sampled during the June – August 2008 time period.

During the winter season the Bicentennial Volunteers conducted all the interviews at the Key West Airport. During the summer season, local people were hired to conduct the interviews. The interviewers' set-up outside the terminal area lounges before the security gates. All passengers were screened using the Air Tally Sheet (Exhibit 8). Those that qualified for an interview and agreed to the interview were interviewed using the same questionnaire as the highway survey (Exhibit 6).

We only need two measurements from the airport samples to estimate person-trips (visits) for visitors accessing the Florida Keys by the air mode of travel; 1) the number of air enplanements (people getting on planes leaving the Florida Keys) and 2) the proportion of passengers that were recreating visitors.

Exhibit 9 shows the air enplanement counts for each month for the study period. Exhibit 8 shows the tally sheet we used to gather the information necessary for estimating the proportion of passengers that were recreating visitors. Multiplying the estimated proportion of recreating visitors by the number of air passenger enplanements yields an estimate of the number of person-trips (visits) by the air mode of travel. Table A.1.7 shows the estimates for recreating visitors, Table A.1.8 shows the estimates for non-recreating visitors, and Table A.1.9 shows the totals for all visitors.

**Person-trips Air Survey: Recreating Visitors.** During the December 2007 – May 2008 winter season, we estimate that 64.27% of the air enplanements out of the Key West Airport were recreating visitors. This translates into an estimated 80,284 person-trips. During the June – November 2008 summer season, we estimate that 72.35% of the air enplanements out of Key West Airport were recreating visitors. This translates into an estimated 63,719 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate that 67.32% of Key West Airport enplanements were recreating visitors and this translates into an estimated 156,847 person-trips (Table A.1.7).

*Person-trips Air Survey: Non-recreating Visitors.* During the December 2007 – May 2008 winter season, we estimate that 7.6% of the air enplanements out of the Key West Airport were non-recreating visitors. This translates into an estimated 11,012 person-trips. During the June – November 2008 summer season, we estimate that 1.29% of the air enplanements out of Key West Airport were non-recreating visitors. This translates into an estimated 1,136 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate that 5.21% of Key West Airport enplanements were non-recreating visitors and this translates into an estimated 12,149 person-trips (Table a.1.8).

*Person-trips Air Survey: All Visitors.* During the December 2007 – May 2008 winter season, we estimate 104,140 person-trips were made by all visitors via Key West Airport. During the June – November 2008 summer season, we estimate 64,855 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate 168,996 person-trips by all visitors via Key West Airport (Table A.1.9).

**Cruise Ship Survey.** All the cruise ships land their passengers in Key West. Smaller ships are able to dock at Mallory Square and large ships at Truman Annex Pier B, or at the Navy Mole. Some larger ships anchor in the Key West channel and ferry passengers to shore.

Cruise ships have fixed schedules. Ships docked at Mallory Square must depart before the daily sunset celebration. Most cruise ships are in Key West for half-a-day or less. The Key West Port Authority keeps data on the number of passengers on each ship that lands in Key West (Exhibit 12). One shipping agent

handles all the cruise ships that land in Key West, Caribe Nautical. Due to post 9/11 Homeland Security concerns, our interviewers had to undergo security clearances to get access to the cruise ship docks to conduct interviews with passengers before they boarded the ships at the end of their stay. To be consistent with the auto, air and ferry surveys, we had to identify the proportion of passengers that were non-residents of Monroe County that did at least one recreation activity. For this we used the Tally sheet in Exhibit 11. Exhibit 10 shows the calendars for cruise ships that were surveyed during the winter and summer seasons. During the winter season, 25 days of sampling were conducted, while 20 days were done during the summer season.

We only need two measurements from the cruise ship samples to estimate person-trips (visits) for visitors accessing the Florida Keys by the cruise ship mode of travel; 1) the number of cruise ship passengers and 2) the proportion of passengers that were recreating visitors.

Exhibit 12 shows the cruise ship passenger counts from the Key West Port Authority for each month for the study period by docking area. Exhibit 11 shows the tally sheet we used to gather the information necessary for estimating the proportion of passengers that were recreating visitors. Multiplying the estimated proportion of recreating visitors by the number of cruise ship passengers yields an estimate of the number of person-trips (visits) by the cruise ship mode of travel. Table A.1.10 shows the estimates for recreating visitors, Table A.1.11 shows the estimates for non-recreating visitors, and Table A.1.12 shows the totals for all visitors.

*Person-trips Cruise Ship Survey: Recreating Visitors.* During the December 2007 – May 2008 winter season, we estimate that 96.48%% of the cruise ship passengers were recreating visitors. This translates into an estimated 448,456 person-trips. During the June – November 2008 summer season, we estimate that 94.25% of the cruise ship passengers were recreating visitors. This translates into an estimated 258,532 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate that 95.65% of cruise ship passengers were recreating visitors and this translates into an estimated 706,989 person-trips (Table A.1.10).

*Person-trips Cruise Ship Survey: Non-recreating Visitors.* During the December 2007 – May 2008 winter season, we estimate that 1.48% of the cruise ship passengers were non-recreating visitors. This translates into an estimated 6,879 person-trips. During the June – November 2008 summer season, we estimate that 0.57% of the cruise ship passengers were non-recreating visitors. This translates into an estimated 1,564 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate that 1.14% of cruise ship passengers were non-recreating visitors and this translates into an estimated 8,443 person-trips (Table A.1.11).

**Person-trips Cruise Ship Survey:** All Visitors. During the December 2007 – May 2008 winter season, we estimate 455,335 person-trips were made by all visitors via Cruise Ships. During the June – November 2008 summer season, we estimate 260,096 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate 715,432 person-trips by all visitors via Cruise Ships (Table A.1.12). The remaining difference between total cruise ship passengers and our estimate of all visitors via cruise ship are accounted for by residents of Monroe County that were passengers. As noted above, we eliminated them from our visitor populations as we had done for the auto, air and ferry surveys.

**Ferry Passenger Survey.** The ferry service to Key West did not exist in 1995-96. During our visitor year December 2007 – November 2008, there were three ferries running daily trips to Key West from Miami, Fort Myers and Marco Island. The Miami and Marco Island ferries did not run during the summer season. The ferries run on fixed schedules each day and there is a passenger lounge where people wait for the ferry and it presented an excellent place to interview passengers before leaving Key West at the end of their visit. As with the cruise ships, our interviewers had to have security clearances to be able to access the passenger lounge to conduct interviews. Permission to interview was granted by the Key West Port Authority.

Passenger counts were obtained from the Key West Port Authority and the Key West Chamber of Commerce. Exhibit 13 shows the ferry passenger counts by month for our survey time periods. Two columns are presented. One is labeled "Counts", which are counts of total traffic both into and out of Key

West. The Key West Chamber of Commerce provided us the estimate of "Passengers", which are the number of counts divided by two. These are the numbers we want for estimating person-trips (visits) by ferry passengers.

As with the auto, air, and cruise ship surveys, we employed a tally sheet to determine the proportion of ferry passengers that were non-residents of Monroe County and did at least one recreation activity while in Key West. The tally sheet is shown in Exhibit 14. To estimate person-trips for recreating and non-recreating visitors, the number of passengers is multiplied by the proportion of passengers that were recreating visitors and non-recreating visitors. Tables A.1.13 shows the calculations for recreating visitors and Table A.1.14 shows the calculations for non-recreating visitors.

*Person-trips Ferry Passenger Survey: Recreating Visitors.* During the December 2007 – May 2008 winter season, we estimate that 97.58%% of the ferry passengers were recreating visitors. This translates into an estimated 53,624 person-trips. During the June – November 2008 summer season, we estimate that 86.11% of the ferry passengers were recreating visitors. This translates into an estimated 23,430 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate that 93.78% of ferry passengers were recreating visitors and this translates into an estimated 77,054 person-trips (Table A.1.13).

*Person-trips Ferry Passenger Survey: Non-recreating Visitors.* During the December 2007 – May 2008 winter season, we estimate that 1.61% of the ferry passengers were non-recreating visitors. This translates into an estimated 885 person-trips. During the June – November 2008 summer season, we estimate that 0.69% of the ferry passengers were non-recreating visitors. This translates into an estimated 188 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate that 1.31% of ferry passengers were non-recreating visitors and this translates into an estimated 1,073 person-trips (Table A.1.14).

*Person-trips Ferry Passenger Survey: All Visitors.* During the December 2007 – May 2008 winter season, we estimate 54,509 person-trips were made by all visitors via the ferries. During the June – November 2008 summer season, we estimate 23,618 person-trips. For the entire visitor year of December 2007 – November 2008, we estimate 78,127 person-trips by all visitors via the ferries (Table A.1.15). The remaining difference between total ferry passengers and our estimate of all visitors via the ferries are accounted for by residents of Monroe County that were passengers. As noted above, we eliminated them from our visitor populations as we had done for the auto, air and cruise ship surveys.

#### Summary of Person-trips (visits)

Table A.1.16 summarizes our estimates of person-trips (visits) by type of visitor (e.g. recreating, non-recreating and all visitors), by season (December 2007 – May 2008 winter season and the June 2008 – November 2008 summer season), and by mode of access (e.g., auto, air, cruise ship or ferry). Annual totals for the December 2007 – November 2008 visitor season are also presented.

*December 2007 – May 2008 (winter season).* We estimate that over 1.58 million person-trips (visits) were made by recreating visitors across all four modes of access to the Florida Keys/Key West. About 62.4% came by auto, 5.9% by air (Key West), 28.3% by cruise ship, and 3.4% by ferry. An additional 56,803 visits were made by non-recreating visitors. Almost 67% came by auto, 19.4% by air (Key West), 12% by cruise ship, and 1.5% by ferry. For all visitors, we estimate over 1.6 million person-trips across all four modes of access; about 62.5% by auto, 6.35% by air (Key West), 27.8% by cruise ship and 3.3% by ferry.

*June 2008 – November 2008 (summer season).* We estimate that over 1.42 million person-trips (visits) were made by recreating visitors across all four modes of access to the Florida Keys/Key West. About 76% came by auto, 4.5% by air (Key West), 18% by cruise ship, and 1.6% by ferry. An additional 202 thousand visits were made by non-recreating visitors. About 98.6% came by auto, 0.56% by air (Key West), 0.77% by cruise ship, and 0.09% by ferry. For all visitors, we estimate over 1.6 million person-trips across all four modes of access; about 78.6% by auto, 4% by air (Key West), 16% by cruise ship and 1.45% by ferry.

*December 2007 – November 2008 (Annual).* We estimate that over 3 million person-trips (visits) were made by recreating visitors across all four modes of access to the Florida Keys/Key West. About 69% came by auto, 5% by air (Key West), 23.5% by cruise ship, and 2.5% by ferry. An additional 259 thousand visits were made by non-recreating visitors. Almost 92% came by auto, 4.7% by air (Key West), 3% by cruise ship, and less than one-half a percent by ferry. For all visitors, we estimate over 3.2 million person-trips across all four modes of access; about 70% by auto, 5% by air (Key West), 22% by cruise ship and 2% by ferry.

#### **Person-days**

As discussed above, the concept of a person-trip (visit) is important for several purposes in the study. However, person-trips (visits) are not of constant length. The person-trip (visit) measurement doesn't tell us much about the relative congestion in the Keys during different seasons. As Table A.1.16 shows, there is very little difference between the estimated numbers of person-trips (visits) for the December 2007 – May 2008 winter season and the June - November 2008 summer season (1.639 million versus 1.627 million). But anyone familiar with the Florida Keys would readily attest to the fact that, on average, it is much busier during the winter than summer season.

Person-days is the appropriate measure to reflect the total demand placed on facilities and services by visitors to the Florida Keys/Key West. We can estimate person-days for each sampling period and season with measures obtained on the average length of stay for visitors by mode of access and season. Estimates of the average length of stay (measured in number of days) are summarized in Table A.1.17. These estimates were derived from the Auto, Air, Cruise Ship, Ferry on-site samples. These estimates are for recreating visitors. Since we did not interview non-recreating visitors, we had to assume that non-recreating visitors have the same average length of stay as recreating visitors. Since the probability of engaging in a recreation activity is related to the length of stay, our estimates for non-recreating visitors will most likely be overstated or biased upwards. We can account for this upward bias by developing a range of estimates based on reducing the average length of stay for non-recreating visitors by 50 percent. The estimate using the assumption that non-recreating visitors, on average, stay about half the number of days of recreating visitors will be called a lower bound estimate.

On average, auto and air visitors have longer lengths of stays during the winter season (6.51 days per visit during the winter season for auto visitors versus 3.95 days per visit for summer season auto visitors, and 8.63 days per visit for air visitors during the winter season versus 6.4 days per visit for summer season air visitors). Seasonal visitors (those who stay for two to six months) who visit during the winter season influence these averages. Cruise ship visits do not vary in length, they are always day visits. Ferry visitors are to a large extent day visitors, but some do stay overnight. The average length of stay only varies from 2.50 days per visit in the winter to 2.97 days per visit in the summer, and even though the relationship between length of stay and season does not hold for ferry visitors, the difference is not statistically significant.

Person-days are derived by multiplying the estimates of person-trips (visits) by the average length of stay. Table A.1.18 summarizes the results for different types of visitors (e.g., recreating, non-recreating, and all), by mode of access, and by season.

#### Summary of Person-days

*December 2007 – May 2008 (winter season).* We estimate that over 7.8 million person-days of visitation were made by recreating visitors across all four modes of access to the Florida Keys/Key West. About 82.2% came by auto, 10.3% by air (Key West), 5.7% by cruise ship, and 1.7% by ferry. An additional 328 thousand person-days of visitation were made by non-recreating visitors. About 75% came by auto, 22% by air (Key West), 2% by cruise ship, and less than one percent by ferry. For all visitors, we estimate over 8.1 million person-days across all four modes of access; about 82% by auto, 10.8% by air (Key West), 5.5% by cruise ship and 1.7% by ferry.

*June 2008 – November 2008 (summer season).* We estimate that over 5 million person-days of visitation were made by recreating visitors across all four modes of access to the Florida Keys/Key West. About 85% came by auto, 8% by air (Key West), 5% by cruise ship, and 1.4% by ferry. An additional 796 thousand person-days of visitation were made by non-recreating visitors. About 98.8% came by auto, 0.9% by air (Key West), 0.2% by cruise ship, and 0.07% by ferry. For all visitors, we estimate almost 5.8 million person-days of visitation across all four modes of access; about 87% by auto, 7% by air (Key West), 4.5% by cruise ship and 1.2% by ferry.

*December 2007 – November 2008 (Annual).* We estimate that over 12.8 million person-days of visitation were made by recreating visitors across all four modes of access to the Florida Keys/Key West. About 83.4% came by auto, 9.5% by air (Key West), 5.5% by cruise ship, and 1.6% by ferry. An additional 1.12 million person-days of visitation were made by non-recreating visitors. Almost 92% came by auto, 7% by air (Key West), 0.75% by cruise ship, and 0.25% by ferry. For all visitors, we estimate over 13.94 million person-days of visitation across all four modes of access; about 84% by auto, 9% by air (Key West), 5% by cruise ship and 1.5% by ferry.

#### **Functional Population**

Above it was noted that one of the use of the person-days estimates is to assess the "functional population" of Monroe County/Florida Keys. This is the population relevant to planning facilities and services and includes both residents and visitors that are in the area on an average day or on a peak day.

**December 2007 – May 2008 (Winter Season).** During the winter season, it was estimated that there were between 7.97 and 8.14 million person-days of visitation. This translates into between 43.6 and 44.5 thousand visitors in the Florida Keys/Key West on an average day. With a resident population of about 72.25 thousand, an average "functional population" is estimated to be between 115.85 and 116.75 thousand people. This is an estimate of the number of people requiring facilities and services in the Florida Keys/Key West on an average (not peak) day during the winter season.

*June – November 2008 (Summer Season).* For the summer season, between 5.4 and 5.8 million persondays of visitation were estimated. This translates into between 29.5 and 31.7 thousand visitors in the Florida Keys/Key West on an average day during this season. Again, with a resident population of about 72.25 thousand, an average of between 101.75 and 103.95 thousand people per day is estimated for the summer season.

As a comparison, the Price Waterhouse and Wallace Roberts & Todd (1991) prepared estimates of the "functional population" for Monroe County for the years 1985 and 1990 and forecasted this to the year 2010. If we use their 1995 estimate of a peak day compared with our 1995-96 estimate of the functional population and hold the ratio of functional population to peak day constant at 1.3, we estimate the peak day functional population of between 150.6 and 151.8 thousand during the winter season and between 132.28 and 135.14 thousand during the summer season.

#### **Consistency Checks**

Several consistency checks were performed to validate our estimates of total visitation. From sample data and our visitation estimates, it was possible to estimate total lodging expenditures, and expenditures on food & beverages. For each of these items, official reported statistics exist with which we can compare our estimates to gauge whether they are reasonably accurate. This is only a rough test since the official reported statistics may contain under-reporting or other inaccuracies. An additional check was done using the "Capacity Utilization Method", which will be described below. In each cases, our estimates would seem to be very accurate.

*Lodging and Food &beverage Expenditures.* Using our visitation estimates and our estimates of average expenditures per person per trip for lodging and food & beverages, we estimate total expenditures and compare these to reported sales from the State of Florida's Department of Revenue for Monroe County

corresponding to our time period of estimation (December 2007 – November 2008). For lodging (private lodging establishments only since government owned facilities revenues are not in those reported by the Department of Revenue), we estimated over \$588.684 million compared to almost \$680.927 million reported by the Department of Revenue. Thus using our estimates imply that recreating visitors account for 86.45 percent of reported lodging expenditures. If we include the public lodging expenditures, our estimate is 93.82% of lodging expenditures. For food &beverages, we estimate recreating visitors accounted for 58.67 percent of reported sales and if we assume about 10 percent under reporting due to tips (which are included in visitor spending), our estimate is 53.34 percent of all sales. These calculations are summarized in Table A.1.19.

For lodging, we would expect a high percent of lodging expenditures would be accounted for by recreating visitors, but not 100 percent, since there are non-recreating visitors. Recreating visitors accounted for 92 percent of total person-trips by visitors and 91.93 percent of all visitor person-days. Overnight recreating visitors accounted for 59.82% of all visitor person-trips and 81.85% of all visitor person-days. So we believe our lodging estimates are consistent with the sales data reported by the Florida Department of Revenue.

For food & beverage expenditures at bars and restaurants, we must remember that residents of Monroe County and workers commuting into the county also eat and drink at local restaurants and bars and so recreating visitor spending should be a much lower percent of spending than lodging. Our estimates ranging from 53.34 to 58.67 percent of reported sales seem to be consistent with what we would expect.

*Capacity Utilization Method of Estimating Visitation – Reconciliation with TDC and Key West Chamber of Commerce Estimates.* The Monroe County Tourist Development Council (TDC) subscribes to Smith Travel Services, which provides the number of lodging units and the vacancy rates or utilization rates of all lodging units by types of units. The TDC and the Key West Chamber of Commerce use the information to estimate the number of overnight visitors. They then supplement this with known cruise ship passengers, who are all day visitors, and also add in other day visitors using ratios of day visitors to overnight visitors from the NOAA 1995-96 study. We conducted a reconciliation of the two approaches to test our estimates. The TDC/Key West Chamber of Commerce (referred to as TDC Estimates here) are for the calendar year January – December 2008. Our visitor year is December 2007 – November 2008, so we used our data to also estimate equivalent numbers for the January – December 2008 calendar year for comparison.

Table A.1.20 summarizes the reconciliation. In step 1, we show the "original TDC estimate, which estimates 2,169,595 person-trips (visits) by overnight visitors; 401,369 person-trips (visits) by "Day Trippers"; and 739,218 person-trips by cruise ship passengers for a total of 3,310, 152 person-trips.

In step 2, the NOAA estimates are presented. We estimated 2,194,137 person-trips (visits) by overnight visitors; 319,832 person-trips (visits) by "day trippers"; and 712,703 person-trips by cruise ship passengers for a total of 3,226,672 person-trips (visits).

Step 3 shows the differences between the TDC and NOAA estimates. There is only a 1.12% difference in overnight visitor estimates with the NOAA estimates higher. There is a more significant difference for "Day Trippers" with the NOAA estimate almost 25.5% lower. For cruise ships, the NOAA estimate is 3.72 percent lower than the TDC estimate.

For "Day Tripper" and cruise ship passengers, who are also day visitors, there are known reasons for the differences in the NOAA and TDC estimates. For "Day Trippers", the TDC estimate is based on the NOAA 1995-96 study ratio of day trippers to overnight visitors. The new 2007-08 study updates this ratio. For the cruise ships, the TDC estimate counts all cruise ship visitors, while the NOAA estimates exclude permanent residents of Monroe County that were on the cruise ships. Step 4 (Table A.1.20) revises the TDC estimates to take account of these two facts.

Step 5 (table A.1.20) shows the differences between the TDC and NOAA estimates once we adjust the TDC estimates in Step 4. The 1.12% difference for overnight visitors is the same (1.12%), while the differences for Day trippers falls to 1.10% and there is no difference in the cruise ship passengers estimate.

The overall difference is less than one percent (0.87%). Thus we think our estimates of visitation are very accurate.

| Period Season and Type and Time of Day |           |         |  |  |
|--|-----------|---------|--|--|
| Sampling Period or Season/             | Traffic   |         |  |  |
| Type and Time of Day                   | Counts    | Percent |  |  |
| January - April 2008                   | 1,470,244 | 100.00  |  |  |
| Week Day Mornings                      | 376,637   | 25.62   |  |  |
| Week Day Afternoons                    | 637,887   | 43.39   |  |  |
| Weekend Mornings                       | 140,527   | 9.56    |  |  |
| Weekend Afternoons                     | 315,193   | 21.44   |  |  |
| June - August 2008                     | 1,043,579 | 100.00  |  |  |
| Week Day Mornings                      | 237,870   | 22.79   |  |  |
| Week Day Afternoons                    | 424,970   | 40.72   |  |  |
| Weekend Mornings                       | 112,102   | 10.74   |  |  |
| Weekend Afternoons                     | 268,637   | 25.74   |  |  |
| December 2007 - May 2008               | 2,145,051 | 100.00  |  |  |
| Week Day Mornings                      | 532,241   | 24.81   |  |  |
| Week Day Afternoons                    | 913,311   | 42.58   |  |  |
| Weekend Mornings                       | 216,252   | 10.08   |  |  |
| Weekend Afternoons                     | 483,247   | 22.53   |  |  |
| June - November 2008                   | 1,920,882 | 100.00  |  |  |
| Week Day Mornings                      | 461,024   | 24.00   |  |  |
| Week Day Afternoons                    | 791,433   | 41.20   |  |  |
| Weekend Mornings                       | 206,174   | 10.73   |  |  |
| Weekend Afternoons                     | 462,251   | 24.06   |  |  |
| January - May 2008                     | 1,818,687 | 100.00  |  |  |
| Week Day Mornings                      | 453,780   | 24.95   |  |  |
| Week Day Afternoons                    | 775,954   | 42.67   |  |  |
| Weekend Mornings                       | 179,964   | 9.90    |  |  |
| Weekend Afternoons                     | 408,989   | 22.49   |  |  |
| June - December 2008                   | 2,247,978 | 100.00  |  |  |
| Week Day Mornings                      | 549,012   | 24.42   |  |  |
| Week Day Afternoons                    | 940,848   | 41.85   |  |  |
| Weekend Mornings                       | 234,735   | 10.44   |  |  |
| Weekend Afternoons                     | 523,383   | 23.28   |  |  |

Table A.1.1 Total Auto Traffic Counts on U.S. 1 (MM106.5, Northbound Lanes) By Sampling Period Season and Type and Time of Day

Source: Florida Department of Transportation

## Table A.1.1.A. Total Auto Traffic Counts on U.S. 1 (MM106.5, Northbound Lanes) Extrapolation Months

|                              | Traffic   |         |
|------------------------------|-----------|---------|
| Extrapolation Months         | Counts    | Percent |
| <br>December 2007 & May 2008 | 674,807   | 100.00  |
| Week Day Mornings            | 155,604   | 23.06   |
| Week Day Afternoons          | 275,424   | 40.82   |
| Weekend Mornings             | 75,725    | 11.22   |
| Weekend Afternoons           | 168,054   | 24.90   |
| May 2008                     | 348,443   | 100.00  |
| Week Day Mornings            | 77,143    | 22.14   |
| Week Day Afternoons          | 138,067   | 39.62   |
| Weekend Mornings             | 39,437    | 11.32   |
| Weekend Afternoons           | 93,796    | 26.92   |
| Sept., Oct., & Nov. 2008     | 877,303   | 100.00  |
| Week Day Mornings            | 223,154   | 25.44   |
| Week Day Afternoons          | 366,463   | 41.77   |
| Weekend Mornings             | 94,072    | 10.72   |
| Weekend Afternoons           | 193,614   | 22.07   |
| September - December 2008    | 1,204,399 | 100.00  |
| Week Day Mornings            | 311,142   | 25.83   |
| Week Day Afternoons          | 515,878   | 42.83   |
| Weekend Mornings             | 122,633   | 10.18   |
| Weekend Afternoons           | 254,746   | 21.15   |

Source: Florida Department of Transportation

|                                 | Proportion o |            |            |               |
|---------------------------------|--------------|------------|------------|---------------|
| Season/<br>Type and Time of Day | Left Lane    | Right Lane | Both Lanes | <br>K-S test* |
|                                 |              |            |            |               |
| January - April 2008            |              |            |            |               |
| Week Day Mornings               | 87.20        | 85.74      | 86.47      | no difference |
| Week Day Afternoons             | 88.40        | 86.01      | 87.20      | no difference |
| Weekend Mornings                | 94.03        | 95.27      | 94.65      | no difference |
| Weekend Afternoons              | 96.39        | 97.12      | 96.76      | no difference |
| June - August 2008              |              |            |            |               |
| Week Day Mornings               | 90.19        | 87.53      | 88.86      | no difference |
| Week Day Afternoons             | 91.27        | 89.75      | 89.95      | no difference |
| Weekend Mornings                | 95.24        | 96.22      | 96.22      | no difference |
| Weekend Afternoons              | 96.67        | 95.96      | 95.96      | no difference |

## Table A.1.2 Proportions of Eligible Sample-type Vehicles on U.S. 1 by Season and Type and Time of Day

\* Kolmogorov-Smirnoff Two-Sample Test for differences in the empirical distribution function.

|                     |                     |                     | Percent        |
|---------------------|---------------------|---------------------|----------------|
|                     | Dec. 07 - May 08    | Dec. 95 - May 96    | Change         |
|                     | Traffic Counts      | Traffic Counts      | 95-96 to 07-08 |
| Week Day Mornings   | 532,241             | 565,918             | -5.95          |
| Week Day Afternoons | 913,311             | 839,975             | 8.73           |
| Weekend Mornings    | 216,252             | 220,942             | -2.12          |
| Weekend Afternoons  | 483,247             | 503,889             | -4.10          |
| Total               | 2,145,051           | 2,130,724           | 0.67           |
|                     |                     |                     | Percent        |
|                     | Jun Nov. 08         | Jun Nov. 96         | Change         |
|                     | Traffic Counts      | Traffic Counts      | 96 to 08       |
| Week Day Mornings   | 461,024             | 474,964             | -2.93          |
| Week Day Afternoons | 791,433             | 705,302             | 12.21          |
| Weekend Mornings    | 206,174             | 195,162             | 5.64           |
| Weekend Afternoons  | 462,251             | 473,026             | -2.28          |
|                     | 1,920,882           | 1,848,454           | 3.92           |
|                     |                     |                     |                |
|                     |                     |                     | Percent        |
|                     | Dec. 07 - May 08    | Dec. 95 - May 96    | Change         |
|                     | % Eligible Vehicles | % Eligible Vehicles | 95-96 to 07-08 |
| Week Day Mornings   | 86.47               | 88.35               | -2.13          |
| Week Day Afternoons | 87.20               | 86.86               | 0.39           |
| Weekend Mornings    | 94.65               | 97.97               | -3.39          |
| Weekend Afternoons  | 96.76               | 96.48               | 0.29           |
|                     |                     |                     | Percent        |
|                     | Jun Nov. 08         | Jun Nov. 96         | Change         |
|                     | % Eligible Vehicles | % Eligible Vehicles | 96 to 08       |
| Week Day Mornings   | 88.86               | 85.64               | 3.76           |
| Week Day Afternoons | 89.95               | 89.21               | 0.83           |
| Weekend Mornings    | 96.22               | 98.67               | -2.48          |
| Weekend Afternoons  | 95.96               | 97.90               | -1.98          |
|                     |                     |                     | Percent        |
|                     | Dec. 07 - May 08    | Dec. 95 - May 96    | Change         |
|                     | Eligible Vehicles   | Eligible Vehicles   | 95-96 to 07-08 |
| Week Day Mornings   | 460,229             | 499,989             | -7.95          |
| Week Day Afternoons | 796,407             | 729,602             | 9.16           |
| Weekend Mornings    | 204,683             | 216,457             | -5.44          |
| Weekend Afternoons  | 467,590             | 486,152             | -3.82          |
| Total               | 1,928,908           | 1,932,200           | -0.17          |

# Table A.1.3. Derivation of the Number of Vehicles with Recreating Visitors by Season andType and Time of Day

|                     |                            |                            | Percent        |
|---------------------|----------------------------|----------------------------|----------------|
|                     | Jun Nov. 08                | Jun Nov. 96                | Change         |
|                     | Eligible Vehicles          | Eligible Vehicles          | 96 to 08       |
| Week Day Mornings   | 409,666                    | 406,759                    | 0.71           |
| Week Day Afternoons | 711,894                    | 629,200                    | 13.14          |
| Weekend Mornings    | 198,381                    | 192,566                    | 3.02           |
| Weekend Afternoons  | 443,576                    | 463,092                    | -4.21          |
|                     | 1,763,517                  | 1,691,618                  | 4.25           |
|                     |                            |                            | Percent        |
|                     | Dec. 07 - May 08           | Dec. 95 - May 96           | Change         |
|                     | Vehicles with              | Vehicles with              |                |
|                     | <b>Recreating Visitors</b> | <b>Recreating Visitors</b> | 95-96 to 07-08 |
| Week Day Mornings   | 98,711                     | 107,239                    | -7.95          |
| Week Day Afternoons | 172,378                    | 157,918                    | 9.16           |
| Weekend Mornings    | 49,178                     | 52,007                     | -5.44          |
| Weekend Afternoons  | 94,627                     | 98,383                     | -3.82          |
| Total               | 414,893                    | 415,547                    | -0.16          |
|                     |                            |                            | Percent        |
|                     | Jun Nov. 08                | Jun Nov. 95                | Change         |
|                     | Vehicles with              | Vehicles with              |                |
|                     | <b>Recreating Visitors</b> | <b>Recreating Visitors</b> | 96 to 08       |
| Week Day Mornings   | 68,619                     | 68,132                     | 0.71           |
| Week Day Afternoons | 154,680                    | 136,712                    | 13.14          |
| Weekend Mornings    | 27,067                     | 26,274                     | 3.02           |
| Weekend Afternoons  | 109,350                    | 114,161                    | -4.21          |
|                     | 359,716                    | 345,279                    | 4.18           |

Table A.1.4. Derivation of the Number of Person-trips by Auto, by Season

| Season                   | Vehicles with<br>Recreating Visitors | Number of People<br>Per Vehicle | Number of<br>Person-trips |
|--------------------------|--------------------------------------|---------------------------------|---------------------------|
| December 2007 - May 2008 | 414,893                              | 2.38                            | 987,445                   |
| June - Novemmber 2008    | 359,716                              | 3.00                            | 1,079,148                 |
| Annual Total             | 774,609                              |                                 | 2,066,593                 |

Table A.1.5. Derivation of the Number of Person-trips of Non-recreating Visitors by Season

|                             | Vehicles with       |               |                |                |                |
|-----------------------------|---------------------|---------------|----------------|----------------|----------------|
|                             | Non-recreating      | Vehicles with | Vehicles with  | Non-recreating | Non Recreating |
|                             | as a Percent of     | Recreating    | Non-recreating | Visitors       | Visitors       |
| Season/Type and Time of Day | Recreating Visitors | Visitors      | Visitors       | Per Vehicle    | Person-trips   |
| December 2007 - May 2008    |                     |               |                |                |                |
| Week Day Mornings           | 6.43                | 98,711        | 6,345          | 1.5            | 9,517          |
| Week Day Afternoons         | 6.95                | 172,378       | 11,981         | 1.5            | 17,972         |
| Weekend Mornings            | 2.68                | 49,178        | 1,316          | 1.5            | 1,975          |
| Weekend Afternoons          | 6.03                | 94,627        | 5,709          | 1.5            | 8,563          |
|                             |                     | 414,893       | 25,351         | 1.5            | 38,027         |
| June - November 2008        |                     |               |                |                |                |
| Week Day Mornings           | 26.35               | 68,619        | 18,080         | 1.5            | 27,120         |
| Week Day Afternoons         | 37.54               | 154,680       | 58,065         | 1.5            | 87,098         |
| Weekend Mornings            | 33.33               | 27,067        | 9,020          | 1.5            | 13,531         |
| Weekend Afternoons          | 43.48               | 109,350       | 47,551         | 1.5            | 71,326         |
|                             |                     | 359,716       | 132,716        | 1.5            | 199,075        |

|                                       | Dec. 07 - May 08 | Jun. 95 - May 96 | Percent Change<br>12-year Period |
|---------------------------------------|------------------|------------------|----------------------------------|
| Traffic Counts                        |                  |                  |                                  |
| Winter                                | 2,145,051        | 2,130,724        | 0.67                             |
| Summer                                | 1,920,882        | 1,848,454        | 3.92                             |
| Annual                                | 4,065,933        | 3,979,178        | 2.18                             |
| Eiligible Vehicles                    |                  |                  |                                  |
| Winter                                | 1,928,908        | 1,932,200        | -0.17                            |
| Summer                                | 1,763,517        | 1,691,618        | 4.25                             |
| Annual                                | 3,692,425        | 3,623,818        | 1.89                             |
| Vehicles with Recreating Visitors     |                  |                  |                                  |
| Winter                                | 414,893          | 415,547          | -0.16                            |
| Summer                                | 359,716          | 345,279          | 4.18                             |
| Annual                                | 774,609          | 760,826          | 1.81                             |
| Person-trips: Recreating Visitors     |                  |                  |                                  |
| Winter                                | 987,445          | 984,046          | 0.35                             |
| Summer                                | 1,079,148        | 1,013,656        | 6.46                             |
| Annual                                | 2,066,593        | 1,997,702        | 3.45                             |
| Person-trips: Non Recreating Visitors |                  |                  |                                  |
| Winter                                | 38,027           | 294,162          | -87.07                           |
| Summer                                | 199,075          | 217,508          | -8.47                            |
| Annual                                | 237,102          | 511,670          | -53.66                           |
| Person-trips: All Visitors            |                  |                  |                                  |
| Winter                                | 1,025,472        | 1,278,208        | -19.77                           |
| Summer                                | 1,278,223        | 1,231,164        | 3.82                             |
| Annual                                | 2,303,695        | 2,509,372        | -8.20                            |

Table A.1.6. Change in Auto Visitation over 12-Year Period

|                    | Passengers | Proportion<br>Rec Visitors | Number of<br>Person-trips |
|--------------------|------------|----------------------------|---------------------------|
| January - April 08 | 102,904    | 64.27                      | 66,136                    |
| Dec. 07 - May 08   | 144,901    | 64.27                      | 93,128                    |
| January - May 08   | 124,917    | 64.27                      | 80,284                    |
| June - August 08   | 46,950     | 72.35                      | 33,968                    |
| June - November 08 | 88,071     | 72.35                      | 63,719                    |
| June - December 08 | 105,885    | 72.35                      | 76,608                    |
| Dec. 07 - Nov. 08  | 232,972    | 67.32                      | 156,847                   |
| Jan. 08 - Dec. 08  | 230,802    | 67.98                      | 156,892                   |

## Table A.1.7. Number of Person-trips (visits) by the Air Mode of Access,By Season: Recreating Visitors

## Table A.1.8.Number of Person-trips (visits) by the Air Mode of Access,<br/>By Season: Non-recreating Visitors

|                    | Proportion |          |              |  |  |
|--------------------|------------|----------|--------------|--|--|
|                    |            | Non-rec  | Number of    |  |  |
|                    | Passengers | Visitors | Person-trips |  |  |
| January - April 08 | 102,904    | 7.6      | 7,821        |  |  |
| Dec. 07 - May 08   | 144,901    | 7.6      | 11,012       |  |  |
| January - May 08   | 124,917    | 7.6      | 9,494        |  |  |
| June - August 08   | 46,950     | 1.29     | 606          |  |  |
| June - November 08 | 88,071     | 1.29     | 1,136        |  |  |
| June - December 08 | 105,885    | 1.29     | 1,366        |  |  |
| Dec. 07 - Nov. 08  | 232,972    | 5.21     | 12,149       |  |  |
| Jan. 08 - Dec. 08  | 230,802    | 4.71     | 10,860       |  |  |

| Time Period       | Rec Visitor<br>Person-trips | Non Rec Visitor<br>Person-trips | Total Visitor<br>Person-trips |
|-------------------|-----------------------------|---------------------------------|-------------------------------|
| Dec. 07 - May 08  | 93,128                      | 11,012                          | 104,140                       |
| June 08 - Nov. 08 | 63,719                      | 1,136                           | 64,855                        |
| Dec. 07 - Nov. 08 | 156,847                     | 12,149                          | 168,996                       |
| Jan. 08 - Dec. 08 | 156,892                     | 10,860                          | 167,752                       |

## Table A.1.9. Number of Person-trips (visits) by the Air Mode of Access,By Season: All Visitors

Table A.1.10. Number of Person-trips (visits) by Cruise Ship Passengers,By Season: Recreating Visitors

| Time Period        | Passengers | Proportion<br>Rec Visitors | Number of<br>Person-trips |
|--------------------|------------|----------------------------|---------------------------|
|                    |            |                            |                           |
| January - April 08 | 328,412    | 96.48                      | 316,852                   |
| Dec. 07 - May 08   | 464,818    | 96.48                      | 448,456                   |
| January - May 08   | 372,634    | 96.48                      | 359,517                   |
|                    |            |                            |                           |
| June - August 08   | 114,743    | 94.25                      | 108,145                   |
| June - November 08 | 274,305    | 94.25                      | 258,532                   |
| June - December 08 | 366,664    | 94.25                      | 345,581                   |
|                    |            |                            |                           |
| Dec. 07 - Nov. 08  | 739,123    | 95.65                      | 706,989                   |
| Jan. 08 - Dec. 08  | 739,298    | 95.37                      | 705,098                   |

|                    |            | Proportion |              |
|--------------------|------------|------------|--------------|
|                    |            | Non-Rec    | Number of    |
| Time Period        | Passengers | Visitors   | Person-trips |
| January - April 08 | 328,412    | 1.48       | 4,860        |
| Dec. 07 - May 08   | 464,818    | 1.48       | 6,879        |
| January - May 08   | 372,634    | 1.48       | 5,515        |
| June - August 08   | 114,743    | 0.57       | 654          |
| June - November 08 | 274,305    | 0.57       | 1,564        |
| June - December 08 | 366,664    | 0.57       | 2,090        |
| Dec. 07 - Nov. 08  | 739,123    | 1.14       | 8,443        |
| Jan. 08 - Dec. 08  | 739,298    | 1.03       | 7,605        |

## Table A.1.11. Number of Person-trips (visits) by Cruise Ship PassengersBy Season: Non-recreating Visitors

## Table A.1.12. Number of Person-trips (visits) by Cruise Ship PassengersBy Season: All Visitors

| Time Devie d      | Rec Visitor  | Non Rec Visitor | Total Visitor |
|-------------------|--------------|-----------------|---------------|
| Time Period       | Person-trips | Person-trips    | Person-trips  |
| Dec. 07 - May 08  | 448,456      | 6,879           | 455,335       |
| June 08 - Nov. 08 | 258,532      | 1,564           | 260,096       |
| Dec. 07 - Nov. 08 | 706,989      | 8,443           | 715,432       |
| Jan. 08 - Dec. 08 | 705,098      | 7,605           | 712,703       |

| Time Period        | Passengers | Proportion<br>Rec Visitors | Number of<br>Person-trips |
|--------------------|------------|----------------------------|---------------------------|
| January - April 08 | 41,456     | 97.58                      | 40,452                    |
| Dec. 07 - May 08   | 54,954     | 97.58                      | 53,624                    |
| January - May 08   | 48,003     | 97.58                      | 46,841                    |
| June - August 08   | 16,702     | 86.11                      | 14,382                    |
| June - November 08 | 27,210     | 86.11                      | 23,430                    |
| June - December 08 | 31,982     | 86.11                      | 27,539                    |
| Dec. 07 - Nov. 08  | 82,164     | 93.78                      | 77,054                    |
| Jan. 08 - Dec. 08  | 79,985     | 92.99                      | 74,381                    |

Table A.1.13. Number of Person-trips (visits) by Ferry PassengersBy Season: Recreating Visitors

Table A.1.14. Number of Person-trips (visits) by Ferry PassengersBy Season: Non-recreating Visitors

| Passengers | Proportion<br>Non-recreating<br>Visitors                           | Number of<br>Person-trips   |
|------------|--|---|
| 41,456     | 1.61   | 667   |
| 54,954     | 1.61   | 885   |
| 48,003     | 1.61   | 773   |
| 16,702     | 0.69   | 115   |
| 27,210     | 0.69   | 188   |
| 31,982     | 0.69   | 221   |
| 82,164     | 1.31   | 1,073   |
| 79,985     | 1.24   | 994   |
|            | 41,456<br>54,954<br>48,003<br>16,702<br>27,210<br>31,982<br>82,164 | Passengers         Non-recreating<br>Visitors           41,456         1.61           54,954         1.61           48,003         1.61           16,702         0.69           27,210         0.69           31,982         0.69           82,164         1.31 |

Table A.1.15. Number of Person-trips (visits) by Ferry PassengersBy Season: All Visitors

| Time Period       | Rec Visitor<br>Person-trips | Non Rec Visitor<br>Person-trips | Total Visitor<br>Person-trips |
|-------------------|-----------------------------|---------------------------------|-------------------------------|
| Dec. 07 - May 08  | 53,624                      | 885                             | 54,509                        |
| June 08 - Nov. 08 | 23,430                      | 188                             | 23,618                        |
| Dec. 07 - Nov. 08 | 77,054                      | 1,073                           | 78,127                        |
| Jan. 08 - Dec. 08 | 74,381                      | 994                             | 75,374                        |
| Jan May 08        | 46,841                      | 773                             | 47,614                        |
| Jun Dec. 08       | 27,539                      | 221                             | 27,760                        |

|                   | Dec. '07 - M | ay '08  | Jun. '08 - Nov. '08 |         | Annual To    | otal    |
|-------------------|--------------|---------|---------------------|---------|--------------|---------|
|                   | Person-trips | Percent | Person-trips        | Percent | Person-trips | Percent |
| Recreating        |              |         |                     |         |              |         |
| 1. Auto           | 987,445      | 62.39   | 1,079,148           | 75.74   | 2,066,593    | 68.72   |
| 2. Air - Key West | 93,128       | 5.88    | 63,719              | 4.47    | 156,847      | 5.22    |
| 3. Cruise Ship    | 448,456      | 28.34   | 258,532             | 18.14   | 706,989      | 23.51   |
| 4. Ferry          | 53,624       | 3.39    | 23,430              | 1.64    | 77,054       | 2.56    |
| Total             | 1,582,653    | 100.00  | 1,424,829           | 100.00  | 3,007,483    | 100.00  |
| Non-Recreating    |              |         |                     |         |              |         |
| 1. Auto           | 38,027       | 66.95   | 199,075             | 98.57   | 237,102      | 91.63   |
| 2. Air - Key West | 11,012       | 19.39   | 1,136               | 0.56    | 12,149       | 4.69    |
| 3. Cruise Ship    | 6,879        | 12.11   | 1,564               | 0.77    | 8,443        | 3.26    |
| 4. Ferry          | 885          | 1.56    | 188                 | 0.09    | 1,073        | 0.41    |
| Total             | 56,803       | 100.00  | 201,963             | 100.00  | 258,767      | 100.00  |
| All Visitors      |              |         |                     |         |              |         |
| 1. Auto           | 1,025,472    | 62.55   | 1,278,223           | 78.57   | 2,303,695    | 70.53   |
| 2. Air - Key West | 104,140      | 6.35    | 64,855              | 3.99    | 168,996      | 5.17    |
| 3. Cruise Ship    | 455,335      | 27.77   | 260,096             | 15.99   | 715,432      | 21.90   |
| 4. Ferry          | 54,509       | 3.32    | 23,618              | 1.45    | 78,127       | 2.39    |
| Total             | 1,639,456    | 100.00  | 1,626,792           | 100.00  | 3,266,250    | 100.00  |

Table A.1.16. Number of Person-trips by Mode of Access and Season

|                             | Length | of Stay (# of ] | Days)  |
|-----------------------------|--------|-----------------|--------|
| Mode of Access/Season       | Mean   | Std. Error      | Number |
| Auto Visitors               |        |                 |        |
| December '07 - May '08      | 6.51   | 0.410           | 1,070  |
| June '08 - November '08     | 3.95   | 0.147           | 589    |
| December '07 - November '08 | 5.18   | 0.238           | 1,659  |
| Air Visitors                |        |                 |        |
| December '07 - May '08      | 8.63   | 0.660           | 277    |
| June '08 - November '08     | 6.40   | 0.344           | 188    |
| December '07 - November '08 | 7.73   | 0.419           | 465    |
| Cruise Ship Visitors        |        |                 |        |
| December '07 - May '08      | 1.00   | 0.000           | 220    |
| June '08 - November '08     | 1.00   | 0.000           | 65     |
| December '07 - November '08 | 1.00   | 0.000           | 285    |
| Ferry Visitors              |        |                 |        |
| December '07 - May '08      | 2.50   | 0.154           | 240    |
| June '08 - November '08     | 2.97   | 0.128           | 205    |
| December '07 - November '08 | 2.64   | 0.106           | 445    |
| All Visitors                |        |                 |        |
| December '07 - May '08      | 4.94   | 0.264           | 1,807  |
| June '08 - November '08     | 3.51   | 0.109           | 1,047  |
| December '07 - November '08 | 4.26   | 0.159           | 2,854  |

Table A.1.17. Average Length of Stay by Mode of Access and Season

|                   | Dec. '07 - May '08 |         | Jun. '08 - Nov. '08 |         | Annual Total |         |
|-------------------|--------------------|---------|---------------------|---------|--------------|---------|
|                   | Person-days        | Percent | Person-days         | Percent | Person-days  | Percent |
| Recreating        |                    |         |                     |         |              |         |
| 1. Auto           | 6,428,267          | 82.25   | 4,266,951           | 85.29   | 10,695,218   | 83.44   |
| 2. Air - Key West | 804,160            | 10.29   | 408,056             | 8.16    | 1,212,217    | 9.46    |
| 3. Cruise Ship    | 448,456            | 5.74    | 258,532             | 5.17    | 706,989      | 5.52    |
| 4. Ferry          | 134,274            | 1.72    | 69,493              | 1.39    | 203,768      | 1.59    |
| Total             | 7,815,158          | 100.00  | 5,003,033           | 100.00  | 12,818,192   | 100.00  |
| Non-Recreating    |                    |         |                     |         |              |         |
| 1. Auto           | 247,556            | 75.40   | 787,143             | 98.82   | 1,034,698    | 91.98   |
| 2. Air - Key West | 71,688             | 21.83   | 7,275               | 0.91    | 78,963       | 7.02    |
| 3. Cruise Ship    | 6,879              | 2.10    | 1,564               | 0.20    | 8,443        | 0.75    |
| 4. Ferry          | 2,217              | 0.68    | 558                 | 0.07    | 2,775        | 0.25    |
| Total             | 328,340            | 100.00  | 796,539             | 100.00  | 1,124,879    | 100.00  |
| All Visitors      |                    |         |                     |         |              |         |
| 1. Auto           | 6,675,823          | 81.98   | 5,054,094           | 87.15   | 11,729,916   | 84.13   |
| 2. Air - Key West | 875,848            | 10.76   | 415,331             | 7.16    | 1,291,180    | 9.26    |
| 3. Cruise Ship    | 455,335            | 5.59    | 260,096             | 4.48    | 715,432      | 5.13    |
| 4. Ferry          | 136,491            | 1.68    | 70,051              | 1.21    | 206,542      | 1.48    |
| Total             | 8,143,498          | 100.00  | 5,799,572           | 100.00  | 13,943,071   | 100.00  |

Table A.1.18. Number of Person-days by Mode of Access and Season

|  | Lodging Expenditu            | res           |  |  |
|--|------------------------------|---------------|--|--|
|  | Dec. 07 - Nov. 08            |               |  |  |
| Estimated Lodging Expenditures         |                              |               |  |  |
| With Public Lodging                    | \$638,819,464                | 93.82         |  |  |
| Private Lodging Only                   | \$588,684,723                | 86.45         |  |  |
| Reported Lodging Expenditures          |                              |               |  |  |
| Florida Dept. of Revenue               | \$680,927,972                | 100.00        |  |  |
|  | Food & Beverage Expenditures |               |  |  |
|  | Dec. 07 - Nov. 08            | % of Reported |  |  |
| Estimated Food & Beverage Expenditures | \$460,986,994                | 58.67         |  |  |
| (Restaurants & Bars)                   |                              |               |  |  |
| Reported Food & Beverage Sales form    |                              |               |  |  |
| Florida Dept. of Revenue               | \$785,697,173                | 100.00        |  |  |
| Reported * 1.10 (unreported tips)      | \$864,266,890                | 53.34         |  |  |

Table A.1.19. Consistency Checks for Lodging and Food & Beverage Expenditures

| 1. Original TDC Estimate                           | Visits/Person-trips |              |  |
|--|---------------------|--------------|--|
| a. Overnight                                       | 2,169,565           |              |  |
| b. Day Trippers                                    | 401,369             |              |  |
| c. C ruise Ship`                                   | 739,218             |              |  |
| Total  | 3,310,152           |              |  |
| 2. NOAA estimates                                  |                     |              |  |
| a. Overnight (3,226,672*.68)                       | 2,194,137           |              |  |
| b. Day Trippers (3,226,672 -[2,194,137 + 712,703]) | 319,832             |              |  |
| c. Cruise Ship                                     | 712,703             |              |  |
| Total  | 3,226,672           |              |  |
| 3. Difference in Estimates (NOAA - TDC)            |                     | % Difference |  |
| a. Overnight                                       | 24,572              | 1.12         |  |
| b. Day Trippers <sup>1</sup>                       | -81,537             | -25.49       |  |
| c. Cruise Ship <sup>2</sup>                        | -26,515             | -3.72        |  |
| Total  | -83,480             | -2.59        |  |
| 4. Revised TDC Estimate                            |                     |              |  |
| a. Overnight                                       | 2,169,565           |              |  |
| b. Day Trippers (2,169,565*.1458)                  | 316,323             |              |  |
| c. Cruise Ship (739,218 - 26,515)                  | 712,703             |              |  |
| Total  | 3,198,591           |              |  |
| 5. Difference in Estimates (NOAA-TDC Revised)      | % Difference        |              |  |
| a. Overnight                                       | 24,572              | 1.12         |  |
| b. Day Trippers                                    | 3,509               | 1.10         |  |
| c. Cruise Ship                                     | 0                   | 0.00         |  |
| Total  | 28,081              | 0.87         |  |

Table A.1.20. Reconciliation Between TDC Estimate of Visitation and NOAA Estimate: Jan. - Dec. 2008

1. TDC used results from the 1995-96 study for day trippers as a percent of overnight visitors. The 1995-96 estimate was 18.5%. The new 2007-08 estimate is 14.58%.

2. The NOAA survey tallys cruise ship passengers as they board the ship and screens out residents of Monroe County. The NOAA estimate thus includes only the portion of reported cruise ship passengers that are visitors to Monroe County/Florida Keys.

#### **Chapter 2. Sample Weighting**

Chapter 1 discussed the sampling methodology for the Auto, Air, Cruise Ship and Ferry Survey as it related to estimating the total number of person-trips (visits) and person-days. These are the estimated population totals from which sample weights are constructed.

Figure 2.1 shows each of the survey samples, their associated subsamples, and the general types of information obtained from each sample and/or subsample. Sample 1 is the Auto, Air, Cruise Ship and Ferry Survey and has an on-site sample and two mailback samples; 1) the expenditure mailback and 2) the satisfaction mailback. Sample 2 is the CUSTOMER Survey and it has an on-site sample and three mailback samples; 1) Knowledge, Attitudes and Perceptions of Management Strategies and Regulations, 2) Economics of Climate Change/Coral bleaching, and 3) Management Alternatives. Tables A.2.1 and A.2.2 show the number of completed interviews for each sample for which sample weights are presented here. Sample weights for the CUSTOMER mailback surveys are not provided here since this data has not been analyzed and reported yet.

#### Auto, Air, Cruise Ship and Ferry Survey

**On-site Sample.** The on-site sample was a stratified random sample. Stratification was done by mode of access to the Florida Keys/Key West (auto, air, cruise ship and ferry) and by season. A priori, little information was available to establish exact sampling quotas by each mode of access and season. That is, the exact population distributions by mode of access and season were not known prior to the sampling. In fact, part of the study design was to estimate these very population numbers (see Chapter 1). In addition, project partners wanted the capability to estimate many project measurements by mode of access. To do this required over-sampling the some populations to ensure adequate sample sizes to yield reliable estimates by mode of access. For these reasons, sample-weighting is necessary. Sample weights equilibrate the sample distributions by mode of access to the population distribution by mode of access.

Table A.2.4 shows how sample weights were derived for the January – April 2008 sampling period, which are then applied for the December 2007- May 2008 season. Sample weights are derived by dividing the population distribution percentages (from Chapter 1) by the sample distribution percentages. Table A.2.5 shows how the sample weights were derived for the June – August 2008 sampling period, which are then applied for the June – November season.

*Annual Sample Weights.* In order to estimate annual weighted averages or weighted population distributions across seasons, the sample weights derived above must be adjusted by their sample distributions relative to their population distributions across seasons. Table A.2.6 shows how the annual adjustment factors were derived. These annual adjustment factors are multiplied by the seasonal sample weights to form the annual sample weights. Table A.2.7 summarizes the data base sample weight names for each time period and application.

*Expenditure Mailback.* Each visitor interviewed on-site received an expenditure mailback questionnaire. Actually, we first identified the person paying for the trip, since in some cases the randomly chosen individual within the traveling group may not have been the person paying trip expenses, and asked that person if they would complete the mailback questionnaire.

After two weeks, if a mailback questionnaire was not received, a post card reminder was sent. After one month, if a mailback response was still not received, a whole new questionnaire and letter were sent asking for a response. Foreign visitors were asked to complete their mailback questionnaires before they departed from the U.S. since the self-mailing questionnaire would require separate postage if mailed from outside the U.S.

Table A.2.8 shows the sample and population distributions for the December 2007 – May 2008 winter season for the expenditure mailbacks, while Table A.2.9 shows the sample weight derivations for the summer season (June – November 2008). Table A.2.9 shows the derivation of the annual adjustment factors for annual sample weights.

Chapter 3 will discuss our analysis of sample response rates and our multivariate analysis to determine if we had non-response bias. We show there that once we adjust for mode of access and season, not other factors require weighting.

*Satisfaction Mailback.* Each visitor interviewed on-site received a satisfaction mailback questionnaire. This was handed to each person interviewed as was done with the expenditure mailback. The same follow-up procedures were followed as in the expenditure mailback. The methods of deriving sample weights were the same as used in the expenditure mailback. Table A.2.11 shows the derivation of the winter season sample weights, while Table A.2.12 shows the derivation of the summer season sampling weights. The annual adjustment factors for the annual weights are in Table A.213.

#### **CUSTOMER Survey**

**On-site Sample.** The on-site CUSTOMER sample was a stratified random sample. However, there was little information available to properly stratify across sites. Local knowledge was relied upon to select a set of sites that would yield representative samples of all the different types of user populations. Over 200 sites were chosen in consultation with the Chambers of Commerce, the Monroe County Tourist Development Council, the Keys Association of Dive Operators (KADO), several charter boat captains and fishing guides, and local, state and federal park managers.

The major objective of the CUSTOMER survey was to estimate the intensity of use (number of days and hours per person per trip) for 39 selected activities by region and season. Sample quotas were established based on minimum sample sizes required to estimate the averages for each activity by region and season. Generally, a minimum of 25 observations per activity, per region, per season were thought needed to reliably estimate averages. It was expected that these minimum sample sizes would be exceeded because each interview, although targeted to fill a quota, included a full activity profile.

The resulting samples did not follow our expectations. Actually, the resulting samples came closer to the actual population distributions as reflected in the Auto, Air, Cruise Ship, Ferry samples. There were two exceptions. First, cruise ship passengers were generally excluded from the CUSTOMER Survey by the nature of those trips. Cruise Ship passengers were on extremely short stays, typically only a few hours, and generally did not participate in the activities we were targeting or visiting the sites where we were interviewing. Cruise ship passengers never leave Key West. For the entire seven months of sampling, only eight cruise ship passengers were included in the CUSTOMER Survey. The second exception was visitors who accessed the Florida Keys by private boat. This population of visitors was not included in the population estimates in Chapter 1 and was not part of the Auto, Air, Cruise Ship, and Ferry Survey. It was thought that this population was extremely small. The CUSTOMER Survey would seem to confirm this expectation. About one percent of the CUSTOMER winter and summer season were visitors who accessed the Florida Keys by private boat. The sample sizes obtained in the CUSTOMER Survey for cruise ship passengers or visitors by private boat were simply too small to do anything with. Inclusion or exclusion does not significantly affect any project measurements. Therefore, the CUSTOMER Survey was considered to be representative of the auto and air populations of visitors. Sample weights were derived to equate the CUSTOMER sample distributions to the population distributions by the auto and air modes of access for each season. Tables A.2.14 and A.2.15 show the CUSTOMER on-site sample sizes by mode of access, the sample and population distributions by mode of access, and the derived sample weights.

#### Summary

The sample weighting described in this chapter is somewhat complex and results in the derivation of numerous sample weights. Table A.2.16 summarizes the names of the various sample weights according to sample, season, and appropriate use.

#### Figure A.2.1. Survey Samples, Sample Objectives, and Topics Addressed in each Sample

#### Sample 1: Auto, Air, Cruise Ship Ferry Survey

income, place of residence)

Estimate the number of person-trips by visitors to the

geographic area or districts (Key Largo, Islamorada,

Estimate spending by visitors in local and regional

economies and total contribution to the economy in

Provide information on importance/satisfaction ratings

for natural resource attributes, facilities, and services.

terms or sales/output, income and employment.

Develop profiles of visitors (age, race/ethnicity, gender,

Florida Keys/Key west by season, activity, and

Marathon, Lower Keys, and Key West)

#### Sample 2: CUSTOMER Survey

#### **Objectives**

- Estimate intensity of use in terms of number of days by activity district and season for 39 activities and aggregated into 12 activity groups.
- Develop detailed profiles for all group/party members for visitors of all ages.
- Provide information on "specialization" to categorize visitors into groups that provide predictive capability for assessing management strategies and regulations.
- Provide information for travel cost modeling used to estimate net economic use values for marine resources.
- Provide information on Knowledge, Attitudes & Perceptions of Management Strategies and Regulations in the Florida Keys National Marine Sanctuary.

#### On-site Survey

Modes of travel

**Objectives** 

- Demographic Profile of visitors (age, race/ethnicity, gender, income, & place of residence)
- Activity participation by district and season
- Party or Group size

#### On-site Survey

- Number of days of each activity by district and season
- Trip itinerary and modes of travel
- Demographic profiles of total visiting group/party (age, race/ethnicity, gender, household income, household type, household size, education)
- Specialization

#### Expenditure Mail back

- Modes of travel
  - Types of accommodation s used
  - Trip spending profiles
- Annual expense items

Satisfaction Mail Back

- Importance/satisf action ratings for 25 natural resource attributes, facilities and services
- Special Issue
   Questions
- Environmental
   Concern Index

Knowledge, Attitudes & Perceptions of Management Strategies and Regulations Economics of Climate Change/Coral Bleaching

Management Alternatives

- SCUBA divers, snorkelers,
- & recreational fishermen
- substitution

|         | January - April '08        |   |  | June - August '08   |  |  |
|---------|----------------------------|---|--|---|--|--|
| On-site | Satisfaction<br>Mailback   | Expenditure<br>Mailback   | On-site  | Satisfaction<br>Mailback  | Expenditure<br>Mailback  |  |
| 1,070   | 174                        | 172   | 589  | 119   | 100  |  |
| 277     | 27                         | 20  | 188  | 42  | 47   |  |
| 220     | 14                         | 16  | 65   | 8   | 9  |  |
| 240     | 34                         | 37  | 205  | 35  | 36   |  |
| 1,807   | 249                        | 245   | 1,047  | 204   | 192  |  |
|         | 1,070<br>277<br>220<br>240 | On-site         Satisfaction           1,070         174           277         27           220         14           240         34 | On-site         Satisfaction<br>Mailback         Expenditure<br>Mailback           1,070         174         172           277         27         20           220         14         16           240         34         37 | Satisfaction         Expenditure           On-site         Mailback         Mailback         On-site           1,070         174         172         589           277         27         20         188           220         14         16         65           240         34         37         205 | Satisfaction         Expenditure         Satisfaction         Mailback           On-site         Mailback         Mailback         On-site         Mailback           1,070         174         172         589         119           277         27         20         188         42           220         14         16         65         8           240         34         37         205         35 |  |

# Table A.2.1. Number of Completed Questionnaires by Mode of Access and Season: Auto, Air, Cruise Ship and Ferry Samples

Table A.2.2 Number of Completed Questionnaires by District and Season CUSTOMER On-site Survey

|            | January - Ap | oril 2008 | June - Aug | June - August 2008 |  |  |
|------------|--------------|-----------|------------|--------------------|--|--|
| District   | Number       | Percent   | Number     | Percent            |  |  |
| Key Largo  | 157          | 19.08     | 30         | 2.63               |  |  |
| Islamorada | 87           | 10.57     | 10         | 0.88               |  |  |
| Marathon   | 181          | 21.99     | 22         | 1.93               |  |  |
| Lower Keys | 157          | 19.08     | 603        | 52.89              |  |  |
| Key West   | 241          | 29.28     | 475        | 41.67              |  |  |
| Total      | 823          | 100.00    | 1,140      | 100.00             |  |  |

Table A.2.3. Number of Completed Questionnaires by Season: CUSTOMER Mailback Samples

| Mailback Samples  | Jan -<br>April 2008 | June -<br>Aug. 08 | Total |
|---|---------------------|-------------------|-------|
| Knowledge, Attitudes & Perceptions of Management Strategies & Regulations | 51                  | 32                | 83    |
| Economics of Climate Change/Coral bleaching                               | 216                 | 46                | 262   |
| Management Alternatives   | 74                  | 85                | 159   |

| Mode of Access | Person-trips | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Sample<br>Weight<br>WTDC_MA1 |
|----------------|--------------|-----------------------------------|---------------------------------------|-------------------------------|------------------------------|
| Auto           | 987,445      | 62.39                             | 1,070                                 | 59.21                         | 1.05366265                   |
| Air            | 93,128       | 5.88                              | 277                                   | 15.33                         | 0.38386008                   |
| Cruise Ship    | 448,456      | 28.34                             | 220                                   | 12.17                         | 2.32739237                   |
| Ferry          | 53,624       | 3.39                              | 240                                   | 13.28                         | 0.25510585                   |
| Total          | 1,582,653    | 100.00                            | 1,807                                 | 100.00                        |                              |

Table A.2.4. Sample Weights for the Auto-Air-Cruise Ship-Ferry Survey: Dec. 07 - May 08

Table A.2.5. Sample Weights for the Auto-Air-Cruise Ship-Ferry Survey: Jun. - Nov. 2008

| Mode of Access | Person-trips | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Sample<br>Weight<br>WTJU_NO1 |
|----------------|--------------|-----------------------------------|---------------------------------------|-------------------------------|------------------------------|
| Auto           | 1,079,148    | 75.74                             | 589                                   | 56.26                         | 1.346324197                  |
| Air            | 63,719       | 4.47                              | 188                                   | 17.96                         | 0.24905487                   |
| Cruise Ship    | 258,532      | 18.14                             | 65                                    | 6.21                          | 2.922704344                  |
| Ferry          | 23,430       | 1.64                              | 205                                   | 19.58                         | 0.083985123                  |
| Total          | 1,424,829    | 100.00                            | 1,047                                 | 100.00                        |                              |

| Table A.2.6. Sample Weights for the Auto-Air-Cruise Sh | hip-Ferry Survey: Dec. 07 - Nov. 08 |
|--|-------------------------------------|
|  |                                     |

| Mode of Access                               | Person-trips                        | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Annual<br>Adjustment<br>Factor <sup>1</sup> |
|--|-------------------------------------|-----------------------------------|---------------------------------------|-------------------------------|---|
| Dec. 07 - May 08<br>June - Nov. 08<br>Annual | 1,582,653<br>1,424,829<br>3,007,482 | 52.62<br>47.38<br>100.00          | 1,807<br>1,047<br>2,854               | 63.31<br>36.69<br>100.00      | 0.83114823<br>1.29141848                    |

1. Annual on-site weight is WDC\_NO1 which is equal to WTDC\_MA1\*0.83114823 for the Dec. 07 - May 08 season observations, and is equal to WTJU\_NO1\*1.29141848 for the June - November 2008 season observations.

Table A.2.7. Sampling Weight Names for the Auto, Air, Cruise Ship, and Ferry On-site Surveys

|                 | Winter   | Summer   | Annual  |
|-----------------|----------|----------|---------|
| On-site Surveys | WTDC_MA1 | WTJU_NO1 | WDC_NO1 |

| Mode of Access | Person-trips | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Sample<br>Weight<br>WTDC_MA2 |
|----------------|--------------|-----------------------------------|---------------------------------------|-------------------------------|------------------------------|
| Auto           | 987,445      | 62.39                             | 172                                   | 70.20                         | 0.88871978                   |
| Air            | 93,128       | 5.88                              | 20                                    | 8.16                          | 0.72082636                   |
| Cruise Ship    | 448,456      | 28.34                             | 16                                    | 6.53                          | 4.33890594                   |
| Ferry          | 53,624       | 3.39                              | 37                                    | 15.10                         | 0.22435609                   |
| Total          | 1,582,653    | 100.00                            | 245                                   | 100.00                        |                              |

Table A.2.8. Sample Weights for the Auto-Air-Cruise Ship-Ferry Expenditure Survey: Dec. 07 - May 08

Table A.2.9. Sample Weights for the Auto-Air-Cruise Ship-Ferry Expenditure Survey: Jun. - Nov. 2008

| Mode of Access | Person-trips | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Sample<br>Weight<br>WTJU_NO2 |
|----------------|--------------|-----------------------------------|---------------------------------------|-------------------------------|------------------------------|
| Auto           | 1,079,148    | 75.74                             | 100                                   | 52.08                         | 1.454184439                  |
| Air            | 63,719       | 4.47                              | 47                                    | 24.48                         | 0.182687813                  |
| Cruise Ship    | 258,532      | 18.14                             | 9                                     | 4.69                          | 3.870885091                  |
| Ferry          | 23,430       | 1.64                              | 36                                    | 18.75                         | 0.087701752                  |
| Total          | 1,424,829    | 100.00                            | 192                                   | 100.00                        |                              |

Table A.2.10. Sample Weights for the Auto-Air-Cruise Ship-Ferry Expenditure Survey: Dec. 07 - Nov. 08

| Mode of Access                               | Person-trips                        | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Annual<br>Adjustment<br>Factor <sup>1</sup> |
|--|-------------------------------------|-----------------------------------|---------------------------------------|-------------------------------|---|
| Dec. 07 - May 08<br>June - Nov. 08<br>Annual | 1,582,653<br>1,424,829<br>3,007,482 | 52.62<br>47.38<br>100.00          | 245<br>192<br>437                     | 56.06<br>43.94<br>100.00      | 0.93863776<br>1.07830078                    |

1. Annual on-site weight is WDC\_NO2 which is equal to WTDC\_MA2\*0.93863776 for the Dec. 07 - May 08 season observations, and is equal to WTJU\_NO2\*1.07830078 for the June - November 2008 season observations.

| Mode of Access | Person-trips | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Sample<br>Weight<br>WDCMASA3 |
|----------------|--------------|-----------------------------------|---------------------------------------|-------------------------------|------------------------------|
| Auto           | 987,445      | 62.39                             | 174                                   | 69.88                         | 0.892847544                  |
| Air            | 93,128       | 5.88                              | 27                                    | 10.84                         | 0.542662928                  |
| Cruise Ship    | 448,456      | 28.34                             | 14                                    | 5.62                          | 5.039708822                  |
| Ferry          | 53,624       | 3.39                              | 34                                    | 13.65                         | 0.248138373                  |
| Total          | 1,582,653    | 100.00                            | 249                                   | 100.00                        |                              |

Table A.2.11. Sample Weights for the Auto-Air-Cruise Ship-Ferry Satisfaction Survey: Dec. 07 - May 08

Table A.2.12. Sample Weights for the Auto-Air-Cruise Ship-Ferry Satisfaction Survey: Jun. - Nov. 2008

| Mode of Access | Person-trips | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Sample<br>Weight<br>WJUNOSA3 |
|----------------|--------------|-----------------------------------|---------------------------------------|-------------------------------|------------------------------|
| Auto           | 1,079,148    | 75.74                             | 119                                   | 58.33                         | 1.298378963                  |
| Air            | 63,719       | 4.47                              | 42                                    | 20.59                         | 0.217213635                  |
| Cruise Ship    | 258,532      | 18.14                             | 8                                     | 3.92                          | 4.626917335                  |
| Ferry          | 23,430       | 1.64                              | 35                                    | 17.16                         | 0.095845486                  |
| Total          | 1,424,829    | 100.00                            | 204                                   | 100.00                        |                              |

Table A.2.13. Sample Weights for the Auto-Air-Cruise Ship-Ferry Satisfaction Survey: Dec. 07 - Nov. 08

| Mode of Access                               | Person-trips                        | Population<br>Distribution<br>(%) | Sample<br>Distribution<br>Sample Size | Sample<br>Distribution<br>(%) | Annual<br>Adjustment<br>Factor <sup>1</sup> |
|--|-------------------------------------|-----------------------------------|---------------------------------------|-------------------------------|---|
| Dec. 07 - May 08<br>June - Nov. 08<br>Annual | 1,582,653<br>1,424,829<br>3,007,482 | 52.62<br>47.38<br>100.00          | 249<br>204<br>453                     | 54.97<br>45.03<br>100.00      | 0.95737377<br>1.05202908                    |

1. Annual on-site weight is WDCNOSA3 which is equal to WDCMASA3\*0.95737377 for the Dec. 07 - May 08 season observations, and is equal to WJUNOSA3\*1.05202908 for the June - November 2008 season observations.

| Mode of Access | Number of<br>Completed<br>Interviews | Sample<br>Distribution<br>% | Population<br>Distribution<br>% | Sample<br>Weight<br>WT_DCMA1 |
|----------------|--------------------------------------|-----------------------------|---------------------------------|------------------------------|
| Auto           | 775                                  | 94.17                       | 62.39                           | 0.66252522                   |
| Air            | 36                                   | 4.37                        | 5.88                            | 1.345537757                  |
| Cruise Ship    | 0                                    | 0.00                        | 28.34                           | 0                            |
| Ferry          | 4                                    | 0.49                        | 3.39                            | 6.918367347                  |
| Other          | 8                                    | 0.97                        | 0.00                            | 1                            |
| Total          | 823                                  | 100.00                      | 100.00                          |                              |

Table A.2.14. Sample Weights for the CUSTOMER On-site Sample: Dec. '07 - May '08

Table A.2.15. Sample Weights for the CUSTOMER On-site Sample: Jun. '08 - Nov. '08

| Mode of Access | Number of<br>Completed<br>Interviews | Sample<br>Distribution<br>% | Population<br>Distribution<br>% | Sample<br>Weight<br>WT_JUNO1 |
|----------------|--------------------------------------|-----------------------------|---------------------------------|------------------------------|
| Auto           | 1,053                                | 92.37                       | 75.74                           | 0.819963192                  |
| Air            | 57                                   | 5.00                        | 4.47                            | 0.894                        |
| Cruise Ship    | 8                                    | 0.70                        | 18.14                           | 25.91428571                  |
| Ferry          | 11                                   | 0.96                        | 1.64                            | 1.708333333                  |
| Other          | 11                                   | 0.96                        | 0.00                            | 1                            |
| Total          | 1,140                                | 100.00                      | 100.00                          |                              |

 Table A.2.16.
 Sampling Weight Names for All Auto, Air, Cruise ship, and Ferry

 Surveys and the CUSTOMER Onsite Surveys

| Survey                            | Winter   | Summer   | Annual   |  |
|-----------------------------------|----------|----------|----------|--|
| Auto, Air, Cruise Ship, and Ferry |          |          |          |  |
| On-site                           | WTDC_MA1 | WTJU_NO1 | WDC_NO1  |  |
| Expenditure Mailback              | WTDC_MA2 | WTJU_NO2 | WTDCNO2  |  |
| Satisfaction Mailback             | WDCMASA3 | WJUNOSA3 | WDCNOSA3 |  |
| CUSTOMER On-site                  |          |          |          |  |
| On-site                           | WT_DCMA1 | WT_JUNO1 |          |  |
| Demographics                      | WT_DCMA1 | WT_JUNO1 |          |  |

#### Chapter 3. Non-response Bias Analyses for the Mailback Surveys

Chapter 2 described the various survey samples and mailback surveys used and the sample weighting methods applied to each sample. Here the focus is on analyses conducted to address the issue of non-response bias resulting from the use of mailback surveys. Nonresponse bias occurs when the group that responds to the mailback survey is different from the population for which you want to estimate certain measurements. The group that responds is different in that they have significantly different responses. For example, respondents to the mailback survey might have higher average expenditures per person per trip for lodging. Applying the higher average to all visitors would result in an overestimate of lodging expenditures. This overestimation would be referred to as non-response bias.

The approach used here for non-response bias had two steps. In step one, survey response rates were related to various socioeconomic factors. The research question is 'Are the visitors that responded to the mailback survey any different from those that did not respond?' Step two determines whether there is a relationship between socioeconomic factors and mailback question responses. For non-response bias to exist requires not only that respondents to the mailback survey are different but that the same factors related to whether the visitor responded to the mailback are also related to mailback question responses. It is shown here that there is some potential for non-response bias in all the mailback surveys, but that the extent of non-response bias. The sample weighting employed and described in Chapter 2 adjusts for the non-response bias by weighting the mailback samples to be representative of the population of all visitors. At the end of this Chapter, weighted and unweighted means for selected measurements from each sample are compared to indicate the possible extent of non-response bias.

#### Expenditure Mailback: December 2007 – November 2008

Although we did separate samples by season (winter and summer), for addressing non-response bias we combined seasons and use season as an explanatory variable of estimated expenditures.

**Response Rates and Socioeconomic Factors.** Two approaches were used to evaluate the relationship between socioeconomic factors and response rates to the mailback survey. First, univariate statistics were used to test for differences. Cross-tabulations were run on response rates by season, mode of access, age and gender of the person interviewed, household income, race/ethnicity and origin of the visitor (see Table A.3.1). Then univariate nonparametric tests were performed on each socioeconomic factor. The Kolmogorov-Smirnov two-sample test was used. This test tests for differences in the distributions of the socioeconomic factors between respondents and non-respondents. Statistically significant differences were found for season, age, and length of trip (see Table A.3.2).

The second approach used was a set of multivariate tests. In this approach all socioeconomic factors are regressed against the response variable (variable that represents whether the person responded to the survey 1 = yes 0 = no). Table A.3.3 defines each of the variables used in the analysis along with the arithmetic means of each variable. Three equations were estimated: ordinary least squares, probit and logit. All three equations identify the same set of factors as being statistically significant in explaining mailback survey response rates. The three equations use dummy variables for several of the socioeconomic factors. For season, summer is in the constant term. For mode of access, cruise ship visitors are in the constant term. For household income, those with incomes under \$20,000

(INC20K) are in the constant term, and for race/ethnicity, Black/Native American are in the constant term. Season and mode of access were the most important factors with winter season visitors having lower response rates and auto, air and ferry visitors had higher response rates than cruise ship visitors. Age of the respondent and whether the visitor was a domestic visitor were positively related meaning that older and domestic visitors had higher response rates. Also, White visitors had higher response rates. The results of the multivariate tests confirm the findings from the univariate tests for season and age, but not for mode of access. Mode of access is correlated with the length of trip (measured in number of days) leading to the problem of heteroskedasticity with the resultant increase in variance and the inability to identify separate effects of these two factors. Another factor was included in the multivariate test that was not discussed in the univariate tests. The number of people the person was paying for (NUMPPL). This variable was

important because it would be related to the amount of expenditures. We estimated the expenditures per person per trip. Thus the number of people and the number of days are important in this process and we wanted to ensure that there was no bias in that either visitor that took longer or shorter trips did not have higher or lower response rates or that respondents did not have smaller or larger groups that they were paying for. Neither one of these variables were significant factors in explaining response rates. But as noted above, length of trip and mode of access are correlated. In sample weighting, we dealt with this by weighting for both factors then testing for consistency with estimates for the estimates of different expenditure items for which we have sales revenue data for Monroe County/Florida Keys and determined that weighting for mode of access and season was the best estimate.

Question Responses and Socioeconomic Factors. Step one above showed that there is a relationship between several socioeconomic factors and survey response rates. In this step, it is shown that there is also a relationship between some of these factors and the level of question responses (i.e., the amount of expenditures per person per trip). Table A.3.5 shows the expenditure items for which relationships were estimated between expenditures and socioeconomic factors. Simple linear regressions were estimated between each expenditure category and the various socioeconomic factors. Again, because of the use of dummy variables interpretation is with respect to what is in the constant term. For season, again we use summer in the constant term. For mode of access, cruise ship visitors were in the constant. For gender, females were in the constant term. For household income, visitors with incomes under \$20,000 are in the constant, and for race/ethnicity, all Non-Whites are in the constant. For origin of the visitor foreign visitors and non-Florida residents were in the constant term.

Again, we had the problem of heteroskedasticity due to the correlation between mode of access and length of stay. Cruise ship passengers are all on day trips and so don't have lodging expenditures. Males who were paying for the trip had higher lodging expenditures than females (Table A.3.6). None of the factors that were related to response rates were significant here suggesting that non-response bias is not a problem for lodging expenditures.

For expenditures on food & beverages (FOODPPC) and transportation (TRANPPC), only the air mode of access and length of trips (DAYS) were significant. For boating, only age was significant, while fishing (FISHPPC) and diving (DIVPPC), and Other Activity (OTHACPPC) expenditures did not differ by any of the factors.

For Miscellaneous expenditures (MISCPPC), age, length of trip and number of people paying for were significant factors, while for Service (SERVPPC) expenditures only length of trip was significant. For total variable trip expenditures and the air mode of access, length of trip, and number of people paying for were significant. Our cut-off for statistical significance was the 0.05 level of 95 percent confidence level (Table A.3.6).

#### Conclusion for Non-response Bias and the Expenditure Mailback

For factors where we had over or under representation in the samples and for which there were significant differences between expenditures per person per trip, the problem was limited to length of trip and mode of access, but as we noted, there is high correlation between these two factors. In addition, there is correlation between season and length of trip. So our approach was to weight the samples by mode of access and season.

#### Satisfaction Mailback: December 2007 – May 2008

For the Satisfaction mailbacks, we estimated separate scores by season for both importance and satisfaction, so our tests for non-response bias were done separately by season.

**Response Rates and Socioeconomic Factors.** Cross-tabulations between socioeconomic factors and response rates are presented in Table A.3.7. The univariate tests are summarized in Table A.3.8. The univariate tests indicate that there were significantly different response rates only by mode of access.

Table A.3.9 provides the definitions of the variables used in the multivariate tests and Table A.3.10 summarizes the results of the multivariate tests. The multivariate tests indicate that none of the factors identified in the univariate tests are significant factors when controlling for other factors. Older visitors had higher response rates as did day use visitors.

**Question Responses and Socioeconomic Factors.** The satisfaction mailback included both importance and satisfaction ratings for 25 items along with ratings on satisfactions for 10 items five years ago and certain special issue questions. Here a selected set of importance ratings were used to test for the existence of non-response bias. The items selected are enough to demonstrate that the potential for non-response bias does exist. As will be demonstrated at the end of this chapter, the extent of non-response bias appears to be minimal.

Table A.3.11 defines the variables for the importance ratings for which relationships between socioeconomic factors were tested. All the importance factors were rated on a scale from one to five with one being not important and five being extremely important. Table A.3.12 summarizes the results of regressions relating socioeconomic factors to 11 items. Number of people in the party (NUMPPL) was only significant in 2 of the 11 importance ratings tested (IMPTRANS and IMPSERV). Age was a significant factor in explaining only 3 of the 11 importance rating tested (IMPCORAL, IMPVIEW and IMPREST). Younger visitors had higher importance ratings for IMPCORAL and IMPVIEW and older visitors had higher importance ratings for IMPREST. Household Income was a significant factor for the higher income categories for 5 of the 11 importance ratings tested (IMPTRANS, IMPPARK, IMPSERV, IMPHIST and IMPREST). Mode of access was only significant for one of the 11 importance ratings tested (IMPTRANS, IMPPARK, IMPSERV, IMPREST. Only three of the 11 equations were significant overall (IMPTRANS, IMPPARK and IMPVIEW) and only one factor (AGE) had different mailback response rates, while also having a significant relationship with three of the importance ratings tested. Given these results, we conclude the potential for non-response bias is minimal in the winter satisfaction mailback survey.

#### Satisfaction Mailback: June – November 2008

**Response Rates and Socioeconomic Factors.** Cross-tabulations between socioeconomic factors and response rates are presented in Table A.3.7. The univariate tests are summarized in Table A.3.13. The univariate tests indicate that only age was significantly related to response rates. Table A.3.14 provides the definitions of the variables used in the multivariate tests and Table A.3.15 summarizes the results of the multivariate tests. The multivariate tests indicate that only one factor that was identified as significant in the univariate tests (AGE) was a significant factor when controlling for other factors. Older visitors had higher response rates. But, the multivariate tests also indicated that mode of access, gender (MALE), race/ethnicity (WHITE), origin of the visitor (DOMESTIC), and day trip visitors (DAYUSE) were also significant factors. Auto and Air visitors had higher response rates than ferry and cruise ship visitors. Whites had higher response rates than other race/ethnic groups, and domestic visitors had higher response rates than foreign visitors. Day trippers (DAYUSE) also had higher response rates than those on multiple-day trips.

*Question Responses and Socioeconomic Factors.* Table A.3.16 defines the variables for the importance ratings for which relationships between socioeconomic factors were tested. All the importance factors were rated on a scale from one to five with one being not important and five being extremely important. Table A.3.17 summarizes the results of regressions relating socioeconomic factors to 11 items.

Male was a significant factor for 2 of the 11 importance ratings (IMPPARK and IMPCATCH) with females having higher importance ratings for IMPPARK and males higher scores for IMPCATCH. Florida residents (FLDUM=1) was an important factor for 2 of the 11 importance ratings (IMPCATCH and IMPRAMP) with Florida residents having higher scores for both of these items. Mode of access was only significant for one importance rating (IMPHIST). Auto and ferry visitors had significantly higher scores than cruise ship visitors. Air visitors also had higher scores than cruise ship visitors for IMPHIST but this was not significant at the 0.05 level. U.S. residents (DOMESTIC=1) was a significant factor for only 1 of 11 importance ratings (IMPCATCH. U.S. residents had higher scores for IMPCATCH than foreign visitors. Only four of 11 equations were significant in explaining the importance ratings (IMPTRANS,

IMPCATCH, IMPRAMP, and IMPHIST). We conclude that non-reponse bias is minimal for the summer season satisfaction mailback.

#### Weighted and Unweighted Estimates: A Comparison for Expenditures

Here we estimated mean expenditures per person per trip and the aggregated population estimate of total expenditures for total expenditures and lodging expenditures. We did this for the unweighted sample, the sample weighted by mode of access and season (ones used in our application), and the sample weighted for all factors that were significant in explaining differences in expenditures. We do consistency checks for our estimates of total expenditures and the economy of Monroe County and for estimated lodging expenditures compared with reported lodging expenditures for Monroe County. In both consistency check comparisons, the sample weighting presented in chapter 2 and used as making our final estimates, were consistent while the unweighted estimates and the estimated weighted by all factors were not consistent. We are therefore highly confident in our estimates and our strategy for addressing non-response bias.

Although not fully discussed in Chapter 2, we did construct sample weights adjusting for all factors identified as statistically significant in explaining expenditures. Besides mode of access and season, other factors were length of trip, number of people person was paying for on the trip, and demographic factors (Race/ethnicity, age and whether domestic or foreign visitor). See Table A.3.6 for factors that were significant in explaining expenditures.

The weights by mode of access and season were explained in chapter 2. The weights for other factors were first constructed for length of trip and number of people person was a paying for. Length of trip was first created as a categorical variable with six categories (1, 2, 3, 4-7, 8-14 and 15 or more days). Weights were then created equilibrating the on-site sample distribution to the expenditure mailback distribution. For number of people person was paying for on the trip, we created a categorical variable with six categories (1, 2, 3, 4, 5, and 6 or more people). Again, weights equilibrated the on-site sample distribution to the expenditure mailback distribution to the expenditure mailback distribution.

For demographic variables, we created a multivariate weight across the three factors (age, race/ethnicity and whether domestic or foreign visitor). First age was made into a categorical variable with two categories (those 16-46 and those older than 46). Race/ethnicity was reduced to a two category variable (White and non-white). Whether a visitor was a foreign or domestic visitor (from the U.S.) was a two category variable. So for demographic variables, we have a eight cell matrix for creating a sample weight. Again, we created a sample weight that equilibrates the sample distributions in the eight cell matrix from the mailback survey to the on-site survey distribution (Table A.3.18).

The final sample weight for all factors is a multiplicative weight by taking the base weight for mode of access and season and multiplying by the day's weight, the number of people weight and the demographic weight.

Table A.3.19 shows the unweighted and weighted estimates of sample total annual expenditures and lodging expenditures per person per trip. For total and lodging expenditures, the unweighted and weighted for all factors estimates of mean expenditures were higher than those using the weights for mode of access and season. The estimates using the weights for all factors were the highest estimates.

*Consistency Checks for Expenditure Estimates.* We have the reported sales/output estimates for Monroe County and the total lodging revenues corresponding to our sample estimating period of December 2007 – November 2008. We multiply the mean or average estimated expenditures by the estimate of total persontrips and then compares them with the actual reported for Monroe County (Table A.3.). For lodging, the estimates for the unweighted sample and the sample weighted for all factors are not consistent with Monroe County totals. Both of these estimates exceed 100% of what is reported. Remember, our estimates are for "recreating visitors only". Non-recreating visitors account for 7.9% of all visitor person-trips. Thus our estimate for lodging expenditures is the most consistent with the reported lodging expenditures for Monroe County accounting for 93.82% of the reported total lodging expenditures for Monroe County.

For total expenditures, we have to take estimated total expenditures and multiply by our sales/output multiplier of 1.12 to get our estimated total impact of recreating visitors on the Monroe County economy (Table A.3.). Here again we find that the unweighted estimates and the estimates based on the sample weighted for all factors overestimate the contribution of recreating visitors accounting for too high a percent of the total Monroe County economy. Other basic industries such as commercial fishing, the military, the Keys as a Retirement Community, and the Keys as a bedroom community for South Florida should account for close to 40% of the Monroe County economy and the only estimates consistent with this is our estimates using the weights for mode of access and season. Given the results of these consistency checks, we are highly confident in our estimates and our strategy for addressing the issue of non-response bias.

#### Weighted and Unweighted Estimates: Comparisons for the Satisfaction Mailbacks

The satisfaction mailback estimated both importance and satisfaction ratings for 25 items. Here we tested 11 of the 25 importance ratings for non-response bias. We do this separately for the winter and summer season samples. We tested the differences between unweighted and weighted estimates. We did two weighted estimates of the mean importance scores: estimates weighted by mode of access and estimates weighted by all factors that there were significantly different response rates and these factors also explained significant differences in importance scores, thus suggesting the existence of non-response bias. For the winter age and whether a visitor was a day use visitor or on a multiple-day trip were the only factors that could potentially result in non-response bias other than mode of access. For the summer, male visitors and domestic versus foreign visitors were the only factors that could potentially result in non-response bias other than mode of access. We created sample weights for each season for these factors (Table A.3.20). For both seasons, these additional weights were based on a matrix of four cells. We then multiply these weights by the mode of access weights used in our published estimates. We then test for differences between the unweighted and weighted estimates using a T-test with significance at the level of 0.05.

*Winter Season.* There were no significant differences between the unweighted and weighted estimates for all 11 importance ratings tested (Table A.3.21). Thus, we conclude that non-response bias is minimal to nonexistent.

*Summer Season.* There were no significant differences between the unweighted and weighted estimates for all 11 importance ratings tested (Table A.3.22). thus, we conclude that non-response bias is minimal to nonexistent.

| Socioeconomic Factor         | Response<br>Rate (%) | On-site<br>Sample<br>Size | Mailback<br>Sample<br>Size |
|------------------------------|----------------------|---------------------------|----------------------------|
| Season                       |                      |                           |                            |
| Winter (Dec. 07 - May 08)    | 13.56                | 1,807                     | 245                        |
| Summer (June - November 08)  | 18.34                | 1,047                     | 192                        |
| Mode of Access               |                      |                           |                            |
| Auto                         | 16.40                | 1,659                     | 272                        |
| Air-Key West                 | 14.41                | 465                       | 67                         |
| Cruise Ship                  | 8.77                 | 285                       | 25                         |
| Ferry                        | 16.40                | 445                       | 73                         |
| Age                          |                      |                           |                            |
| 16-25                        | 6.87                 | 131                       | 9                          |
| 26-35                        | 12.61                | 349                       | 44                         |
| 36-45                        | 13.21                | 492                       | 65                         |
| 46-60                        | 18.02                | 1,060                     | 191                        |
| Over 60                      | 16.45                | 754                       | 124                        |
| Missing                      | 5.88                 | 68                        | 4                          |
| Gender                       | 0.00                 |                           |                            |
| Male                         | 14.67                | 1,765                     | 259                        |
| Female                       | 16.43                | 1,065                     | 175                        |
| Missing                      | 12.50                | 24                        | 3                          |
| Household Income             |                      |                           | C C                        |
| Under \$20,000               | 16.83                | 101                       | 17                         |
| \$20,000 - \$39,999          | 11.25                | 160                       | 18                         |
| \$40,000 - \$59,999          | 15.29                | 399                       | 61                         |
| \$60,000 - \$100,000         | 17.66                | 640                       | 113                        |
| Over \$100,000               | 14.43                | 1,351                     | 195                        |
| Missing                      | 16.26                | 203                       | 33                         |
| Race/Ethnicity               | 10.20                | 200                       |                            |
| White Non Hispanic           | 16.34                | 2,558                     | 418                        |
| Black Non Hispanic           | 1.52                 | 2,000                     | -10                        |
| Native American Non Hispanic | 0.00                 | 2                         | 0                          |
| Asian Non Hispanic           | 9.52                 | 21                        | 2                          |
| Native Hawaiian Non Hispanic | 0.00                 | 21                        | 0                          |
| Hispanic                     | 8.33                 | 120                       | 10                         |
| Missing                      | 7.06                 | 85                        | 6                          |
| Origin of Visitor            | 7.00                 | 00                        | 0                          |
| Domestic                     | 15.95                | 2,433                     | 388                        |
| Foreign                      |                      | 2,433<br>415              | 300<br>48                  |
| 0                            | 11.57<br>16.57       | 415<br>712                |                            |
| Florida                      | 16.57                |                           | 118                        |
| Missing                      | 16.67                | 6                         | 1                          |
| Total Sample                 | 15.31                | 2,854                     | 437                        |

### Table A.3.1. Response Rates by Socioeconomic Factors: Dec. 07 - Nov. 08 Expenditure Mailback

|                      | Statistical Significance          |                          |
|----------------------|-----------------------------------|--------------------------|
| Socioeconomic Factor | of KS (Kuiper) Tests <sup>2</sup> | Significant <sup>3</sup> |
| Season               | 0.0088 (0.0868)                   | YES (NO)                 |
| Mode of Access       | 0.3470 (0.8583)                   | NO (NO)                  |
| Age                  | 0.0025 (0.0089)                   | YES (YES)                |
| Gender               | 0.8521 (0.9998)                   | NO (NO)                  |
| Race/Ethnicity       | 0.2294 (0.7703)                   | NO (NO)                  |
| Household Income     | 0.8794 (0.9584)                   | NO (NO)                  |
| Party Size           | 0.7263 (0.8719)                   | NO (NO)                  |
| Length of Trip       | 0.0242 (0.0476)                   | YES (YES)                |
| Origin of Visitor    |                                   |                          |
| Domestic of Foreign  | 0.5307 (0.9754)                   | NO (NO)                  |
| Florida              | 0.9771 (1.000)                    | NO (NO)                  |

Table A.3.2. Univariate Non-parametric Test for Response Rates and Socioeconomic Factors: Dec. 07 - Nov. 08 Expenditure Mailback<sup>1</sup>

1. The tests used were the Kolmogorov-Smirnov Two-sample Test and the Kuiper Two-sample Exact Test, which tests the differences in the distributions of socioeconomic factors between YES and NO response groups.

- Statistical significance of .01 means that the distribution of the socioeconomic factor for respondents to the mailback survey was different from those that did not respond at the 99 percent confidence level.
   Similarly, .05 significance corresponds to the 95 percent confidence level and .10 corresponds to the 90 percent confidence level.
- 3. YES indicates distributions are different at the .10 significance or the 90 percent confidence level. First answer is Kolomogorov-Smirnov and second in parentheses is the Kuiper test.

| Variable | Definition  | Mean <sup>1</sup> |
|----------|---|-------------------|
| ERESPOND | Responded to the mailback 1-yes 0=no                      | 0.1531            |
| WINTER   | Dummy Variable for Season 1=Winter 0=Summer               | 0.1356            |
| AUTO     | Dummy Variable for Mode of Access 1=Auto 0=other          | 0.1640            |
| AIR      | Dummy Variable for Mode of Access 1=Air 0=other           | 0.1441            |
| CRUISE   | Dummy Variable for Mode of Access 1=Cruise Ship           | 0.0877            |
| FERRY    | Dummy Variable for Mode of Accees 1=Ferry                 | 0.1640            |
| AGE      | Age of Respondent   | 50.75             |
| MALE     | Dummy Variable for Gender of Respondent 1=male            | 0.1467            |
| WHITE    | Dummy Variable for Race/Ethnicity 1=White 0=Other         | 0.1634            |
| BLACK    | Dummy Vatiable for Race/Ethnicity 1=Black 0=Other         | 0.0152            |
| NATIVE   | Dummy Variable for Race/Ethnicity 1=Native American       | 0                 |
| ASIAN    | Dummy Variable for Race/Ethnicity 1=Asian, Pac. Isl.      | 0                 |
| HISPANIC | Dummy Variable for Race/Ethnicity 1=Hispanic Origin       | 0.0833            |
| INC2MISS | Dummy Variable for Household Income 1=Missing             | 0.1626            |
| INC20K   | Dummy Variable for Household Income 1=<20k                | 0.1683            |
| INC40K   | Dummy Variable for Household Income 1=20-39.999k          | 0.1125            |
| INC60K   | Dummy Variable for Household Income 1=40-59.999k          | 0.1529            |
| INC100K  | Dummy Variable for Household Income 1=60-99.999k          | 0.1766            |
| INC150K  | Dummy Variable for Household Income 1=100k and over       | 0.1443            |
| DOMESTIC | Dummy Variable for Origin of Visitor 1=Domestic 0=Foreign | 0.1595            |
| FLDUM    | Dummy Variable for Origin of Visitor 1=Florida Resident   | 0.1660            |
| DAYS     | Length of Interview Trip in Days                          | 5.04              |
| NUMPPL   | Number of People in Traveling Party                       | 2.56              |

 Table A.3.3.
 Variable Definitions for Multivariate Tests of Response Rates and Socioeconomic Factors: Dec. 07 - Nov. 08 Expenditure Mailback

 Total sample size was 2,854, but there was item non response for variables AGE (68), Race/Ethnicity (85), Gender (24), and Origin of Visitor (6). Number of missing in parentheses.

| Socioeconomic Factor          | OLS        | Probit     | Logit     |
|-------------------------------|------------|------------|-----------|
| Constant                      | -0.07614   | -2.6656    | -5.0683   |
|                               | (-1.13)    | (-5.74)*** | (-4.64)** |
| WINTER                        | -0.07591   | -0.3233    | -0.5883   |
|                               | (-4.72)*** | (-4.74)*** | (-4.79)** |
| AUTO                          | 0.09077    | 0.4437     | 0.8206    |
|                               | (-3.68)*** | (3.74)***  | (3.59)*** |
| AIR                           | 0.05423    | 0.282      | 0.5325    |
|                               | (1.85)*    | (2.03)**   | (2.02)**  |
| FERRY                         | 0.04613    | 0.256      | 0.4687    |
|                               | (-1.60)    | (1.91)*    | (1.84)*   |
| AGE                           | 0.00205    | 0.0091     | 0.0161    |
|                               | (3.88)***  | (3.95)***  | (3.87)*** |
| MALE                          | -0.01755   | -0.0654    | -0.1289   |
|                               | (-1.20)    | (-1.05)    | (-1.15)   |
| WHITE                         | 0.13873    | 1.1605     | 2.4602    |
|                               | (2.97)**   | (2.85)**   | (2.43)**  |
| HISPANIC                      | 0.02573    | 0.597      | 1.391     |
|                               | (0.45)     | (1.35)     | (1.30)    |
| ASIAN                         | 0.08997    | 0.9416     | 1.9589    |
|                               | (0.98)     | (1.70)*    | (1.55)    |
| NC40K                         | -0.06895   | -0.325     | -0.5273   |
|                               | (-1.43)    | (-1.53)    | (-1.36)   |
| NC60K                         | -0.02435   | -0.1053    | -0.1606   |
| Noon                          | (-0.57)    | (-0.58)    | (-0.49)   |
| NC100K                        | -0.01143   | -0.0577    | -0.0711   |
|                               | (-0.28)    | (-0.33)    | (-0.23)   |
| NC150K                        | -0.05266   | -0.2283    | -0.3852   |
| NC 130K                       |            |            |           |
| NC2MISS                       | (-1.34)    | (-1.35)    | (-1.26)   |
| NC2MISS                       | -0.03427   | -0.1517    | -0.2346   |
| DAYS                          | (-0.73)    | (-0.76)    | (-0.66)   |
| JATS                          | -0.00106   | -0.0053    | -0.0097   |
|                               | (-1.40)    | (-1.40)    | (-1.36)   |
| NUMPPL                        | -0.00531   | -0.0247    | -0.0492   |
|                               | (-1.19)    | (-1.14)    | (-1.19)   |
| DOMESTIC                      | 0.0528     | 0.2347     | 0.4351    |
|                               | (2.49)**   | (2.47)**   | (2.45)**  |
| FLDUM                         | 0.01087    | 0.0368     | 0.0617    |
|                               | (0.59)     | (0.48)     | (0.45)    |
| Dependent Var ERESPOND (mean) | 0.1585     | 0.1585     | 0.1585    |
| Adjusted R-square             | 0.0224     | N/A        | N/A       |
| - Significance                | 0.0001     | N/A        | N/A       |
| Restricted Log-likelihood     | N/A        | -1172.167  | -1172.16  |
| Chi-squared of Significance   | N/A        | 0.0000     | 0.0000    |
| N                             | 2,681      | 2,681      | 2,681     |

### Table A.3.4. Multivariate Tests of Response Rates and Socioeconomic Factors Dec. 07 - Nov. 08, Expenditure Mailback

1. T-values are in parentheses. \* means the coeffcient is significant at .10, \*\* means at .05, and \*\*\* means coefficient is coefficient is significant significant at .001.

| Variable | Definition   | Mean <sup>1</sup> |
|----------|--|-------------------|
| LODGEPPC | Expenditures on lodging per person-trip in Monroe County             | \$250.40          |
| FOODPPC  | Expenditures on food & beverages per person-trip in Monroe County    | \$253.91          |
| TRANSPPC | Expenditures on transportation per person-trip in Monroe County      | \$77.98           |
| BOATPPC  | Expenditures on boating per person-trip in Monroe County             | \$29.19           |
| FISHPPC  | Expenditures on fishing per person-trip in Monroe County             | \$29.28           |
| DIVPPC   | Expenditures on diving per person-trip in Monroe County              | \$28.19           |
| SIGHPPC  | Expenditures on sightseeing per person-trip in Monroe County         | \$21.52           |
| OTHACPPC | Expenditures on other activities per person-trip in Monroe County    | \$15.84           |
| MISCPPC  | Expenditures on miscellaneous items per person-trip in Monroe County | \$55.59           |
| SERVPPC  | Expenditures on services per person-trip in Monroe County            | \$2.78            |
| TOTVPPC  | Total Trip Realted Expenditures per person-trip in Monroe County     | \$764.69          |
| WINTER   | Dummy Variable for Season 1=Winter 0=Summer                          | 0.5606            |
| AUTO     | Dummy Variable for Mode of Access 1=Auto 0=other                     | 0.6224            |
| AIR      | Dummy Variable for Mode of Access 1=Air 0=other                      | 0.1533            |
| CRUISE   | Dummy Variable for Mode of Access 1=Cruise Ship                      | 0.0572            |
| FERRY    | Dummy Variable for Mode of Accees 1=Ferry                            | 0.1670            |
| AGE      | Age of Respondent  | 52.70             |
| MALE     | Dummy Variable for Gender of Respondent 1=male                       | 0.5968            |
| WHITE    | Dummy Variable for Race/Ethnicity 1=White 0=Other                    | 0.9698            |
| BLACK    | Dummy Vatiable for Race/Ethnicity 1=Black 0=Other                    | 0.0023            |
| NATIVE   | Dummy Variable for Race/Ethnicity 1=Native American                  | 0                 |
| ASIAN    | Dummy Variable for Race/Ethnicity 1=Asian,Pac. Isl.                  | 0.0046            |
| HISPANIC | Dummy Variable for Race/Ethnicity 1=Hispanic Origin                  | 0.0232            |
| INC2MISS | Dummy Variable for Household Income 1=Missing                        | 0.0755            |
| INC20K   | Dummy Variable for Household Income 1=<20k                           | 0.0389            |
| INC40K   | Dummy Variable for Household Income 1=20-39.999k                     | 0.0412            |
| INC60K   | Dummy Variable for Household Income 1=40-59.999k                     | 0.1396            |
| INC100K  | Dummy Variable for Household Income 1=60-99.999k                     | 0.2586            |
| INC150K  | Dummy Variable for Household Income 1=100k and over                  | 0.4462            |
| DOMESTIC | Dummy Variable for Origin of Visitor 1=Domestic 0=Foreign            | 0.8899            |
| FLDUM    | Dummy Variable for Origin of Visitor 1=Florida Resident              | 0.2706            |
| DAYS     | Length of Interview Trip in Days                                     | 4.81              |
| QPPL     | Number of People in Traveling Party Paying for                       | 2.24              |

Table A.3.5. Variable Definitions for Relationship Between Expenditures and Socioeconomic Factors: Dec. 07 - Nov. 08 Expenditure Mailback

1. Total sample size was 437 but there was item non response for variables AGE (4), Race/Ethnicity (6), Gender (3), and Origin of Visitor (1).

| Indepemdent |            |            |           |           |          |          |
|-------------|------------|------------|-----------|-----------|----------|----------|
| Variables   | LOGDEPPC   | FOODPPC    | TRANSPPC  | BOATPPC   | FISHPPC  | DIVPPC   |
| Constant    | 98.6622    | 185.9817   | -35.0738  | -103.0231 | -7.0237  | 11.2059  |
|             | (0.40)     | (1.24)     | (-0.41)   | (-0.99)   | (-0.10)  | (0.17)   |
| WINTER      | 73.8587    | -9.8201    | -12.5227  | -43.7438  | -31.3801 | -25.9672 |
|             | (1.29)     | (-0.28)    | (-0.64)   | (-1.84)*  | (-1.86)* | (-1.68)* |
| AUTO        | 96.5150    | 116.1556   | 33.7133   | 37.9184   | 23.5828  | 20.5789  |
|             | (0.86)     | (1.72)*    | (0.88)    | (0.81)    | (0.71)   | (0.68)   |
| AIR         | 201.7781   | 285.3362   | 199.027   | 86.9164   | 61.0138  | 53.0716  |
|             | (1.56)     | (3.66)***  | (4.48)*** | (1.61)    | (1.60)   | (1.52)   |
| FERRY       | -28.5323   | 57.7859    | 14.5561   | 2.8704    | 0.8457   | -1.9622  |
|             | (-0.23)    | (0.77)     | (0.34)    | (0.06)    | (0.02)   | (-0.06)  |
| AGE         | 1.4441     | -1.3342    | 0.578     | 1.8656    | 0.0251   | -0.2842  |
|             | (0.70)     | (-1.08)    | (0.82)    | (2.18)**  | (0.04)   | (-0.51)  |
| MALE        | -111.0498  | 52.4356    | 18.197    | 31.5641   | 22.9381  | 1.5383   |
|             | (-2.09)**  | (1.63)     | (1.00)    | (1.42)    | (1.46)   | (0.11)   |
| WHITE       | -99.1175   | -129.6626  | 22.8515   | -27.7547  | 22.6292  | 28.223   |
|             | (-0.64)    | (-1.38)    | (0.43)    | (-0.43)   | (0.49)   | (0.67)   |
| INC2MISS    | 91.4000    | -5.1591    | -11.9704  | 2.5726    | -43.2672 | -14.071  |
|             | (0.54)     | (-0.05)    | (-0.21)   | (0.04)    | (-0.87)  | (-0.31)  |
| INC40K      | -130.8814  | 30.0691    | 43.6154   | -24.3351  | -35.2251 | -13.4478 |
|             | (-0.70)    | (0.27)     | (0.68)    | (-0.31)   | (-0.64)  | (-0.27)  |
| INC60K      | 94.3410    | 117.5319   | -12.6141  | 77.9078   | -14.8909 | -20.755  |
|             | (0.62)     | (1.28)     | (-0.24)   | (1.23)    | (-0.33)  | (-0.50)  |
| INC100K     | 62.9957    | 44.1092    | -18.3666  | 11.4234   | -19.304  | -15.310  |
|             | (0.43)     | (0.49)     | (-0.36)   | (0.19)    | (-0.44)  | (-0.40)  |
| INC150K     | 86.003     | 78.4812    | -1.98835  | -11.8385  | -6.4105  | 10.9274  |
|             | (0.60)     | (0.91)     | (-0.04)   | (-0.20)   | (-0.15)  | (0.28)   |
| DOMESTIC    | -105.5409  | 78.0251    | 20.6155   | 22.1447   | 26.9726  | 15.3101  |
|             | (-1.26)    | (1.54)     | (0.72)    | (0.63)    | (1.09)   | (0.67)   |
| FLDUM       | -15.0389   | -64.0749   | -22.2314  | 28.4021   | 0.2747   | -29.839  |
|             | (-0.24)    | (-1.66)*   | (-1.01)   | (1.07)    | (0.01)   | (-1.73)* |
| DAYS        | 47.353     | 26.3752    | 7.1944    | 2.2994    | 1.4718   | 0.3534   |
|             | (11.57)*** | (10.68)*** | (5.12)*** | (1.35)    | (1.22)   | (0.32)   |
| QPPL        | -38.9923   | -58.4154   | -16.9521  | -7.5673   | -10.2641 | -2.2785  |
|             | (-1.80)*   | (-4.47)*** | (-2.28)** | (-0.84)   | (-1.60)  | (-0.39)  |
| Adi. R-SQ   | 0.3053     | 0.3368     | 0.1965    | 0.0273    | 0.013    | 0.0147   |
| F-signif    | 0.0001     | 0.0001     | 0.0001    | 0.0366    | 0.1637   | 0.1404   |
| N           | 425        | 425        | 425       | 425       | 425      | 425      |

#### Table A.3.6. Tests of Relationships between Expenditures and Socioeconomic Factors: Dec. 07 - Nov. 08

1. T-values in parentheses. \* means statistically significant at .10, \*\* means statistically significant at .05, and \*\*\* means statistically significant at .001.

| Indepemdent |          |          |            |           |            |
|-------------|----------|----------|------------|-----------|------------|
| Variables   | SIGHPPC  | OTHACPPC | MISCPPC    | SERVPPC   | TOTVPPC    |
| Constant    | 22.8439  | 19.6657  | 90.4063    | -3.5963   | 280.0489   |
|             | (1.12)   | (0.64)   | (1.86)*    | (-0.28)   | (0.67)     |
| WINTER      | 0.7216   | -4.301   | -15.4678   | -0.6055   | -69.2279   |
|             | (0.15)   | (-0.61)  | (-1.39)    | (-0.21)   | (-0.73)    |
| AUTO        | -0.4306  | 2.7821   | -28.1729   | 0.0836    | 302.7263   |
|             | (-0.05)  | (0.20)   | (-1.29)    | (0.01)    | (1.62)     |
| AIR         | 14.4713  | 8.7219   | -36.9312   | -4.3151   | 869.0901   |
|             | (1.37)   | (0.55)   | (-1.46)    | (-0.65)   | (4.03)***  |
| FERRY       | 14.0366  | 5.8056   | 7.823      | -2.1629   | 71.0727    |
|             | (1.39)   | (0.38)   | (0.32)     | (-0.34)   | (0.34)     |
| AGE         | -0.19033 | -0.1614  | -0.8877    | 0.0648    | 1.1198     |
|             | (-1.13)  | (-0.64)  | (-2.22)**  | (0.61)    | (0.33)     |
| MALE        | -4.5222  | -8.0728  | 9.293      | -0.1663   | 12.1549    |
|             | (-1.04)  | (-1.23)  | (0.90)     | (-0.06)   | (0.14)     |
| WHITE       | 2.0779   | 0.4497   | -14.6021   | 0.184     | -194.7215  |
|             | (0.16)   | (0.02)   | (-0.48)    | (0.02)    | (-0.75)    |
| INC2MISS    | 1.0839   | 8.5635   | -18.7232   | -3.2547   | 7.1744     |
|             | (0.08)   | (0.41)   | (-0.57)    | (-0.37)   | (0.03)     |
| INC40K      | 19.1369  | 21.5148  | -1.8559    | -3.9256   | -95.3347   |
|             | (1.25)   | (0.93)   | (-0.05)    | (-0.41)   | (-0.31)    |
| INC60K      | 12.7621  | 6.6308   | 17.077     | 1.8294    | 279.8196   |
|             | (1.02)   | (0.35)   | (0.57)     | (0.23)    | (1.10)     |
| INC100K     | -2.6776  | 13.2397  | 0.1204     | 2.0736    | 77.8016    |
|             | (-0.22)  | (0.73)   | (0.00)     | (0.27)    | (0.32)     |
| INC150K     | 7.1621   | 11.0245  | 14.6351    | -2.4831   | 185.5128   |
|             | (0.61)   | (0.63)   | (0.53)     | (-0.34)   | (0.78)     |
| DOMESTIC    | 1.275    | 6.2324   | 17.5876    | 1.8009    | 84.423     |
|             | (0.19)   | (0.60)   | (1.07)     | (0.42)    | (0.60)     |
| FLDUM       | -3.9199  | -2.0549  | -17.9313   | -1.1781   | -127.5922  |
|             | (-0.75)  | (-0.26)  | (-1.44)    | (-0.36)   | (-1.20)    |
| DAYS        | 0.8084   | 0.5801   | 11.0553    | 1.0209    | 98.5121    |
|             | (2.41)** | (1.15)   | (13.84)*** | (4.83)*** | (14.43)*** |
| QPPL        | -1.7935  | -4.8197  | -8.6116    | -0.5654   | -150.26    |
|             | (-1.01)  | (-1.80)* | (-2.04)**  | (-0.50)   | (-4.15)*** |
| Adj. R-SQ   | 0.0412   | -0.0093  | 0.3217     | 0.0418    | 0.4455     |
| F-signif    | 0.0065   | 0.7353   | 0.0001     | 0.006     | 0.0001     |
| N           | 425      | 425      | 425        | 425       | 425        |

Table A.3.6. Tests of Relationships between Expenditures and Socioeconomic Factors: Dec. 07 - Nov. 08 (Continued)

1. T-values in parentheses. \* means statistically significant at .10, \*\* means statistically significant at .05, and \*\*\* means statistically significant at .001.

| Socioeconomic Factor         | Response<br>Rate (%) | On-Site<br>Sample Size | Mailback<br>Sample Size | Winter<br>Mailback<br>Sample Size | Summer<br>Mailback<br>Sample<br>Size |
|------------------------------|----------------------|------------------------|-------------------------|-----------------------------------|--------------------------------------|
| Season                       |                      |                        |                         |                                   |                                      |
| Winter                       | 13.78                | 1,807                  | 249                     | 249                               | 0                                    |
| Summer                       | 19.48                | 1,047                  | 204                     | 0                                 | 204                                  |
| Mode of Access               |                      |                        |                         |                                   |                                      |
| Auto                         | 17.66                | 1,659                  | 293                     | 174                               | 119                                  |
| Air-Key West                 | 14.84                | 465                    | 69                      | 27                                | 42                                   |
| Cruise Ship                  | 7.72                 | 285                    | 22                      | 14                                | 8                                    |
| Ferry                        | 15.51                | 445                    | 69                      | 34                                | 35                                   |
| Age                          |                      |                        |                         |                                   |                                      |
| 16-25                        | 6.87                 | 131                    | 9                       | 2                                 | 7                                    |
| 26-35                        | 13.18                | 349                    | 46                      | 16                                | 30                                   |
| 36-45                        | 13.82                | 492                    | 68                      | 31                                | 37                                   |
| 46-60                        | 18.30                | 1,060                  | 194                     | 104                               | 90                                   |
| Over 60                      | 17.37                | 754                    | 131                     | 94                                | 37                                   |
| Missing                      | 7.35                 | 68                     | 5                       | 2                                 | 3                                    |
| Gender                       |                      |                        |                         |                                   |                                      |
| Male                         | 15.30                | 1,765                  | 270                     | 162                               | 108                                  |
| Female                       | 16.90                | 1,065                  | 180                     | 87                                | 93                                   |
| Missing                      | 12.50                | 24                     | 3                       | 0                                 | 3                                    |
| Household Income             |                      |                        |                         |                                   |                                      |
| Under \$20,000               | 18.81                | 101                    | 19                      | 8                                 | 11                                   |
| \$20,000-\$39,000            | 15.00                | 160                    | 24                      | 17                                | 7                                    |
| \$40,000-\$59,000            | 14.79                | 399                    | 59                      | 30                                | 29                                   |
| \$60,000-\$100,000           | 17.97                | 640                    | 115                     | 77                                | 38                                   |
| Over \$100,000               | 15.25                | 1,351                  | 206                     | 106                               | 100                                  |
| Missing                      | 14.78                | 203                    | 30                      | 11                                | 19                                   |
| Race/Ethnicity               |                      |                        |                         |                                   |                                      |
| White Non Hispanic           | 16.54                | 2,558                  | 423                     | 240                               | 183                                  |
| Black Non Hispanic           | 4.55                 | 66                     | 3                       | 3                                 | 0                                    |
| Native American Non Hispanic | 0.00                 | 2                      | 0                       | 0                                 | 0                                    |
| Asian Non Hispanic           | 9.52                 | 21                     | 2                       | 2                                 | 0                                    |
| Native Hawaiian Non Hispanic | 0.00                 | 2                      | 0                       | 0                                 | 0                                    |
| Hispanic                     | 12.50                | 120                    | 15                      | 4                                 | 11                                   |
| Missing                      | 11.76                | 85                     | 10                      | 0                                 | 10                                   |
| Origin of Visitor            |                      |                        |                         |                                   |                                      |
| Domestic                     | 16.52                | 2,433                  | 402                     | 216                               | 186                                  |
| Foreign                      | 12.29                | 415                    | 51                      | 33                                | 18                                   |
| Florida                      | 17.56                | 712                    | 125                     | 43                                | 82                                   |
| Missing                      | 0.00                 | 6                      | 0                       | 0                                 | 0                                    |
| Total Sample                 | 15.87                | 2,854                  | 453                     | 249                               | 204                                  |

### Table A.3.7. Response Rates by Socioeconomic Factors: Dec. 07 - Nov. 08 Satisfaction Mailback

## Table A.3.8. Univariate Tests of Response Rates and Socioeconomic Factors:Dec. 07 - May 08 Satisfaction Mailback

| Socioeconomic Factor | tatistical Significance<br>KS Test | Significant |
|----------------------|------------------------------------|-------------|
|                      | KS Test                            | Significant |
| Mode of Access       | 0.0029                             | YES         |
| Age                  | 0.5253                             | NO          |
| Household Income     | 0.9398                             | NO          |
| Origin of Visitor    |                                    |             |
| Domestic             | 1.0000                             | NO          |
| Florida              | 1.0000                             | NO          |
| Race/Ethnicity       | 1.0000                             | NO          |

Table A.3.9. Variable Definitions for Tests of Relationships Between Importance Ratings and Socioeconomic Factors: December 2007 - May 2008

| Variable | Definition  | Ν   | Mean    |
|----------|---|-----|---------|
| RESPOND  | Responded to the mailback 1-yes 0=no                    | 249 | 0.1378  |
| NUMPPL   | Number of People in Party/Vehicle                       | 249 | 2.3173  |
| AGE      | Age of Person Interviewed                               | 247 | 56.1012 |
| MALE     | Dummy Variable 1=Gender is Male                         | 249 | 0.6506  |
| HISPANIC | Dummy Variable 1=Race/Ethnicity is Hispanic             | 249 | 0.0161  |
| WHITE    | Dummy Variable 1=Race/Ethnicity is White                | 249 | 0.9639  |
| FLDUM    | Dummy Variable 1=Florida Resident                       | 249 | 0.1727  |
| DAYUSE   | Dummy Variable 1=Day Use Visitor                        | 249 | 0.1446  |
| INC2MISS | Dummy Variable 1=Household Income Missing               | 249 | 0.0442  |
| INC40K   | Dummy Variable 1=Household Income \$20,000 to \$39,999  | 249 | 0.0683  |
| INC60K   | Dummy Variable 1=Household Income \$40,000 to \$59,999  | 249 | 0.1205  |
| INC100K  | Dummy Variable 1=Household Income \$60,000 to \$100,000 | 249 | 0.3092  |
| INC150K  | Dummy Variable 1=Household Income over \$100,000        | 249 | 0.4257  |
| AIR      | Dummy Variable 1=Air Mode of Access                     | 249 | 0.1084  |
| AUTO     | Dummy Variable 1=Auto Mode of Access                    | 249 | 0.6988  |
| FERRY    | Dummy Variable 1=Ferry Mode of Access                   | 249 | 0.1365  |
| DOMESTIC | Dummy Variable 1=Domestic Visitor 0=Foreign Visitor     | 249 | 0.8675  |

| Socioeconomic Factor      | Ordinary Least<br>Squares | Probit       | Logit        |  |
|---------------------------|---------------------------|--------------|--------------|--|
| Constant                  | 0.055675067               | -1.534899751 | -2.812663547 |  |
|                           | (-0.616)                  | (-3.46) ***  | (-3.268) *** |  |
| NUMPPL                    | -0.003580594              | -0.02186268  | -0.033897031 |  |
|                           | (-0.55)                   | (-0.651)     | (-0.552)     |  |
| AGE                       | 0.001352104               | 0.006082406  | 0.011266204  |  |
|                           | (2.198)**                 | (2.124)**    | (2.146)**    |  |
| MALE                      | 0.003393624               | 0.013296024  | 0.022974003  |  |
|                           | (0.193)                   | (0.165)      | (0.155)      |  |
| HISPANIC                  | -0.036972227              | -0.190714916 | -0.295020188 |  |
|                           | (-0.458)                  | (-0.461)     | (-0.362)     |  |
| ASIAN                     | 0.078792972               | 0.391830293  | 0.765812078  |  |
|                           | (0.666)                   | (0.734)      | (0.764)      |  |
| WHITE                     | 0.011476342               | 0.068573384  | 0.18505519   |  |
|                           | (0.183)                   | (0.217)      | (0.296)      |  |
| FLDUM                     | 0.000135274               | -0.000667892 | 0.008269755  |  |
|                           | (0.006)                   | (-0.006)     | (0.042)      |  |
| DAYUSE                    | -0.061806917              | -0.287462786 | -0.530161318 |  |
|                           | (-2.3)**                  | (-2.238) **  | (-2.158) **  |  |
| NC2MISS                   | -0.057441217              | -0.294162459 | -0.479818036 |  |
|                           | (-0.933)                  | (-1.042)     | (-0.914)     |  |
| NC40K                     | -0.015265048              | -0.104488916 | -0.139069326 |  |
|                           | (-0.266)                  | (-0.404)     | (-0.291)     |  |
| NC60K                     | -0.04418439               | -0.239976102 | -0.390913446 |  |
|                           | (-0.86)                   | (-1.021)     | (-0.885)     |  |
| NC100K                    | 0.015014362               | 0.023058473  | 0.085595738  |  |
|                           | (0.301)                   | (0.103)      | (0.205)      |  |
| NC150K                    | -0.037963812              | -0.193898735 | -0.31843236  |  |
|                           | (-0.789)                  | (-0.888)     | (-0.78)      |  |
| AIR                       | -0.021620174              | -0.018728503 | -0.001498559 |  |
|                           | (-0.515)                  | (-0.087)     | (-0.004)     |  |
| AUTO                      | 0.053213508               | 0.319650154  | 0.627874252  |  |
|                           | (1.498) *                 | (1.734) *    | (1.702) *    |  |
| FERRY                     | 0.026129929               | 0.210635028  | 0.424733362  |  |
|                           | (0.69)                    | (1.076)      | (1.098)      |  |
| DOMESTIC                  | 0.020102911               | 0.091034766  | 0.158755278  |  |
|                           | (0.806)                   | (0.795)      | (0.75)       |  |
| Adjusted R-Square         | 0.01469                   | N/A          | N/A          |  |
| F - significance          |                           | N/A          | N/A          |  |
| Restricted Log-likelihood | -637.5                    | -710.17      | -710.17      |  |
| Chi-squared Significance  | N/A                       | 0.000302     | 0.000299     |  |
| N                         | 1,736                     | 1,736        | 1,736        |  |

Table A.3.10. Multivariate Tests of Response Rates and Socioeconomic Factors: Dec. 07 - May 08 Satisfaction Mailback

1. T-values in parentheses under the estimated coefficient and \* means significant. at the 0.10 level, \*\* means significant at the 0.05 level, and \*\*\* means significant at the 0.001 level.

| Variable | Definition   | Ν   | Mean    |
|----------|--|-----|---------|
| NUMPPL   | Number of People in Party/Vehicle                                    | 249 | 2.3173  |
| AGE      | Age of Person Interviewed  | 247 | 56.1012 |
| MALE     | Dummy Variable 1=Gender is Male                                      | 249 | 0.6506  |
| HISPANIC | Dummy Variable 1=Race/Ethnicity is Hispanic                          | 249 | 0.0161  |
| WHITE    | Dummy Variable 1=Race/Ethnicity is White                             | 249 | 0.9639  |
| FLDUM    | Dummy Variable 1=Florida Resident                                    | 249 | 0.1727  |
| DAYUSE   | Dummy Variable 1=Day Use Visitor                                     | 249 | 0.1446  |
| INC2MISS | Dummy Variable 1=Household Income Missing                            | 249 | 0.0442  |
| INC40K   | Dummy Variable 1=Household Income \$20,000 to \$39,999               | 249 | 0.0683  |
| INC60K   | Dummy Variable 1=Household Income \$40,000 to \$59,999               | 249 | 0.1205  |
| INC100K  | Dummy Variable 1=Household Income \$60,000 to \$100,000              | 249 | 0.3092  |
| INC150K  | Dummy Variable 1=Household Income over \$100,000                     | 249 | 0.4257  |
| AIR      | Dummy Variable 1=Air Mode of Access                                  | 249 | 0.1084  |
| AUTO     | Dummy Variable 1=Auto Mode of Access                                 | 249 | 0.6988  |
| FERRY    | Dummy Variable 1=Ferry Mode of Access                                | 249 | 0.1365  |
| DOMESTIC | Dummy Variable 1=Domestic Visitor 0=Foreign Visitor                  | 249 | 0.8675  |
| IMPWATER | Importance Rating Clear Water (Scores 1 to 5)                        | 215 | 4.0279  |
| IMPCORAL | Importance Rating Amount of Living Coral on Reefs                    | 192 | 3.8646  |
| IMPTRANS | Importance Rating Public Transportation                              | 189 | 2.5979  |
| IMPPARK  | Importance Rating Parking  | 216 | 3.4352  |
| IMPVIEW  | Importance Rating Many Different Kinds of Fish and Sea Life to View  | 206 | 3.7039  |
| IMPCATCH | Importance Rating Many Different Kinds of Fish and Sea Life to Catch | 169 | 2.5444  |
| IMPRAMP  | Importance Rating Boat Ramps/Launching Facilities                    | 144 | 2.1806  |
| IMPMARIN | Importance Rating Marina Facilities                                  | 147 | 2.3946  |
| IMPSERV  | Importance Rating Service and Friendliness of People                 | 238 | 4.3571  |
| IMPHIST  | Importance Rating Historic Preservation (historic landmarks, houses) | 232 | 3.9267  |
| IMPREST  | Importance Rating Availability of Public Restrooms                   | 237 | 3.9747  |

Table A.3.11. Variable Definitions for Tests of Relationships Between Importance Ratings and Socioeconomic Factors: December 2007 - May 2008

| Independent Variables | IMPWATER  | IMPCORAL  | IMPTRANS  | IMPPARK   | IMPVIEW   | IMPCATCH | IMPRAMP |
|-----------------------|-----------|-----------|-----------|-----------|-----------|----------|---------|
| Constant              | 3.8503    | 5.7702    | 2.5853    | 2.3336    | 5.4315    | 0.8655   | 0.8656  |
|                       | (5.10)*** | (5.72)*** | (2.20)**  | (2.33)**  | (6.06)*** | (0.56)   | (0.56)  |
| Number of People      | -0.0074   | -0.0664   | -0.2802   | -0.0142   | -0.1326   | -0.1218  | -0.2456 |
|                       | (-0.10)   | (-0.67)   | (-2.64)** | (-0.16)   | (-1.62)   | (-0.96)  | (-1.90) |
| Age                   | -0.0071   | -0.0202   | 0.0059    | 0.0076    | -0.0248   | 0.0079   | 0.0039  |
|                       | (-1.32)   | (-2.78)** | (0.71)    | (1.19)    | (-3.91)** | (0.85)   | (0.41)  |
| Male                  | -0.0455   | -0.0259   | -0.1776   | -0.4065   | -0.0409   | -0.0840  | -0.2869 |
|                       | (-0.33)   | (-0.14)   | (-0.82)   | (-2.39)   | (-0.25)   | (-0.33)  | (-1.19) |
| Hispanic              | 0.4426    | -0.8306   | -0.2863   | -0.5224   | 0.7831    | 0.5462   | 0.4866  |
|                       | (0.66)    | (-0.98)   | (-0.30)   | (-0.64)   | (0.98)    | (0.39)   | (0.31)  |
| White                 | -0.0337   | -0.3451   | -0.4223   | 0.2723    | 0.0104    | 1.3570   | 0.5770  |
|                       | (-0.07)   | (-0.56)   | (-0.60)   | (0.46)    | (0.02)    | (1.26)   | (0.42)  |
| FLDUM                 | 0.2593    | 0.3700    | -0.0276   | 0.0540    | 0.2653    | 0.6748   | 0.6855  |
|                       | (1.39)    | (1.43)    | (-0.09)   | (0.23)    | (1.19)    | (2.03)** | (2.12)  |
| Day Visitor           | -0.1217   | -0.5918   | 0.2775    | 0.2875    | -0.4317   | -0.8061  | 0.0137  |
|                       | (-0.49)   | (-1.74)*  | (0.74)    | (1.00)    | (-1.47)   | (-1.82)* | (0.04)  |
| INC2MISS              | 0.7527    | 0.0849    | 1.7226    | 1.6013    | 0.3077    | 0.1396   | 0.9223  |
|                       | (1.53)    | (0.13)    | (2.18)**  | (-2.47)** | (0.52)    | (0.15)   | (1.26)  |
| INC40K                | -0.0117   | 0.3714    | 0.8963    | 0.6446    | -0.2810   | 0.7512   | 0.9300  |
|                       | (-0.03)   | (0.58)    | (1.31)    | (1.06)    | (-0.50)   | (0.86)   | (1.34)  |
| INC60K                | 0.7721    | 0.1940    | 1.2288    | 1.3908    | -0.1437   | 0.9487   | 0.7546  |
|                       | (1.79)*   | (0.33)    | (1.96)**  | (2.42)**  | (-0.27)   | (1.14)   | (1.20)  |
| INC100K               | 0.4585    | -0.1289   | 1.2806    | 1.1193    | -0.1484   | 0.7019   | 0.9205  |
|                       | (1.12)    | (-0.23)   | (2.17)**  | (2.06)**  | (-0.30)   | (0.89)   | (1.61)  |
| INC150K               | 0.4680    | 0.1024    | 0.9316    | 1.0912    | 0.0534    | 0.7919   | 0.8514  |
|                       | (1.16)    | (0.19)    | (1.60)    | (2.03)**  | (0.11)    | (1.02)   | (1.50)  |
| Air                   | 0.0491    | -0.3338   | -0.0697   | -0.5058   | 0.0358    | -0.6362  | 0.4250  |
|                       | (0.12)    | (-0.59)   | (-0.11)   | (-0.95)   | (0.07)    | (-0.78)  | (0.60)  |
| Auto                  | -0.0388   | -0.4968   | -0.3223   | 0.0020    | -0.1120   | -0.3784  | 0.9255  |
|                       | (-0.11)   | (-1.01)   | (-0.57)   | (0.00)    | (-0.26)   | (-0.52)  | (1.52)  |
| Ferry                 | -0.2273   | -0.7956   | 0.7368    | -0.4627   | -0.4870   | -0.7548  | 0.2391  |
|                       | (-0.58)   | (-1.50)   | (1.25)    | (-0.91)   | (-1.08)   | (-1.00)  | (0.38)  |
| Domestic              | 0.2325    | 0.1869    | -0.1147   | -0.3626   | 0.1723    | -0.0645  | -0.4568 |
|                       | (1.19)    | (0.73)    | (-0.39)   | (-1.57)   | (0.79)    | (-0.17)  | (-1.31) |
| Adj. R-SQ             | 0.0146    | 0.0244    | 0.0770    | 0.0606    | 0.1032    | -0.0106  | 0.0268  |
| F-signif              | 0.2731    | 0.2046    | 0.0176    | 0.0263    | 0.0021    | 0.5813   | 0.2457  |
| N                     | 213       | 190       | 187       | 214       | 204       | 168      | 142     |

Table A.3.12. Tests of Relationships Between Importance Ratings and Socioeconomic Factors:

December 2007 - May 2008

1. T-values in parentheses under the estimated coefficient and \* means significant at the 0.01 level,

\*\* means significant at the 0.05 level, and \*\*\* means significant at the 0.001 level.

| Independent Variables | IMPMARIN | IMPSERV   | IMPHIST   | IMPREST   |
|-----------------------|----------|-----------|-----------|-----------|
| Constant              | 0.2982   | 4.8717    | 3.3574    | 3.8495    |
|                       | (0.18)   | (8.43)*** | (4.25)*** | (4.77)*** |
| Number of People      | -0.2013  | -0.1174   | -0.0919   | -0.0785   |
|                       | (-1.52)  | (-2.08)** | (-1.20)   | (-0.99)   |
| Age                   | 0.0105   | 0.0011    | 0.0056    | 0.0125    |
|                       | (1.04)   | (0.26)    | (1.01)    | (2.20)**  |
| Male                  | -0.0529  | -0.1121   | -0.1452   | -0.2488   |
|                       | (-0.21)  | (-1.04)   | (-1.00)   | (-1.66)*  |
| Hispanic              | 1.3810   | -0.5399   | 1.3331    | -0.5822   |
|                       | (0.82)   | (-1.04)   | (1.77)*   | (-0.81)   |
| White                 | 0.9427   | -0.2804   | 0.0777    | 0.1266    |
|                       | (0.65)   | (-0.77)   | (0.16)    | (0.25)    |
| FLDUM                 | 0.4751   | 0.0220    | -0.0544   | -0.0037   |
|                       | (1.39)   | (0.15)    | (-0.27)   | (-0.02)   |
| Day Visitor           | -0.1434  | -0.2268   | 0.0009    | -0.1898   |
|                       | (-0.36)  | (-1.25)   | (0.00)    | (-0.73)   |
| INC2MISS              | 1.0089   | 0.7993    | 1.0729    | 0.3335    |
|                       | (1.29)   | (2.05)**  | (2.07)**  | (0.62)    |
| INC40K                | 0.9409   | 0.3430    | 0.4255    | 0.5152    |
|                       | (1.26)   | (0.93)    | (0.89)    | (1.02)    |
| INC60K                | 1.3073   | 0.6724    | 0.9560    | 0.8113    |
|                       | (1.99)** | (2.03)**  | (2.17)**  | (1.77)*   |
| INC100K               | 1.4057   | 0.6187    | 0.7700    | 0.5087    |
|                       | (2.29)** | (1.96)**  | (1.84)*   | (1.17)    |
| INC150K               | 1.2036   | 0.7299    | 0.9939    | 0.5360    |
|                       | (1.99)** | (2.35)**  | (2.40)**  | (1.25)    |
| Air                   | 0.2839   | -0.5715   | -0.2929   | -0.9727   |
|                       | (0.38)   | (-1.73)*  | (-0.66)   | (-2.17)** |
| Auto                  | 0.3438   | -0.4652   | -0.2218   | -0.6001   |
|                       | (0.53)   | (-1.60)   | (-0.57)   | (-1.53)   |
| Ferry                 | 0.2083   | -0.1926   | 0.0673    | -0.3595   |
|                       | (0.31)   | (-0.62)   | (0.16)    | (-0.85)   |
| Domestic              | -0.5423  | -0.1757   | -0.2310   | -0.3142   |
|                       | (-1.46)  | (-1.15)   | (-1.15)   | (-1.50)   |
| Adj. R-SQ             | -0.0130  | 0.0144    | 0.0130    | 0.0407    |
| F-signif              | 0.5893   | 0.2578    | 0.2794    | 0.0652    |
| N                     | 146      | 236       | 230       | 235       |

 Table A.3.12.
 Tests of Relationships Between Importance Ratings and Socioeconomic Factors:

 December 2007 - May 2008 (Continued)

1. T-values in parentheses under the estimated coefficient and \* means significant at the 0.01 level, \*\* means significant at the 0.05 level, and \*\*\* means significant at the 0.001 level.

# Table A.3.13. Univariate Tests of Response Rates and Socioeconomic Factors: June - November 2008 Satisfaction Mailback

| Socioeconomic Factor  | Statistical Significand<br>of KS Test | e<br>Significant |
|-----------------------|---------------------------------------|------------------|
| Socioccononne i actor | 01 KB 1030                            | Significant      |
| Mode of Access        | 0.9699                                | NO               |
| Age                   | 0.0006                                | YES              |
| Household Income      | 0.9987                                | NO               |
| Origin of Visitor     |                                       |                  |
| Domestic              | 0.2314                                | NO               |
| Florida               | 0.9386                                | NO               |
| Race/Ethnicity        | 0.3200                                | NO               |

### Table A.3.14. Variable Definitions for Tests of Relationships Between Importance Ratings and Socioeconomic Factors: June 2008 - November 2008

| Variable | Definition  | Ν   | Mean    |
|----------|---|-----|---------|
| RESPONSE | Responded to the mailback 1=yes 0=no                    | 204 | 0.1948  |
| NUMPPL   | Number of People in Party/Vehicle                       | 204 | 2.7353  |
| AGE      | Age of Person Interviewed                               | 201 | 48.2139 |
| MALE     | Dummy Variable 1=Gender is Male                         | 201 | 0.5373  |
| HISPANIC | Dummy Variable 1=Race/Ethnicity is Hispanic             | 194 | 0.0567  |
| WHITE    | Dummy Variable 1=Race/Ethnicity is White                | 194 | 0.9433  |
| FLDUM    | Dummy Variable 1=Florida Resident                       | 203 | 0.4039  |
| DAYUSE   | Dummy Variable 1=Day Use Visitor                        | 204 | 0.2157  |
| INC2MISS | Dummy Variable 1=Household Income Missing               | 204 | 0.0931  |
| INC40K   | Dummy Variable 1=Household Income \$20,000 to \$39,999  | 204 | 0.0343  |
| INC60K   | Dummy Variable 1=Household Income \$40,000 to \$59,999  | 204 | 0.1422  |
| INC100K  | Dummy Variable 1=Household Income \$60,000 to \$100,000 | 204 | 0.1863  |
| INC150K  | Dummy Variable 1=Household Income over \$100,000        | 204 | 0.4902  |
| AIR      | Dummy Variable 1=Air Mode of Access                     | 204 | 0.2059  |
| AUTO     | Dummy Variable 1=Auto Mode of Access                    | 204 | 0.5833  |
| FERRY    | Dummy Variable 1=Ferry Mode of Access                   | 204 | 0.1716  |
| DOMESTIC | Dummy Variable 1=Domestic Visitor 0=Foreign Visitor     | 204 | 0.9118  |

| Socioeconomic Factor      | Ordinary Least<br>Squares | Probit       | Logit        |
|---------------------------|---------------------------|--------------|--------------|
| Constant                  | -0.279269848              | -2.905938857 | -5.02003693  |
|                           | (-2.344) **               | (-6.006) *** | (-5.78) ***  |
| NUMPPL                    | -0.003035812              | -0.011709176 | -0.017484617 |
|                           | (-0.464)                  | (-0.423)     | (-0.364)     |
| AGE                       | 0.004365666               | 0.016445306  | 0.028057967  |
|                           | (4.208) ***               | (4.19) ***   | (4.104) ***  |
| MALE                      | -0.057998863              | -0.212318816 | -0.363464755 |
|                           | (-2.138) **               | (-2.139) **  | (-2.114) **  |
| WHITE                     | 0.152985073               | 0.701174089  | 1.246578993  |
|                           | (3.619) ***               | (3.637) ***  | (3.432) ***  |
| FLDUM                     | 0.040246656               | 0.14606968   | 0.245850928  |
|                           | (1.307)                   | (1.303)      | (1.278)      |
| DAYUSE                    | 0.094327109               | 0.365285691  | 0.610284621  |
|                           | (2.385) **                | (2.613) **   | (2.548) **   |
| INC2MISS                  | -0.08366139               | -0.335374159 | -0.543764735 |
|                           | (-1.052)                  | (-1.124)     | (-1.039)     |
| INC40K                    | -0.044026091              | -0.189477721 | -0.267231385 |
|                           | (-0.476)                  | (-0.535)     | (-0.431)     |
| INC60K                    | -0.011964851              | -0.054074621 | -0.043241141 |
|                           | (-0.154)                  | (-0.189)     | (-0.086)     |
| INC100K                   | -0.05821925               | -0.216000922 | -0.348238956 |
|                           | (-0.79)                   | (-0.79)      | (-0.724)     |
| INC150K                   | -0.065746478              | -0.241461112 | -0.387104868 |
|                           | (-0.932)                  | (-0.926)     | (-0.846)     |
| AIR                       | 0.177860084               | 0.724355648  | 1.249792687  |
|                           | (2.404) **                | (2.534) **   | (2.467) **   |
| AUTO                      | 0.175211383               | 0.716682191  | 1.225058263  |
|                           | (2.572) **                | (2.694) **   | (2.604) **   |
| FERRY                     | 0.048213843               | 0.225942432  | 0.375095586  |
|                           | (0.673)                   | (0.817)      | (0.766)      |
| DOMESTIC                  | 0.095422364               | 0.393156857  | 0.688292539  |
|                           | (2.301) **                | (2.386) **   | (2.288) **   |
| Adjusted R-Square         | 0.04658                   | N/A          | N/A          |
| F - significance          |                           | N/A          | N/A          |
| Restricted Log-likelihood | -485.9                    | -480.8       | -480.8       |
| Chi-squared Significance  | N/A                       | 0            | 0            |
| N                         | 944                       | 944          | 944          |

Tablea.3.15. Multivariate Tests of Response Rates and Socioeconomic Factors: Jun. 08 - Nov. 08 Satisfaction Mailback

1. T-values in parentheses under the estimated coefficient and \* means significant. at the 0.10 level, \*\* means significant at the 0.05 level, and \*\*\* means significant at the 0.001 level.

| Variable | Definition   | Ν   | Mean    |
|----------|--|-----|---------|
| NUMPPL   | Number of People in Party/Vehicle                                    | 204 | 2.7353  |
| AGE      | Age of Person Interviewed  | 201 | 48.2139 |
| MALE     | Dummy Variable 1=Gender is Male                                      | 201 | 0.5373  |
| HISPANIC | Dummy Variable 1=Race/Ethnicity is Hispanic                          | 194 | 0.0567  |
| WHITE    | Dummy Variable 1=Race/Ethnicity is White                             | 194 | 0.9433  |
| FLDUM    | Dummy Variable 1=Florida Resident                                    | 203 | 0.4039  |
| DAYUSE   | Dummy Variable 1=Day Use Visitor                                     | 204 | 0.2157  |
| INC2MISS | Dummy Variable 1=Household Income Missing                            | 204 | 0.0931  |
| INC40K   | Dummy Variable 1=Household Income \$20,000 to \$39,999               | 204 | 0.0343  |
| INC60K   | Dummy Variable 1=Household Income \$40,000 to \$59,999               | 204 | 0.1422  |
| INC100K  | Dummy Variable 1=Household Income \$60,000 to \$100,000              | 204 | 0.1863  |
| INC150K  | Dummy Variable 1=Household Income over \$100,000                     | 204 | 0.4902  |
| AIR      | Dummy Variable 1=Air Mode of Access                                  | 204 | 0.2059  |
| AUTO     | Dummy Variable 1=Auto Mode of Access                                 | 204 | 0.5833  |
| FERRY    | Dummy Variable 1=Ferry Mode of Access                                | 204 | 0.1716  |
| DOMESTIC | Dummy Variable 1=Domestic Visitor 0=Foreign Visitor                  | 204 | 0.9118  |
| IMPWATER | Importance Rating Clear Water (Scores 1 to 5)                        | 195 | 4.0513  |
| IMPCORAL | Importance Rating Amount of Living Coral on Reefs                    | 177 | 3.9944  |
| IMPTRANS | Importance Rating Public Transportation                              | 180 | 2.4333  |
| IMPPARK  | Importance Rating Parking  | 185 | 3.2595  |
| IMPVIEW  | Importance Rating Many Different Kinds of Fish and Sea Life to View  | 186 | 4.0108  |
| IMPCATCH | Importance Rating Many Different Kinds of Fish and Sea Life to Catch | 166 | 2.7530  |
| IMPRAMP  | Importance Rating Boat Ramps/Launching Facilities                    | 143 | 2.5594  |
| IMPMARIN | Importance Rating Marina Facilities                                  | 149 | 2.6309  |
| IMPSERV  | Importance Rating Service and Friendliness of People                 | 202 | 4.2277  |
| IMPHIST  | Importance Rating Historic Preservation (historic landmarks, houses) | 197 | 3.8832  |
| IMPREST  | Importance Rating Availability of Public Restrooms                   | 201 | 4.0398  |

Table A.3.16. Variable Definitions for Tests of Relationships Between Importance Ratings and<br/>Socioeconomic Factors: June 2008 - November 2008

| Independent Variables | IMPWATER  | IMPCORAL  | IMPTRANS | IMPPARK   | IMPVIEW   | IMPCATCH  | IMPRAMP   |
|-----------------------|-----------|-----------|----------|-----------|-----------|-----------|-----------|
| Constant              | 4.2045    | 3.5987    | -0.0539  | 2.3369    | 2.9266    | 1.5189    | 0.7804    |
|                       | (5.45)*** | (3.57)*** | (-0.04)  | (2.14)**  | (3.27)*** | (1.15)    | (0.55)    |
| Number of People      | -0.0351   | -0.0834   | 0.0436   | -0.0079   | 0.0225    | -0.1637   | 0.0112    |
|                       | (-0.69)   | (-1.31)   | (0.54)   | (-0.12)   | (0.39)    | (-1.71)*  | (0.12)    |
| Age                   | -0.0016   | 0.0001    | 0.0075   | 0.0122    | 0.0001    | -0.0079   | 0.0021    |
|                       | (-0.28)   | (0.01)    | (0.88)   | (1.57)    | (0.01)    | (-0.84)   | (0.23)    |
| Male                  | -0.1900   | -0.0485   | -0.1534  | -0.4328   | 0.0537    | 0.8259    | 0.3266    |
|                       | (-1.37)   | (-0.28)   | (-0.71)  | (-2.28)** | (0.34)    | (3.50)*** | (1.39)    |
| White                 | 0.0565    | 0.2607    | 0.2181   | -0.5943   | 0.1419    | 0.0086    | 0.4262    |
|                       | (0.16)    | (0.64)    | (0.42)   | (-1.35)   | (0.37)    | (0.01)    | (0.76)    |
| FLDUM                 | 0.0948    | 0.2153    | -0.3192  | -0.2413   | 0.0497    | 0.8278    | 0.8601    |
|                       | (0.57)    | (1.05)    | (-1.21)  | (-1.07)   | (0.26)    | (2.96)**  | (3.17)*** |
| Day Visitor           | 0.0141    | -0.1153   | -0.0638  | 0.3258    | 0.2059    | 0.0006    | 0.3658    |
|                       | (0.07)    | (-0.46)   | (-0.20)  | (1.25)    | (0.88)    | (0.00)    | (1.10)    |
| INC2MISS              | -0.0964   | -0.1634   | 1.3520   | 0.5457    | 0.0389    | 0.2956    | -0.3043   |
|                       | (-0.22)   | (-0.31)   | (2.10)** | (0.97)    | (0.08)    | (0.42)    | (-0.43)   |
| INC40K                | 0.1780    | -0.0247   | 1.1016   | 0.3330    | 0.2377    | -0.5552   | -1.1023   |
|                       | (0.36)    | (-0.04)   | (1.52)   | (0.52)    | (0.43)    | (-0.70)   | (-1.32)   |
| INC60K                | -0.0270   | -0.2234   | 0.9494   | 0.0163    | -0.2273   | 0.0602    | -0.4038   |
|                       | (-0.07)   | (-0.47)   | (1.65)*  | (0.03)    | (-0.51)   | (0.09)    | (-0.60)   |
| INC100K               | -0.0709   | 0.0830    | 0.7700   | -0.2714   | -0.0726   | 0.0852    | -0.6122   |
|                       | (-0.19)   | (0.18)    | (1.41)   | (-0.55)   | (-0.17)   | (0.14)    | (-0.95)   |
| INC150K               | -0.1034   | 0.0439    | 0.7503   | -0.0511   | -0.1017   | 0.2497    | -0.1047   |
|                       | (-0.28)   | (0.10)    | (1.43)   | (-0.11)   | (-0.25)   | (0.44)    | (-0.17)   |
| Air                   | -0.3826   | 0.1229    | 0.5464   | 0.7321    | 0.3681    | -0.0839   | 0.2147    |
|                       | (-0.88)   | (0.21)    | (0.73)   | (1.10)    | (0.74)    | (-0.10)   | (0.28)    |
| Auto                  | -0.1878   | 0.3588    | 0.4549   | 1.3591    | 0.5119    | 0.2435    | 0.2527    |
|                       | (-0.45)   | (0.62)    | (0.62)   | (2.13)    | (1.07)    | (0.31)    | (0.34)    |
| Ferry                 | -0.0774   | 0.2446    | 1.6095   | 1.0423    | 0.4258    | -0.0035   | 0.1886    |
|                       | (-0.18)   | (0.40)    | (2.09)** | (1.56)    | (0.83)    | (0.00)    | (0.24)    |
| Domestic              | 0.2941    | 0.0594    | 0.6127   | 0.0678    | 0.4419    | 1.0275    | 0.7362    |
|                       | (1.18)    | (0.19)    | (1.58)   | (0.21)    | (1.54)    | (2.42)**  | (1.58)    |
| Adj. R-SQ             | -0.0326   | -0.0456   | 0.0806   | 0.0441    | -0.0530   | 0.1677    | 0.1025    |
| F-signif              | 0.8525    | 0.9226    | 0.0208   | 0.1020    | 0.9695    | 0.0003    | 0.0203    |
| Ν                     | 180       | 164       | 167      | 172       | 172       | 154       | 133       |

Table A.3.17. Tests of Relationships Between Importance Ratings and Socioeconomic Factors: June 2008 - November 2008

1. T-values in parentheses under the estimated coefficient and \* means significant at the 0.01 level,

\*\* means significant at the 0.05 level, and \*\*\* means significant at the 0.001 level.

| Independent Variables | IMPMARIN | IMPSERV   | IMPHIST  | IMPREST   |
|-----------------------|----------|-----------|----------|-----------|
| Constant              | 1.2603   | 4.3075    | 1.7902   | 3.3947    |
|                       | (1.06)   | (5.92)*** | (2.06)** | (4.47)*** |
| Number of People      | -0.0238  | 0.0723    | 0.1008   | 0.0754    |
|                       | (-0.27)  | (1.48)    | (1.71)*  | (1.49)    |
| Age                   | 0.0058   | 0.0060    | 0.0103   | -0.0027   |
|                       | (0.68)   | (1.09)    | (1.59)   | (-0.47)   |
| Male                  | 0.4123   | -0.2058   | -0.2632  | 0.0522    |
|                       | (1.92)*  | (-1.54)   | (-1.65)* | (0.38)    |
| White                 | -0.0628  | -0.5540   | -0.5544  | -0.1053   |
|                       | (-0.13)  | (-1.75)*  | (-1.48)  | (-0.32)   |
| FLDUM                 | 0.4549   | -0.2359   | -0.1889  | -0.1596   |
|                       | (1.84)*  | (-1.48)   | (-1.00)  | (-0.97)   |
| Day Visitor           | -0.0491  | 0.0275    | 0.1502   | 0.1695    |
|                       | (-0.16)  | (0.15)    | (0.69)   | (0.90)    |
| INC2MISS              | 0.1357   | 0.0193    | 1.5354   | 0.5660    |
|                       | (0.21)   | (0.05)    | (3.24)   | (1.36)    |
| INC40K                | -0.6270  | 0.0110    | 0.4513   | 0.8452    |
|                       | (-0.83)  | (0.02)    | (0.82)   | (1.73)    |
| NC60K                 | -0.1570  | 0.0383    | 0.7410   | -0.0085   |
|                       | (-0.27)  | (0.10)    | (1.70)   | (-0.02)   |
| INC100K               | -0.2425  | -0.4510   | 0.4030   | 0.0546    |
|                       | (-0.44)  | (-1.27)   | (0.97)   | (0.15)    |
| INC150K               | -0.0984  | -0.2583   | 0.9027   | -0.0023   |
|                       | (-0.19)  | (-0.76)   | (2.28)** | (-0.01)   |
| Air                   | 0.0921   | 0.1751    | 0.9192   | 0.0986    |
|                       | (0.14)   | (0.44)    | (1.93)*  | (0.24)    |
| Auto                  | 0.1285   | 0.1477    | 0.8966   | 0.3580    |
|                       | (0.20)   | (0.39)    | (1.99)** | (0.91)    |
| Ferry                 | 0.2854   | 0.4940    | 1.2382   | 0.7323    |
|                       | (0.42)   | (1.24)    | (2.63)** | (1.77)*   |
| Domestic              | 0.8401   | 0.1753    | 0.3684   | 0.2644    |
|                       | (1.77)   | (0.73)    | (1.30)   | (1.06)    |
| Adj. R-SQ             | 0.0242   | 0.0210    | 0.0965   | 0.0203    |
| F-signif              | 0.2610   | 0.2282    | 0.0057   | 0.2355    |
| N                     | 138      | 187       | 182      | 186       |

 Table A.3.17. Tests of Relationships Between Importance Ratings and Socioeconomic Factors:

 June 2008 - November 2008 (continued)

1. T-values in parentheses under the estimated coefficient and \* means significant at the 0.01 level, \*\* means significant at the 0.05 level, and \*\*\* means significant at the 0.001 level.

|                                     | On-site<br>Weighted (%) | Expenditure<br>Sample (%) | Expenditure<br>Sample Weight |
|-------------------------------------|-------------------------|---------------------------|------------------------------|
| Length of Interview Trip (Days)     |                         |                           |                              |
| 1                                   | 34.89                   | 18.31                     | 1.905516111                  |
| 2                                   | 14.15                   | 13.73                     | 1.030589949                  |
| 3                                   | 13.19                   | 17.85                     | 0.738935574                  |
| 4 - 7                               | 29.04                   | 37.99                     | 0.764411687                  |
| 8 - 14                              | 5.61                    | 8.24                      | 0.680825243                  |
| 15 or more                          | 3.12                    | 3.88                      | 0.804123711                  |
| Number of People Paying For         |                         |                           |                              |
| 1                                   | 7.84                    | 20.59                     | 0.380767363                  |
| 2                                   | 59.41                   | 57.44                     | 1.034296657                  |
| 3                                   | 10.14                   | 9.38                      | 1.081023454                  |
| 4                                   | 13.13                   | 7.09                      | 1.85190409                   |
| 5                                   | 4.38                    | 2.29                      | 1.912663755                  |
| 6 or more                           | 5.1                     | 3.21                      | 1.588785047                  |
| Multivariate Demographic            |                         |                           |                              |
| Domestic/White/Age 16-46            | 23.59                   | 24.26                     | 0.972382523                  |
| Domestic/Non-White/Age 16-46        | 5.69                    | 1.14                      | 4.99122807                   |
| Foreign/White/Age 16-46             | 8.81                    | 3.66                      | 2.407103825                  |
| Foreign/Non-White/Age 16-46         | 0.37                    | 0                         | 1                            |
| Domestic/Non-White/Age 47 and older | 44.96                   | 59.5                      | 0.755630252                  |
| Domestic/Non-White/Age 47 and older | 3.18                    | 1.6                       | 1.9875                       |
| Foreign/White/Age 47 and older      | 7.25                    | 7.32                      | 0.990437158                  |
| Foreign/Non-White/Age 47 and older  | 0.2                     | 0                         | 1                            |
| Missing                             | 5.95                    | 2.52                      | 2.361111111                  |

Table A.3.18. Weights for Additional Factors for the Expenditure Mailback

| Expenditure                            | Unweighted      | Weighted by<br>Mode of Access<br>and Season | Weighted for<br>All<br>Factors |  |
|--|-----------------|---|--------------------------------|--|
| Lodging                                |                 |   |                                |  |
| Per Person-trip (sample mean)          | \$250.40        | \$212.41                                    | \$327.70                       |  |
| Estimated Aggregate total              | \$753,073,493   | \$638,819,464                               | \$985,551,851                  |  |
| Percent of Reported (Monroe County)    | 110.59%         | 93.82%                                      | 144.74%                        |  |
| Total Expenditures                     |                 |   |                                |  |
| Per Person-trip (sample mean)          | \$764.69        | \$605.73                                    | \$931.69                       |  |
| Estimated Aggregate total              | \$2,591,156,266 | \$1,994,893,549                             | \$3,073,195,482                |  |
| Total estimated (with multiplier 1.12) | \$2,902,095,018 | \$2,234,280,683                             | \$3,441,978,940                |  |
| Percent of Reported (Monroe County)    | 77.75%          | 59.86%                                      | 92.21%                         |  |

# Table A.3.19. Weighted and Unweighted Estimates of Expenditures Per Person-Trip and Total Aggregated Expenditures for All Recreating Visitors

## Table A.3.20. Sample Weights for Additional Factors for the Winter and Summer Satisfaction Mailbacks

| 5.64<br>14.39<br>22.30<br>53.46 | 3.21<br>6.83<br>18.01  | 1.7570<br>2.1069<br>1.2382                               |
|---------------------------------|------------------------|--|
| 14.39<br>22.30                  | 6.83<br>18.01          | 2.1069   |
| 22.30                           | 18.01                  |  |
|                                 |                        | 1.2382   |
| 53.46                           | <b>CO</b> 10           |  |
|                                 | 69.48                  | 0.7694   |
| 4.21                            | 2.41                   | 1.7469   |
|                                 |                        |  |
| 49.18                           | 47.55                  | 1.0343   |
| 11.37                           | 5.39                   | 2.1095   |
| 34.00                           | 42.16                  | 0.8065   |
| 3.82                            | 3.43                   | 1.1137   |
| 1.62                            | 1.47                   | 1.1020   |
|                                 | 11.37<br>34.00<br>3.82 | 11.37     5.39       34.00     42.16       3.82     3.43 |

| Importance Item | Unweighted<br>Mean | Mode of Access<br>Weighted<br>Mean | Statistically<br>Significant<br>Differnce <sup>1</sup> | All Factors<br>Weighted<br>Mean | Statistically<br>Significant<br>Differnce <sup>2</sup> |
|-----------------|--------------------|------------------------------------|--|---------------------------------|--|
| IMPWATER        | 4.02               | 4.02                               | NO   | 4.02                            | NO   |
| IMPCORAL        | 3.86               | 3.90                               | NO   | 3.90                            | NO   |
| IMPTRANS        | 2.60               | 2.61                               | NO   | 2.65                            | NO   |
| IMPPARK         | 3.43               | 3.54                               | NO   | 3.57                            | NO   |
| IMPVIEW         | 3.70               | 3.67                               | NO   | 3.64                            | NO   |
| IMPCATCH        | 2.54               | 2.55                               | NO   | 2.57                            | NO   |
| IMPRAMP         | 2.18               | 2.06                               | NO   | 2.02                            | NO   |
| IMPMARIN        | 2.39               | 2.28                               | NO   | 2.27                            | NO   |
| IMPSERV         | 4.36               | 4.39                               | NO   | 4.41                            | NO   |
| IMPHIST         | 3.93               | 3.93                               | NO   | 3.94                            | NO   |
| IMPREST         | 3.97               | 4.07                               | NO   | 4.11                            | NO   |

Table A.3.21. Weighted and Unweighted Importance Ratings: Winter Satisfaction Mailback

1. Difference between unweighted and mode of access weighted means. T-test at 0.05 level of significance.

2. Difference between unweighted and all factors weighted means. T-test at 0.05 level of significance.

|                 | Unweighted | Mode of Access<br>Weighted | Statistically<br>Significant | All Factos<br>Weighted | Statistically Significant |
|-----------------|------------|----------------------------|------------------------------|------------------------|---------------------------|
| Importance Item | Mean       | Mean                       | Differnce <sup>1</sup>       | Mean                   | Differnce                 |
| IMPWATER        | 4.05       | 4.07                       | NO                           | 4.02                   | NO                        |
| IMPCORAL        | 3.99       | 3.96                       | NO                           | 3.94                   | NO                        |
| IMPTRANS        | 2.43       | 2.18                       | NO                           | 2.15                   | NO                        |
| IMPPARK         | 3.26       | 3.29                       | NO                           | 3.30                   | NO                        |
| IMPVIEW         | 4.01       | 4.01                       | NO                           | 3.98                   | NO                        |
| IMPCATCH        | 2.75       | 2.81                       | NO                           | 2.76                   | NO                        |
| IMPRAMP         | 2.56       | 2.61                       | NO                           | 2.57                   | NO                        |
| IMPMARIN        | 2.63       | 2.60                       | NO                           | 2.57                   | NO                        |
| IMPSERV         | 4.23       | 4.19                       | NO                           | 4.16                   | NO                        |
| IMPHIST         | 3.88       | 3.78                       | NO                           | 3.77                   | NO                        |
| IMPREST         | 4.04       | 4.02                       | NO                           | 4.03                   | NO                        |

 Table A.3.22. Weighted and Unweighted Importance Ratings: Summer Satisfaction Mailback

1. Difference between unweighted and weihted by mode of access. T-test at 0.05 level of significance.

2. Difference between unweighted and weighted for all factors. T-test at 0.05 level of significance.

#### Chapter 4. Methods of Estimating Activity Participation and Intensity of Use

This Chapter addresses the methods used for estimating activity participation and intensity of use. Participation includes estimates of participation rates (the percent of visitors who did an activity) and the number of visitors who did the activity. Estimates are made by activity, district and season. Intensity of use includes estimates of the number of different days of activity. As with participation, estimates are made by activity, district and season. The results of this estimation are presented in "Visitor Profiles: Florida Keys/Key West 2007-08" (Leeworthy, Loomis and Paterson, 2010). Here the methods used to derive those estimates are documented.

### **Activity Participation**

For activity participation, information was obtained on the activities participated in by each person of a traveling/recreation group on their visit to the Florida Keys/Key West. So, although there were 2,854 visitors age 16 or older that were randomly chosen and interviewed in the Auto, Air, Cruise Ship, and Ferry Survey during the two sampling seasons (December 2007 – May 2008 and June – November 2008), information on activity participation was obtained on 7,291 visitors of all ages.

Participation in 71 activities (see Exhibit 15) in five districts (Key Largo, Islamorada, Marathon, Lower Keys, and Key West -- See Exhibit 17 for a map showing the district definitions) and for the two seasons was obtained. Two types of participation rates were calculated. The first was the percent of all visitors to the Florida Keys/Key West who did an activity in a district. This was calculated by summing across all visitors in the sample who did the activity in the district divided by the sum of all visitors in the sample. The sums in both cases are weighted sums (see Chapter 2 for sample weights). When this participation rate is multiplied by the number of all visitors to the Florida Keys/Key West (see Chapter 1 for the estimate of all visitors) an estimate is obtained for the number of visitors who did an activity in the district. Again, this was done for two seasons. The January – April 2008 sample was used for estimating the June – November 2008 season.

The second type of participation rate calculated was the "within region participate rate". These participation rates are the percent of visitors to a district who did an activity in the district. These participation rates were calculated by summing the number of sampled visitors who did the activity in the district by the sum of sampled visitors who visited the district. It is important to note that in deriving the estimates of activity participation rates that sample weights were used to ensure that the sample of visitors of all ages were representative of the population of visitors. Chapter 2 discussed the derivation of these sample weights.

Estimates for activity participation by season and district for the complete list of 71 activities can be found in the appendix of "Visitor Profiles: Florida Keys/Key West 2007-08" (Leeworthy, Loomis and Paterson, 2010). Also, presented in this report were participation rates for 42 Aggregated Activities formulated from the list of 71 activities. Estimates for the 42 aggregated activities were done ensuring against double-counting. One cannot add either participation rates or number of participants by activity because visitors can and do engage in multiple activities. Participation rates and number of participants were estimated for the 42 aggregated activities without double-counting.

#### Intensity of Use (Days)

Participation rates combined with estimates of the number of visitors allowed for the estimation of the number of visitors who did an activity, in a given district, during a given season. For some purposes, measurements of the intensity of activities are also needed; for example, assessing the need for recreation facilities. One measure of intensity of use was obtained from the CUSTOMER on-site survey: the number of separate days the person did the activity during the interview trip.

For the summer season (June – November 2008), there was under sampling in Key Largo, Islamorada and Marathon districts due to personnel problems. For these districts, past studies and judgment were used for estimating mean number of days per trip. For all districts, activities with low participation rates would in

our random samples have small numbers of observations resulting in relatively unreliable estimates. We eliminated outliers that significantly affected estimates of the mean number of days per trip and for activities with greater than zero participation rates (which were not affected by small sample sizes) we set the means to one (1.00). Thus the estimates of mean days per trip in Tables A.4.1 to A.4.6 will differ from estimates actually used in estimating total days of activity as appear in Table A.2.21 in Leeworthy, Loomis and Paterson (2010). This would result in lower bound estimates. However, past experience suggests that for the 39 activities where we estimated days of use, most people do not do more than one day of activity per trip for a specific activity. This is especially true for low participation rate activities.

The general approach used was to first estimate the average number of days of a given activity in each district during each season. The average number of days was then multiplied by the number of visitors who did the activity in the district during that season. Days were obtained from the on-site component of the CUSTOMER Survey. During the January – April 2008 sampling period, 823 visitors were interviewed and 1,140 were interviewed during the June – August 2008 sampling period. Days were asked for only 39 of the 71 activities for which participation was estimated. These 39 activities are identified by an "A" suffix attached to the activity number (see Exhibit 15).

Since the CUSTOMER Survey was a random sample of visitors at 200 sites stratified across the Florida Keys/Key West using local knowledge i.e., there is no information to properly ensure a truly stratified random sample. We used local knowledge, as we had done successfully in 1995-96, to pre-stratify the sample. As noted in chapter 2 on sample weighting, we weighted the CUSTOMER Survey using the Auto, Air, Cruise Ship, and Ferry Survey after adjusting for the fact that cruise ship visitors would not likely be sampled in the CUSTOMER Survey.

In the report "Visitor Profiles: Florida Keys/Key West 2007-08" (Leeworthy, Loomis and Paterson, 2010), estimates were provided for all 39 activities, by district and by season. Because of limited number of observations per district and season for a given activity, we had to make some judgments on "best" estimates. This involved eliminating outliers that had significant impacts on the mean number of days.

The sample averages, standard errors of the mean, and the number of observations for each of the 39 activities, for each district, and for each season are summarized in Tables A.4.1.to A.4.6. Table A.4.7 summarizes the total number of days by district and season and Table A.4.8 summarizes the total annual number of days by district.

*Aggregation Issues.* In adding days across activities, especially within districts, there may be a certain amount of double-counting. The problem of double-counting would also be expected to be less when adding within a given activity (e.g. snorkeling) across type of boat (e.g. charter/party, rental, and private). The problem would be even less when adding across districts for a given activity. And, the problem would be virtually nonexistent when adding across seasons. Where the problem of double-counting is greatest is when one attempts to add across entirely different activities. For example, attempting to add snorkeling and SCUBA diving days for a given district and in a given season may include a relatively high amount of double-counting. A good indication of this is activity participation numbers where comparisons can be made between the number of participants who did snorkeling and the number who did SCUBA diving for a given district during a given season with the number of participants who did either snorkeling or SCUBA diving but for which double-counting has been eliminated. This should provide a guide to the extent of possible double-counting.

|   | Key Largo         |            |    | Islamorada        |            |    |
|---|-------------------|------------|----|-------------------|------------|----|
| Activity                                | Mean <sup>1</sup> | Std. Error | N  | Mean <sup>1</sup> | Std. Error | N  |
| Snorkeling Charter/Party Boat           | 1.07              | 0.0524     | 60 | 1.07              | 0.0714     | 14 |
| Snorkeling Rental Boat                  | 1.14              | 0.1429     | 7  | 1.00              | 0.0000     | 4  |
| Snorkeling Private Boat                 | 4.89              | 3.1686     | 9  | 1.70              | 0.3000     | 10 |
| SCUBA Charter/Party Boat                | 1.53              | 0.2737     | 15 | 2.20              | 0.4899     | 5  |
| SCUBA Rental Boat                       | 0.00              | 0.0000     | 0  | 0.00              |            | 0  |
| SCUBA Private Boat                      | 4.00              |            | 1  | 7.00              |            | 1  |
| Fishing Offshore Charter Boat           | 1.00              | 0.0000     | 5  | 1.08              | 0.0833     | 12 |
| Fishing Offshore Party Boat             | 1.00              | 0.0000     | 3  | 1.63              | 0.4978     | 8  |
| Fishing Offshore Rental Boat            | 1.50              | 0.2887     | 4  | 1.00              | 0.0000     | 3  |
| Fishing Offshore Private Boat           | 12.60             | 7.0541     | 5  | 6.76              | 2.3987     | 17 |
| Fishing Flats/Backcountry Guided        | 0.00              |            | 0  | 1.00              | 0.0000     | 3  |
| Fishing Flats/Backcountry Rental Boat   | 1.00              |            | 1  | 4.00              |            | 1  |
| Fishing Flats/Backcountry Private Boat  | 8.75              | 4.5738     | 8  | 6.67              | 2.4855     | 6  |
| Other Fishing Charter Boat              | 0.00              |            | 0  | 2.00              |            | 1  |
| Other Fishing Party Boat                | 0.00              |            | 0  | 0.00              |            | 0  |
| Other Fishing Rental Boat               | 0.00              |            | 0  | 0.00              |            | 0  |
| Other Fishing Private Boat              | 2.50              | 1.5000     | 2  | 2.67              | 1.6667     | 3  |
| Glass Bottom Boat Rides                 | 1.00              | 0.0000     | 55 | 1.00              | 0.0000     | 5  |
| Backcountry Boating Excursions-not fish | 1.60              | 0.6000     | 5  | 1.00              | 0.0000     | 3  |
| View Nature/Wildlife Priv/Rental Boat   | 3.78              | 1.3673     | 23 | 2.86              | 0.8516     | 21 |
| Personal Watercraft Rental              | 1.00              | 0.0000     | 5  | 1.00              | 0.0000     | 7  |
| Personal Watercraft Private Boat        | 8.13              | 4.4176     | 8  | 4.50              | 1.3899     | 12 |
| Sailing Charter/Party Boat              | 0.00              |            | 0  | 0.00              |            | 0  |
| Sailing Rental Boat                     | 1.00              |            | 1  | 1.00              | 0.0000     | 2  |
| Sailing Private Boat                    | 2.00              | 0.7071     | 4  | 3.00              | 2.0000     | 2  |
| Other Boating Charter/Party             | 1.50              | 0.5000     | 2  | 1.00              | 0.0000     | 3  |
| Other Boating Rental Boat               | 1.00              | 0.0000     | 3  | 1.00              |            | 1  |
| Other Boating Private Boat              | 6.33              | 3.9299     | 3  | 3.00              | 2.0000     | 2  |
| Snorkeling from shore                   | 1.54              | 0.2078     | 46 | 2.12              | 0.3096     | 34 |
| SCUBA Diving from shore                 | 2.00              | 1.0000     | 3  | 3.50              | 1.5000     | 2  |
| Fishing from shore                      | 4.46              | 2.8230     | 13 | 3.81              | 1.0800     | 31 |
| Swimming at Beaches (Not in Pool)       | 4.13              | 1.2077     | 64 | 6.02              | 1.4889     | 46 |
| Swimming in Outdoor Pool                | 6.72              | 2.5748     | 32 | 4.23              | 1.3141     | 22 |
| Windsurfing or Sailboarding             | 1.00              |            | 1  | 1.33              | 0.3333     | 3  |
| Wildlife Observ/Photography from Land   | 1.96              | 0.3085     | 71 | 5.43              | 0.9970     | 56 |
| Other Nature Study from Land            | 1.50              | 0.4096     | 22 | 3.80              | 0.7867     | 20 |
| Visiting Historic Areas, Sites, Bldgs   | 1.22              | 0.0977     | 32 | 1.71              | 0.4402     | 24 |
| Visiting Museum, Educ Fac, Info Center  | 1.81              | 0.5025     | 31 | 1.09              | 0.0627     | 22 |
| All Beach Activities (Not Swimming)     | 7.06              | 2.9443     | 31 | 7.64              | 1.6671     | 42 |

Table A.4.1. Average Number of Days of Activity Per Trip: Key Largo and Islamorada: December 2007 - May 2008

1. Means may not be the same as those used in estimation of total days as presented in Table A.2.21 in Leeworthy, Loomis and Paterson (2010). Outliers and small sample sizes required judgement to alter estimates to use for estimation. When participation rates were greater than zero for an activity and sample sizes were extremely small, means were set to 1.00, which leads to lower bound conservative estimates of the means.

|   | Μ                 | arathon    |    | Lower Keys        |            |     |  |
|---|-------------------|------------|----|-------------------|------------|-----|--|
| Activity                                | Mean <sup>1</sup> | Std. Error | N  | Mean <sup>1</sup> | Std. Error | N   |  |
| Snorkeling Charter/Party Boat           | 1.00              | 0.0000     | 4  | 1.25              | 0.2036     | 20  |  |
| Snorkeling Rental Boat                  | 0.00              |            | 0  | 1.00              |            | 1   |  |
| Snorkeling Private Boat                 | 5.00              | 3.0000     | 2  | 2.62              | 0.6154     | 13  |  |
| SCUBA Charter/Party Boat                | 2.00              |            | 1  | 1.00              |            | 1   |  |
| SCUBA Rental Boat                       | 0.00              |            | 0  | 0.00              |            | 0   |  |
| SCUBA Private Boat                      | 0.00              |            | 0  | 1.00              | 0.0000     | 2   |  |
| Fishing Offshore Charter Boat           | 1.00              | 0.0000     | 2  | 1.00              | 0.0000     | 4   |  |
| Fishing Offshore Party Boat             | 1.20              | 0.2000     | 5  | 4.67              | 3.6667     | 3   |  |
| Fishing Offshore Rental Boat            | 2.00              |            | 1  | 2.00              | 1.0000     | 2   |  |
| Fishing Offshore Private Boat           | 3.25              | 1.1140     | 8  | 8.40              | 2.9997     | 15  |  |
| Fishing Flats/Backcountry Guided        | 1.00              |            | 1  | 2.67              | 1.2019     | 3   |  |
| Fishing Flats/Backcountry Rental Boat   | 0.00              |            | 0  | 0.00              |            | 0   |  |
| Fishing Flats/Backcountry Private Boat  | 1.50              | 0.2887     | 4  | 10.29             | 5.2450     | 7   |  |
| Other Fishing Charter Boat              | 1.00              |            | 1  | 0.00              |            | 0   |  |
| Other Fishing Party Boat                | 1.00              |            | 1  | 0.00              |            | 0   |  |
| Other Fishing Rental Boat               | 0.00              |            | 0  | 0.00              |            | 0   |  |
| Other Fishing Private Boat              | 1.00              |            | 1  | 1.00              |            | 1   |  |
| Glass Bottom Boat Rides                 | 1.00              |            | 1  | 1.00              | 0.0000     | 3   |  |
| Backcountry Boating Excursions-not fish | 0.00              |            | 0  | 3.00              |            | 1   |  |
| View Nature/Wildlife Priv/Rental Boat   | 2.13              | 0.5806     | 8  | 6.05              | 1.5545     | 21  |  |
| Personal Watercraft Rental              | 4.00              |            | 1  | 1.50              | 0.5000     | 2   |  |
| Personal Watercraft Private Boat        | 3.25              | 1.0308     | 4  | 5.62              | 2.7422     | 13  |  |
| Sailing Charter/Party Boat              | 0.00              | •          | 0  | 2.00              | 1.0000     | 2   |  |
| Sailing Rental Boat                     | 0.00              |            | 0  | 0.00              |            | 0   |  |
| Sailing Private Boat                    | 1.00              | 0.0000     | 2  | 1.00              | 0.0000     | 2   |  |
| Other Boating Charter/Party             | 0.00              |            | 0  | 0.00              |            | 0   |  |
| Other Boating Rental Boat               | 1.00              |            | 1  | 1.00              |            | 1   |  |
| Other Boating Private Boat              | 4.25              | 3.2500     | 4  | 5.25              | 1.7017     | 4   |  |
| Snorkeling from shore                   | 1.78              | 0.2778     | 9  | 2.95              | 0.4665     | 59  |  |
| SCUBA Diving from shore                 | 1.00              |            | 1  | 2.33              | 1.3333     | 3   |  |
| Fishing from shore                      | 2.17              | 0.4051     | 12 | 7.18              | 1.4296     | 38  |  |
| Swimming at Beaches (Not in Pool)       | 4.20              | 1.2270     | 35 | 4.70              | 0.4954     | 117 |  |
| Swimming in Outdoor Pool                | 2.82              | 0.5638     | 17 | 2.65              | 0.3925     | 20  |  |
| Windsurfing or Sailboarding             | 1.00              | 0.0000     | 2  | 0.00              |            | 0   |  |
| Wildlife Observ/Photography from Land   | 4.20              | 1.0173     | 45 | 5.64              | 0.8220     | 105 |  |
| Other Nature Study from Land            | 2.85              | 0.7989     | 20 | 6.74              | 1.8267     | 43  |  |
| Visiting Historic Areas, Sites, Bldgs   | 1.39              | 0.1674     | 61 | 2.54              | 0.4849     | 69  |  |
| Visiting Museum, Educ Fac, Info Center  | 1.38              | 0.2370     | 39 | 2.70              | 0.3882     | 54  |  |
| All Beach Activities (Not Swimming)     | 4.36              | 1.0535     | 36 | 5.34              | 1.0138     | 67  |  |

Table A.4.2. Average Number of Days of Activity Per Trip: Marathon and Lower Keys: December 2007 - May 2008

|   | Key West          |            |     |  |
|---|-------------------|------------|-----|--|
| Activity                                | Mean <sup>1</sup> | Std. Error | N   |  |
| Snorkeling Charter/Party Boat           | 1.24              | 0.1373     | 29  |  |
| Snorkeling Rental Boat                  | 0.00              |            | 0   |  |
| Snorkeling Private Boat                 | 1.50              | 0.5000     | 6   |  |
| SCUBA Charter/Party Boat                | 1.15              | 0.1042     | 13  |  |
| SCUBA Rental Boat                       | 1.00              |            | 1   |  |
| SCUBA Private Boat                      | 1.00              |            | 1   |  |
| Fishing Offshore Charter Boat           | 1.00              | 0.0000     | 14  |  |
| Fishing Offshore Party Boat             | 3.27              | 2.0762     | 11  |  |
| Fishing Offshore Rental Boat            | 1.00              | 0.0000     | 2   |  |
| Fishing Offshore Private Boat           | 1.75              | 0.7500     | 4   |  |
| Fishing Flats/Backcountry Guided        | 1.00              | 0.0000     | 4   |  |
| Fishing Flats/Backcountry Rental Boat   | 0.00              |            | 0   |  |
| Fishing Flats/Backcountry Private Boat  | 0.00              |            | 0   |  |
| Other Fishing Charter Boat              | 1.00              |            | 1   |  |
| Other Fishing Party Boat                | 1.00              | 0.0000     | 3   |  |
| Other Fishing Rental Boat               | 0.00              |            | 0   |  |
| Other Fishing Private Boat              | 1.00              |            | 1   |  |
| Glass Bottom Boat Rides                 | 1.00              | 0.0000     | 12  |  |
| Backcountry Boating Excursions-not fish | 4.00              |            | 1   |  |
| View Nature/Wildlife Priv/Rental Boat   | 1.50              | 0.5000     | 6   |  |
| Personal Watercraft Rental              | 1.18              | 0.1220     | 11  |  |
| Personal Watercraft Private Boat        | 1.00              | 0.0000     | 3   |  |
| Sailing Charter/Party Boat              | 1.15              | 0.1538     | 13  |  |
| Sailing Rental Boat                     | 1.00              |            | 1   |  |
| Sailing Private Boat                    | 2.00              | 1.0000     | 2   |  |
| Other Boating Charter/Party             | 1.00              | 0.0000     | 8   |  |
| Other Boating Rental Boat               | 1.00              | 0.0000     | 2   |  |
| Other Boating Private Boat              | 0.00              |            | 0   |  |
| Snorkeling from shore                   | 1.73              | 0.3142     | 30  |  |
| SCUBA Diving from shore                 | 3.00              |            | 1   |  |
| Fishing from shore                      | 1.43              | 0.2020     | 14  |  |
| Swimming at Beaches (Not in Pool)       | 1.92              | 0.1940     | 96  |  |
| Swimming in Outdoor Pool                | 2.85              | 0.3497     | 97  |  |
| Windsurfing or Sailboarding             | 1.00              | 0.0000     | 2   |  |
| Wildlife Observ/Photography from Land   | 2.08              | 0.3521     | 73  |  |
| Other Nature Study from Land            | 1.95              | 0.5640     | 22  |  |
| Visiting Historic Areas, Sites, Bldgs   | 1.38              | 0.0615     | 269 |  |
| Visiting Museum, Educ Fac, Info Center  | 1.29              | 0.0640     | 123 |  |
| All Beach Activities (Not Swimming)     | 2.65              | 0.5128     | 82  |  |

Table A.4.3. Average Number of Days of Activity Per Trip: Key West: December 2007 - May 2008

|   | K                            | ley Largo | Islamorada |                   |            |    |
|---|------------------------------|-----------|------------|-------------------|------------|----|
| Activity                                | Mean <sup>1</sup> Std. Error |           | N          | Mean <sup>1</sup> | Std. Error | N  |
| Snorkeling Charter/Party Boat           | 1.35                         | 0.1500    | 40         | 2.09              | 0.5559     | 34 |
| Snorkeling Rental Boat                  | 1.00                         | 0.0000    | 2          | 2.13              | 0.5489     | 8  |
| Snorkeling Private Boat                 | 3.50                         | 1.5000    | 4          | 1.67              | 0.2357     | 9  |
| SCUBA Charter/Party Boat                | 3.89                         | 2.0375    | 9          | 3.43              | 1.2317     | 7  |
| SCUBA Rental Boat                       | 2.00                         |           | 1          | 5.00              |            | 1  |
| SCUBA Private Boat                      | 4.50                         | 0.5000    | 2          | 6.40              | 4.6540     | 5  |
| Fishing Offshore Charter Boat           | 1.00                         | 0.0000    | 3          | 1.82              | 0.5363     | 11 |
| Fishing Offshore Party Boat             | 1.00                         | 0.0000    | 3          | 1.80              | 0.4163     | 10 |
| Fishing Offshore Rental Boat            | 0.00                         |           | 0          | 2.00              | 0.7071     | 4  |
| Fishing Offshore Private Boat           | 2.67                         | 0.8819    | 3          | 3.58              | 0.8915     | 12 |
| Fishing Flats/Backcountry Guided        | 1.00                         |           | 1          | 1.00              |            | 1  |
| Fishing Flats/Backcountry Rental Boat   | 0.00                         |           | 0          | 1.00              |            | 1  |
| Fishing Flats/Backcountry Private Boat  | 0.00                         |           | 0          | 3.00              | 0.8944     | 5  |
| Other Fishing Charter Boat              | 0.00                         |           | 0          | 1.00              |            | 1  |
| Other Fishing Party Boat                | 2.00                         |           | 1          | 1.00              | 0.0000     | 3  |
| Other Fishing Rental Boat               | 0.00                         |           | 0          | 1.00              |            | 1  |
| Other Fishing Private Boat              | 0.00                         |           | 0          | 1.50              | 0.5000     | 2  |
| Glass Bottom Boat Rides                 | 1.17                         | 0.0904    | 18         | 1.00              | 0.0000     | 4  |
| Backcountry Boating Excursions-not fish | 1.00                         |           | 1          | 0.00              |            | 0  |
| View Nature/Wildlife Priv/Rental Boat   | 1.29                         | 0.1844    | 7          | 3.00              | 0.8165     | 6  |
| Personal Watercraft Rental              | 1.00                         |           | 1          | 1.50              | 0.2236     | 6  |
| Personal Watercraft Private Boat        | 1.00                         |           | 1          | 0.00              |            | 0  |
| Sailing Charter/Party Boat              | 1.00                         | 0.0000    | 4          | 1.80              | 0.8000     | 5  |
| Sailing Rental Boat                     | 0.00                         |           | 0          | 1.67              | 0.3333     | 3  |
| Sailing Private Boat                    | 0.00                         |           | 0          | 1.00              |            | 1  |
| Other Boating Charter/Party             | 1.00                         |           | 1          | 2.00              |            | 1  |
| Other Boating Rental Boat               | 1.00                         |           | 1          | 0.00              |            | 0  |
| Other Boating Private Boat              | 2.00                         |           | 1          | 2.50              | 0.5000     | 2  |
| Snorkeling from shore                   | 1.77                         | 0.1854    | 39         | 2.03              | 0.2649     | 29 |
| SCUBA Diving from shore                 | 1.25                         | 0.2500    | 4          | 2.00              |            | 1  |
| Fishing from shore                      | 1.50                         | 0.2673    | 8          | 4.44              | 1.7959     | 9  |
| Swimming at Beaches (Not in Pool)       | 2.03                         | 0.2550    | 34         | 2.17              | 0.4840     | 24 |
| Swimming in Outdoor Pool                | 3.70                         | 0.9545    | 27         | 2.93              | 0.5115     | 15 |
| Windsurfing or Sailboarding             | 3.00                         | 2.0000    | 2          | 1.00              |            | 1  |
| Wildlife Observ/Photography from Land   | 1.59                         | 0.2574    | 27         | 2.00              | 0.7012     | 16 |
| Other Nature Study from Land            | 1.57                         | 0.4286    | 7          | 1.00              | 0.0000     | 11 |
| Visiting Historic Areas, Sites, Bldgs   | 1.17                         | 0.1124    | 12         | 3.00              | 1.8074     | 6  |
| Visiting Museum, Educ Fac, Info Center  | 1.00                         | 0.0000    | 6          | 4.00              | 2.7568     | 5  |
| All Beach Activities (Not Swimming)     | 2.00                         | 0.6794    | 14         | 2.80              | 0.8000     | 5  |

Table A.4.4. Average Number of Days of Activity Per Trip: Key Largo and Islamorada: June - November 2008

|   | М                 | arathon    | Lower Keys |                   |            |     |
|---|-------------------|------------|------------|-------------------|------------|-----|
| Activity                                | Mean <sup>1</sup> | Std. Error | N          | Mean <sup>1</sup> | Std. Error | N   |
| Snorkeling Charter/Party Boat           | 1.43              | 0.3588     | 14         | 1.53              | 0.1417     | 83  |
| Snorkeling Rental Boat                  | 1.17              | 0.1667     | 6          | 2.00              | 0.3416     | 25  |
| Snorkeling Private Boat                 | 2.25              | 0.6196     | 8          | 2.95              | 0.3472     | 57  |
| SCUBA Charter/Party Boat                | 4.00              | 2.1213     | 4          | 1.95              | 0.3272     | 21  |
| SCUBA Rental Boat                       | 0.00              |            | 0          | 6.00              | 1.0000     | 2   |
| SCUBA Private Boat                      | 2.33              | 0.6667     | 6          | 2.36              | 0.5508     | 14  |
| Fishing Offshore Charter Boat           | 1.33              | 0.3333     | 15         | 2.00              | 0.3899     | 19  |
| Fishing Offshore Party Boat             | 1.33              | 0.3333     | 3          | 1.00              | 0.0000     | 2   |
| Fishing Offshore Rental Boat            | 2.38              | 0.9808     | 8          | 2.00              | 0.3892     | 12  |
| Fishing Offshore Private Boat           | 3.57              | 1.2317     | 7          | 3.70              | 0.7127     | 44  |
| Fishing Flats/Backcountry Guided        | 1.00              |            | 1          | 1.00              | 0.0000     | 4   |
| Fishing Flats/Backcountry Rental Boat   | 1.00              |            | 1          | 1.67              | 0.6667     | 3   |
| Fishing Flats/Backcountry Private Boat  | 0.00              |            | 0          | 3.24              | 0.8468     | 17  |
| Other Fishing Charter Boat              | 1.00              | 0.0000     | 2          | 2.80              | 1.1136     | 5   |
| Other Fishing Party Boat                | 1.00              |            | 1          | 4.00              |            | 1   |
| Other Fishing Rental Boat               | 0.00              |            | 0          | 2.00              |            | 1   |
| Other Fishing Private Boat              | 2.50              | 1.5000     | 2          | 2.57              | 0.3689     | 7   |
| Glass Bottom Boat Rides                 | 2.50              | 1.5000     | 2          | 1.00              | 0.0000     | 2   |
| Backcountry Boating Excursions-not fish | 0.00              |            | 0          | 1.67              | 0.6667     | 6   |
| View Nature/Wildlife Priv/Rental Boat   | 1.25              | 0.1637     | 8          | 1.32              | 0.1336     | 19  |
| Personal Watercraft Rental              | 1.00              | 0.0000     | 3          | 1.44              | 0.3379     | 9   |
| Personal Watercraft Private Boat        | 6.00              | 1.0000     | 2          | 3.00              | 0.6172     | 7   |
| Sailing Charter/Party Boat              | 2.29              | 0.8371     | 7          | 2.54              | 0.5502     | 13  |
| Sailing Rental Boat                     | 2.00              | 0.0000     | 2          | 2.33              | 0.3333     | 3   |
| Sailing Private Boat                    | 1.00              | 0.0000     | 2          | 1.00              | 0.0000     | 4   |
| Other Boating Charter/Party             | 1.00              |            | 1          | 1.50              | 0.2887     | 4   |
| Other Boating Rental Boat               | 1.00              |            | 1          | 1.00              | 0.0000     | 3   |
| Other Boating Private Boat              | 1.25              | 0.2500     | 4          | 2.20              | 0.3117     | 15  |
| Snorkeling from shore                   | 4.57              | 1.6454     | 7          | 2.29              | 0.2035     | 223 |
| SCUBA Diving from shore                 | 1.00              |            | 1          | 2.44              | 0.4444     | 9   |
| Fishing from shore                      | 4.00              | 1.0220     | 10         | 3.44              | 0.5145     | 62  |
| Swimming at Beaches (Not in Pool)       | 2.26              | 0.3340     | 23         | 2.13              | 0.1279     | 401 |
| Swimming in Outdoor Pool                | 4.96              | 0.5235     | 56         | 3.63              | 0.3792     | 70  |
| Windsurfing or Sailboarding             | 0.00              |            | 0          | 0.00              |            | 0   |
| Wildlife Observ/Photography from Land   | 2.12              | 0.4876     | 25         | 2.17              | 0.2531     | 139 |
| Other Nature Study from Land            | 1.00              | 0.0000     | 6          | 2.03              | 0.3412     | 33  |
| Visiting Historic Areas, Sites, Bldgs   | 2.00              | 0.7888     | 10         | 1.70              | 0.2246     | 43  |
| Visiting Museum, Educ Fac, Info Center  | 1.14              | 0.1429     | 7          | 1.45              | 0.2473     | 11  |
| All Beach Activities (Not Swimming)     | 2.40              | 0.7180     | 10         | 2.29              | 0.1988     | 97  |
|   |                   |            |            |                   |            |     |

Table A.4.5. Average Number of Days of Activity Per Trip: Marathon and Lower Keys: June - November 2008

|   | Key West          |            |     |  |  |  |
|---|-------------------|------------|-----|--|--|--|
| Activity                                | Mean <sup>1</sup> | Std. Error | N   |  |  |  |
| Snorkeling Charter/Party Boat           | 1.15              | 0.0592     | 161 |  |  |  |
| Snorkeling Rental Boat                  | 1.09              | 0.0909     | 11  |  |  |  |
| Snorkeling Private Boat                 | 6.44              | 3.9749     | 16  |  |  |  |
| SCUBA Charter/Party Boat                | 1.28              | 0.2259     | 18  |  |  |  |
| SCUBA Rental Boat                       | 1.00              |            | 1   |  |  |  |
| SCUBA Private Boat                      | 2.29              | 0.8921     | 7   |  |  |  |
| Fishing Offshore Charter Boat           | 1.21              | 0.1746     | 29  |  |  |  |
| Fishing Offshore Party Boat             | 1.12              | 0.0438     | 161 |  |  |  |
| Fishing Offshore Rental Boat            | 1.50              | 0.5000     | 2   |  |  |  |
| Fishing Offshore Private Boat           | 1.67              | 0.3333     | 9   |  |  |  |
| Fishing Flats/Backcountry Guided        | 1.00              | 0.0000     | 5   |  |  |  |
| Fishing Flats/Backcountry Rental Boat   | 1.00              |            | 1   |  |  |  |
| Fishing Flats/Backcountry Private Boat  | 2.50              | 0.5000     | 2   |  |  |  |
| Other Fishing Charter Boat              | 1.00              | 0.0000     | 3   |  |  |  |
| Other Fishing Party Boat                | 1.00              |            | 1   |  |  |  |
| Other Fishing Rental Boat               | 0.00              |            | 0   |  |  |  |
| Other Fishing Private Boat              | 0.00              |            | 0   |  |  |  |
| Glass Bottom Boat Rides                 | 1.00              | 0.0000     | 21  |  |  |  |
| Backcountry Boating Excursions-not fish | 1.20              | 0.2000     | 5   |  |  |  |
| View Nature/Wildlife Priv/Rental Boat   | 1.38              | 0.1830     | 8   |  |  |  |
| Personal Watercraft Rental              | 1.16              | 0.0887     | 38  |  |  |  |
| Personal Watercraft Private Boat        | 1.00              | 0.0000     | 4   |  |  |  |
| Sailing Charter/Party Boat              | 1.19              | 0.0767     | 95  |  |  |  |
| Sailing Rental Boat                     | 1.38              | 0.1830     | 8   |  |  |  |
| Sailing Private Boat                    | 17.00             | 16.0000    | 4   |  |  |  |
| Other Boating Charter/Party             | 1.06              | 0.0453     | 49  |  |  |  |
| Other Boating Rental Boat               | 1.12              | 0.1176     | 17  |  |  |  |
| Other Boating Private Boat              | 10.63             | 7.7895     | 8   |  |  |  |
| Snorkeling from shore                   | 1.26              | 0.0668     | 112 |  |  |  |
| SCUBA Diving from shore                 | 1.00              | 0.0000     | 3   |  |  |  |
| Fishing from shore                      | 1.63              | 0.2069     | 24  |  |  |  |
| Swimming at Beaches (Not in Pool)       | 1.25              | 0.0464     | 242 |  |  |  |
| Swimming in Outdoor Pool                | 1.81              | 0.1001     | 210 |  |  |  |
| Windsurfing or Sailboarding             | 1.00              | 0.0000     | 3   |  |  |  |
| Wildlife Observ/Photography from Land   | 1.38              | 0.3146     | 204 |  |  |  |
| Other Nature Study from Land            | 1.62              | 0.5880     | 109 |  |  |  |
| Visiting Historic Areas, Sites, Bldgs   | 1.18              | 0.0323     | 552 |  |  |  |
| Visiting Museum, Educ Fac, Info Center  | 1.28              | 0.1675     | 389 |  |  |  |
| All Beach Activities (Not Swimming)     | 1.38              | 0.2407     | 269 |  |  |  |
|   |                   |            |     |  |  |  |

Table A.4.6. Average Number of Days of Activity Per Trip: Key West: June - November 2008

#### Chapter 5. Methods of Estimating the Economic Contribution to Monroe County

This Chapter provides the details on how we estimated the economic contribution that recreating visitors had on Monroe County. The results of this estimation are reported in "Economic Contribution of Recreating Visitors to the Florida Keys/Key West" (Leeworthy and Ehler, 2010a). In this report, estimates of the economic contribution of recreating visitors to the Florida Keys/Key West" (Leeworthy and Ehler, 2010a). In this report, estimates of the economic contribution of recreating visitors to the Florida Keys/Key West was reported for Monroe County and for the three South Florida counties (Miami-Dade, Broward, and Monroe). The IMPLAN input-output model was used for estimating the economic contribution for the South Florida economy. A more simplified approach was used for the Monroe County economy because the IMPLAN input-output model for Monroe County could not be properly calibrated due to the many interconnections with the larger South Florida economy. Here, the more simplified approach for Monroe County is documented.

The Use of Census Ratios. The simplified approach for Monroe County used several types of ratios on economic measurements for the Monroe County economy from the U.S. Department of Commerce, Census Bureau, Census of Business 2007 and from the U.S. Department of Commerce, Bureau of Economic Analysis, Regional Economic Information System 2008 in combination with Keynesian-type local multipliers derived by the Late Dr. Frederick W. Bell of the Economics Department of Florida State University using economic base theory and location quotients (Bell 1991).

Table A.5.1 shows the wages-to-sales and wages-to-employment ratios by North American Industry Classification system (NAICS) codes. Table A.5.2 shows the derivation of the total income to wages & salaries ratio and the proprietor's income to proprietor's employment ratios. These ratios are fundamental to estimating the direct income and employment impacts from visitor expenditures.

**Direct Wages & Salaries and Employment.** To estimate the direct wages & salaries and wages & salaries related employment impacts in Monroe County, first required estimating the total expenditures by spending category and then matching each spending category to the appropriate NAICS industries from Table A.5.1. Total expenditures are equal to total visitation (measured in person-trips or visits) times the average expenditure per person per trip. This was done for each category of spending using weighted average annual expenditures. There were 3,007,483 person-trips of visitation during the December 2007 – November annual visitor season (see Chapter 1).

Direct wages & salaries are first derived by multiplying total expenditures by category by the appropriate wages-to-sales ratio. Direct wages & salaries employment is then equal to the direct wages & salaries divided by the wages-to-employment ratios. Table A.5.3 shows these calculations for the December 2007 – November 2008 annual visitor season.

**Total Output, Income and Employment.** To estimate total output required two steps. In step one, the total expenditures from Tables A.5.3 and A.5.4 are multiplied by the percent of inputs purchased locally (.70). This percent was taken from the Monroe County IMPLAN input-output model tables and revised downwards from .77 to .70 using information about the percent of wages & salaries to nonresidents (commuter workers) to Monroe County. Total output was then equal to direct output times an output multiplier of 1.6 (Bell 1991). Table A.5.5 shows these calculations.

Total estimate total income also required two steps. In step one, the direct wages & salaries derived and reported in

Tables A.5.3 and A.5.4 are multiplied by the total income-to-wages & salaries ratio (1.3658) from Table A.5.2. This yields an estimate of total direct income, that is, income to wages & salary workers and income to proprietors. In step two, total direct income was multiplied by an income multiplier of 1.6 to get the total income impact on Monroe County. These calculations are shown in Table A.5.5.

Finally, to estimate the total employment impact required several steps. First, direct wages & salaries employment from Tables A.5.3 and A.5.4 were multiplied by the employment multiplier of 1.3 to get the total wages & salaries employment. Second, direct proprietors income was divided by the proprietors income-to-employment ratio from Table 1.5.2 (12,321) to yield an estimate of direct proprietors employment. Direct proprietors employment was then multiplied by the employment multiplier of 1.3 to

get an estimate of the total proprietor's employment. Total wages & salaries employment was then added to the total proprietor's employment to get an estimate of the total employment impact. These calculations are all shown in Table A.5.6.

**Percent of Monroe County Economy.** The economic contribution of recreating visitors to Monroe County can be put into perspective by estimating the proportion of the economy dependent on recreating visitors. We obtained actual reported gross sales for Monroe County for the December 2007 – November 2008 visitor season from the Florida Department of Revenue. The percent of output/sales accounted for by recreating visitors is estimated by dividing the total output by the total reported gross sales in Monroe County. These calculations are presented in Table A.5.4.

For income, the latest available information for Monroe County was from the U.S. Department of Commerce, Bureau of Economic Analysis, Regional Economic Information System 2008. Our estimates of total income from visitor spending was then divided by these reported incomes to get estimates of the percent of Monroe County's income dependent on recreating visitors. These calculations are shown in Table A.5.4.

For employment, we obtained an estimate of total Monroe County employment from the U.S. Department of Commerce, Bureau of Economic Analysis, Regional Economic Information System 2008. The percent of Monroe County employment dependent on recreating visitors was then calculated as the total employment from visitor spending divided by the total Monroe County employment. These calculations are presented in Table A.5.5.

**Multipliers for Monroe County and South Florida.** Regional economic models have several types of multipliers. Some are at intermediate stages of the multiplier process and some are at the final stages of the process. Table A.5.6 shows the intermediate Type III multipliers and Type I final multipliers for Monroe County and the three-county South Florida economy.

One will notice the low multipliers for output/sales for Monroe County. This is due to the fact that not much is produced in Monroe County, so many of the inputs of production are imported (including much of labor—see Census of Intercounty Commuters). So for output/sales, only an additional 12 cents is generated for every dollar of visitor spending. As expected, as we increase the area of study we cover more of the inputs of production and the multipliers increase. So the South Florida multiplier for output/sales rises from 1.12 for Monroe County to 1.66 for South Florida. What this means is that for every dollar of visitor spending and additional 66 cents in generated in output/sales in the three-county South Florida area of Monroe, Miami-Dade and Broward counties.

|  | Wages    | Wages to   |         |                                     |  |
|--|----------|------------|---------|-------------------------------------|--|
|  | to Sales | Employment |         |                                     |  |
| Category                                     | Ratio    | Ratio      | NAICS   |                                     |  |
| Lodging                                      |          |            |         |                                     |  |
| Publicly Owned                               |          |            |         |                                     |  |
| Hotel/motel/bed & breakfast/cabin, etc.      | 0.1964   | 17,715     | 721211  | RV, park and recreation camps       |  |
| Camping site (RV/tent/camper)                | 0.1964   | 17,715     | 721211  | RV, park and recreation camps       |  |
| Privately Owned                              |          |            |         |                                     |  |
| Hotel/motel/bed & breakfast/cabin, etc.      | 0.2927   | 26,551     | 7211    | Hotels and Motels (except casinos)  |  |
| Rental home, cottage, cabin, condo           | 0.1540   | 33,884     | 53      | Real estate and rental leasing      |  |
| Camping site (RV/tent/camper)                | 0.1964   | 17,517     | 721211  | RV, park and recreation camps       |  |
| Food and Beverages                           |          |            |         |                                     |  |
| Food & Drinks consumed at restaurants & bars | 0.2662   | 17,461     | 722     | Food Services and Drinking Places   |  |
| Beverages purchased at a store for carry-out | 0.1105   | 23,425     | 445     | Food and Beverage Stores            |  |
| Food purchased at a store for carry-out      | 0.1105   | 23,425     | 445     | Food and Beverage Stores            |  |
| Transportation                               |          |            |         |                                     |  |
| Rental automobile, motor home, trailer,      |          |            |         |                                     |  |
| motorcycle, or other recreation vehicle      | 0.1477   | 31,533     | 532111  | Passenger Car Rental                |  |
| Gas & Oil - auto or RV                       | 0.0716   | 19,848     | 447     | Gasoline Stations                   |  |
| Repair & Services - auto or RV               | 0.2648   | 34,985     | 8111    | Automotive repair and maintenance   |  |
| Parking fees & tolls                         | 0.3153   | 21,233     | 81293   | Parking lots and garages            |  |
| Taxi fare                                    | 0.1935   | 54,121     | 48531   | Taxi services                       |  |
| Bus Fare                                     |          |            |         |                                     |  |
| a) Package tour                              | 0.2638   | 25,388     | 4855    | Charter bus services                |  |
| b) Any other bus fare                        | 0.2638   | 25,388     | 4855    | Charter bus services                |  |
| Airline Fares                                |          |            |         |                                     |  |
| a) Package tours                             | 0.3207   | 45,027     | 5615    | Travel arrangements and reservation |  |
| b) Any other airline fares                   | 0.3207   | 45,027     | 5615    | Travel arrangements and reservation |  |
| Ferry Fare                                   | 0.2671   | 25,180     | 4872    | Scenic and sightseeing trans-water  |  |
| Boating                                      |          |            |         |                                     |  |
| Boat, jet ski, and wave runner rental        | 0.2414   | 24,248     | 71      | Arts, entertainment, and recreation |  |
| Boat fuel and oil                            | 0.0716   | 19,848     | 447     | Gasoline stations                   |  |
| Boat repairs                                 | 0.2341   | 21,960     | 8114902 | Boat Repair                         |  |
| Boat launch fees                             | 0.1847   | 27,280     | 71393   | Marinas                             |  |
| Boat slip or marina fees (this trip only)    | 0.1847   | 27,280     | 71393   | Marinas                             |  |
| Sailing charters or sunset cruises           | 0.2414   | 24,248     | 71      | Arts, entertainment, and recreation |  |
| Fishing                                      |          |            |         |                                     |  |
| Cut bait                                     | 0.2414   | 24,248     | 71      | Arts, entertainment, and recreation |  |
| Live bait                                    | 0.2414   | 24,248     |         | Arts, entertainment, and recreation |  |
| Daily or special fishing permits/licenses    | 0.2414   | 24,248     |         | Arts, entertainment, and recreation |  |
| Fishing lines, fly lines, fish nets, traps   | 0.2414   | 24,248     |         | Arts, entertainment, and recreation |  |
| Charter/party boat/guide fees                | 0.2414   | 24,248     |         | Arts, entertainment, and recreation |  |

# Table A.5.1. Wages-to-Sales and Wages-to-Employment Ratios for Monroe County by Industry, Dec. 07 - Nov.08

Table A.5.1 Wages-to-Sales and Wages-to-Employment Ratios for Monroe County by Industry, Dec. 07 - Nov.08 (Continued)

| Category                                       | Wages<br>to Sales<br>Ratio | Wages to<br>Employment<br>Ratio | NAICS  |                                     |
|--|----------------------------|---------------------------------|--------|-------------------------------------|
| Scuba Diving/Snorkeling                        |                            |                                 |        |                                     |
| Rental fee for equipment                       | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Charter/party boat/guide service               | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Sightseeing                                    |                            |                                 |        |                                     |
| Sightseeing tours                              | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Glass-bottom boat rides                        | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Backcountry excursions, kayak tours            | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Park entrance fees                             | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Admission to tourist, amusement, festivals and |                            |                                 |        |                                     |
| other tourist attractions                      | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Other Activity Expenditures                    |                            |                                 |        |                                     |
| Rental fee for recreation equipment (bicycles, |                            |                                 |        |                                     |
| golf carts or others not listed above)         | 0.2178                     | 17,994                          | 532    | Rental and leasing services         |
| Guides serice, tour, or outfitters (not listed |                            |                                 |        |                                     |
| above like parasailing)                        | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Admission to motion pictures, museums, etc.    | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Admission to concerts or other musical         | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Spa treaments                                  | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| itness activity fees                           | 0.2414                     | 24,248                          | 71     | Arts, entertainment, and recreation |
| Aiscellaneous Expenditures                     |                            |                                 |        |                                     |
| Film purchases                                 | 0.1143                     | 21,864                          | 452    | General Merchandise Stores          |
| Film development                               | 0.1143                     | 21,864                          | 452    | General Merchandise Stores          |
| Footware                                       | 0.1285                     | 20,996                          | 448    | Clothing and clothing accessories   |
| Clothing                                       | 0.1285                     | 20,996                          | 448    | Clothing and clothing accessories   |
| Souvenirs and gifts (not including clothing)   | 0.2152                     | 23,344                          | 45322  | Gift, novelty, and souvenir stores  |
| Other general merchandise                      | 0.1143                     | 21,864                          | 452    | General Merchandise Stores          |
| Services                                       |                            |                                 |        |                                     |
| Barber, laundry, and other personal services   | 0.2998                     | 25,009                          | 812    | Personal and laundry services       |
| Felephone, fax, other other business services  | 0.2638                     | 26,284                          | 81     | Other services (except public admi  |
| Physician, dentist and other medical services  | 0.3183                     | 40,541                          | 62     | Helath care and social assistance   |
| Annual Boat Storage/Marina                     | 0.1847                     | 27,280                          | 71393  | Marinas                             |
| Annual Condo/Time Share                        | 0.1374                     | 20,458                          | 5311   | Real estate and rental leasing      |
| Annual RV/Trailer Park                         | 0.1964                     | 17,517                          | 721211 | RV, park and recreation camps       |

| Table A.5.2. | Reported Totals for Income and Employment and Key Ratios |
|--------------|--|
|              | Monreo County 2008                                       |

| Measurement                                    |                 |
|--|-----------------|
| Employment by Place of Work                    | 57,928          |
| Wage and Salary Employment                     | 40,642          |
| Proprietor's Employment                        | 17,286          |
| Wages & Salaries and Other Labor Income        | \$1,971,048,000 |
| Proprietor's Income                            | \$243,096,000   |
| Total Income by Place of Work                  | \$2,214,144,000 |
| Total Income-to-Wages & Salaries Ratio         | 1.3658          |
| Proprietor's Income-to-Proprietor's Employment | 12,321          |

Source: Regional Economic Information System, Bureau of Economic Analysis, US Department of Commerce, Regional Economic Information System, April 2010, http://www.bea.gov/regional/docs/footnotes.cfm?tablename=CA04

| Category                                     | Expenditures<br>Per Person<br>Per Trip | Total<br>Expenditures | Wages<br>to Sales<br>Ratio | Total<br>Wages | Wages to<br>Employment<br>Ratio | Total<br>Employment |
|--|--|-----------------------|----------------------------|----------------|---------------------------------|---------------------|
| Lodging                                      | \$212.41                               | \$638,819,464         |                            | \$160,870,587  |                                 | 6,104.14            |
| Publicly Owned                               |  |                       |                            |                |                                 |                     |
| Hotel/motel/bed & breakfast/cabin, etc.      | \$16.40                                | \$49,322,721          | 0.1964                     | \$9,686,982    | 17,715                          | 546.82              |
| Camping site (RV/tent/camper)                | \$0.27                                 | \$812,020             | 0.1964                     | \$159,481      | 17,715                          | 9.00                |
| Privately Owned                              |  |                       |                            |                |                                 |                     |
| Hotel/motel/bed & breakfast/cabin, etc.      | \$143.57                               | \$431,784,334         | 0.2927                     | \$126,383,275  | 26,551                          | 4,760.02            |
| Rental home, cottage, cabin, condo           | \$48.42                                | \$145,622,327         | 0.1540                     | \$22,425,838   | 33,884                          | 661.84              |
| Camping site (RV/tent/camper)                | \$3.75                                 | \$11,278,061          | 0.1964                     | \$2,215,011    | 17,517                          | 126.45              |
| Food and Beverages                           | \$190.63                               | \$573,316,484         |                            | \$135,127,147  |                                 | 7,557.81            |
| Food & Drinks consumed at restaurants & bars | \$153.28                               | \$460,986,994         | 0.2662                     | \$122,714,738  | 17,461                          | 7,027.93            |
| Beverages purchased at a store for carry-out | \$12.28                                | \$36,931,891          | 0.1105                     | \$4,080,974    | 23,425                          | 174.21              |
| Food purchased at a store for carry-out      | \$25.07                                | \$75,397,599          | 0.1105                     | \$8,331,435    | 23,425                          | 355.66              |
| Transportation                               | \$50.25                                | \$151,126,021         |                            | \$27,417,526   |                                 | 877.00              |
| Rental automobile, motor home, trailer,      |  |                       |                            |                |                                 |                     |
| motorcycle, or other recreation vehicle      | \$13.56                                | \$40,781,469          | 0.1477                     | \$6,023,423    | 31,533                          | 191.02              |
| Gas & Oil - auto or RV                       | \$17.14                                | \$51,548,259          | 0.0716                     | \$3,690,855    | 19,848                          | 185.96              |
| Repair & Services - auto or RV               | \$2.02                                 | \$6,075,116           | 0.2648                     | \$1,608,691    | 34,985                          | 45.98               |
| Parking fees & tolls                         | \$3.38                                 | \$10,165,293          | 0.3153                     | \$3,205,117    | 21,233                          | 150.95              |
| Taxi fare                                    | \$1.36                                 | \$4,090,177           | 0.1935                     | \$791,449      | 54,121                          | 14.62               |
| Bus Fare                                     |  |                       |                            |                |                                 |                     |
| a) Package tour                              | \$0.15                                 | \$451,122             | 0.2638                     | \$119,006      | 25,388                          | 4.69                |
| b) Any other bus fare                        | \$0.60                                 | \$1,804,490           | 0.2638                     | \$476,024      | 25,388                          | 18.75               |
| Airline Fares                                |  |                       |                            |                |                                 |                     |
| a) Package tours                             | \$8.03                                 | \$24,150,088          | 0.3207                     | \$7,744,933    | 45,027                          | 172.01              |
| b) Any other airline fares                   | \$3.33                                 | \$10,014,918          | 0.3207                     | \$3,211,784    | 45,027                          | 71.33               |
| Ferry Fare                                   | \$0.68                                 | \$2,045,088           | 0.2671                     | \$546,243      | 25,180                          | 21.69               |

Table A.5.3. Derivation of Direct Wages and Salaries Income and Employment for Monroe County, Dec. 07 - Nov.08

#### Table A.5.3. (continued)

|  | Expenditures |              | Wages    |              | Wages to   |            |
|--|--------------|--------------|----------|--------------|------------|------------|
|  | Per Person   | Total        | to Sales | Total        | Employment | Total      |
| Category                                       | Per Trip     | Expenditures | Ratio    | Wages        | Ratio      | Employment |
| Boating  | \$26.89      | \$80,871,218 |          | \$16,360,106 |            | 724.25     |
| Boat, jet ski, and wave runner rental          | \$4.28       | \$12,872,027 | 0.2414   | \$3,107,307  | 24,248     | 128.15     |
| Boat fuel and oil                              | \$5.41       | \$16,270,483 | 0.0716   | \$1,164,967  | 19,848     | 58.69      |
| Boat repairs                                   | \$13.38      | \$40,240,123 | 0.2341   | \$9,420,213  | 21,960     | 428.97     |
| Boat launch fees                               | \$0.28       | \$842,095    | 0.1847   | \$155,535    | 27,280     | 5.70       |
| Boat slip or marina fees (this trip only)      | \$0.34       | \$1,022,544  | 0.1847   | \$188,864    | 27,280     | 6.92       |
| Sailing charters or sunset cruises             | \$3.20       | \$9,623,946  | 0.2414   | \$2,323,220  | 24,248     | 95.8       |
| Fishing  | \$24.02      | \$72,239,742 |          | \$17,438,674 |            | 719.18     |
| Cut bait                                       | \$1.70       | \$5,112,721  | 0.2414   | \$1,234,211  | 24,248     | 50.90      |
| Live bait                                      | \$1.46       | \$4,390,925  | 0.2414   | \$1,059,969  | 24,248     | 43.7       |
| Daily or special fishing permits/licenses      | \$0.92       | \$2,766,884  | 0.2414   | \$667,926    | 24,248     | 27.55      |
| Fishing lines, fly lines, fish nets, traps     | \$3.88       | \$11,669,034 | 0.2414   | \$2,816,905  | 24,248     | 116.17     |
| Charter/party boat/guide fees                  | \$16.06      | \$48,300,177 | 0.2414   | \$11,659,663 | 24,248     | 480.85     |
| Scuba Diving/Snorkeling                        | \$23.38      | \$70,314,953 |          | \$16,974,030 |            | 700.02     |
| Rental fee for equipment                       | \$5.72       | \$17,202,803 | 0.2414   | \$4,152,757  | 24,248     | 171.20     |
| Charter/party boat/guide service               | \$17.66      | \$53,112,150 | 0.2414   | \$12,821,273 | 24,248     | 528.70     |
| Sightseeing                                    | \$17.51      | \$52,661,027 |          | \$12,712,372 |            | 524.20     |
| Sightseeing tours                              | \$7.86       | \$23,638,816 | 0.2414   | \$5,706,410  | 24,248     | 235.34     |
| Glass-bottom boat rides                        | \$1.71       | \$5,142,796  | 0.2414   | \$1,241,471  | 24,248     | 51.20      |
| Backcountry excursions, kayak tours            | \$1.09       | \$3,278,156  | 0.2414   | \$791,347    | 24,248     | 32.64      |
| Park entrance fees                             | \$2.04       | \$6,135,265  | 0.2414   | \$1,481,053  | 24,248     | 61.08      |
| Admission to tourist, amusement, festivals and |              |              |          |              |            |            |
| other tourist attractions                      | \$4.81       | \$14,465,993 | 0.2414   | \$3,492,091  | 24,248     | 144.02     |

#### Table A.5.3. (continued)

|  | Expenditures |                 | Wages    |               | Wages to   |            |
|--|--------------|-----------------|----------|---------------|------------|------------|
|  | Per Person   | Total           | to Sales | Total         | Employment | Total      |
| Category                                       | Per Trip     | Expenditures    | Ratio    | Wages         | Ratio      | Employment |
| Other Activity Expenditures                    | \$12.03      | \$36,180,020    |          | \$8,536,542   |            | 378.15     |
| Rental fee for recreation equipment (bicycles, |              |                 |          |               |            |            |
| golf carts or others not listed above)         | \$2.78       | \$8,360,803     | 0.2178   | \$1,820,983   | 17,994     | 101.20     |
| Guides serice, tour, or outfitters (not listed |              |                 |          |               |            |            |
| above like parasailing)                        | \$4.79       | \$14,405,844    | 0.2414   | \$3,477,571   | 24,248     | 143.42     |
| Admission to motion pictures, museums, etc.    | \$2.21       | \$6,646,537     | 0.2414   | \$1,604,474   | 24,248     | 66.17      |
| Admission to concerts or other musical         | \$0.02       | \$60,150        | 0.2414   | \$14,520      | 24,248     | 0.60       |
| Spa treaments                                  | \$1.80       | \$5,413,469     | 0.2414   | \$1,306,812   | 24,248     | 53.89      |
| Fitness activity fees                          | \$0.43       | \$1,293,218     | 0.2414   | \$312,183     | 24,248     | 12.87      |
| Miscellaneous Expenditures                     | \$45.99      | \$138,314,143   |          | \$22,095,845  |            | 998.77     |
| Film purchases                                 | \$0.64       | \$1,924,789     | 0.1143   | \$220,003     | 21,864     | 10.06      |
| Film development                               | \$0.07       | \$210,524       | 0.1143   | \$24,063      | 21,864     | 1.10       |
| Footware                                       | \$2.96       | \$8,902,150     | 0.1285   | \$1,143,926   | 20,996     | 54.48      |
| Clothing                                       | \$24.23      | \$72,871,313    | 0.1285   | \$9,363,964   | 20,996     | 445.99     |
| Souvenirs and gifts (not including clothing)   | \$16.89      | \$50,796,388    | 0.2152   | \$10,931,383  | 23,344     | 468.27     |
| Other general merchandise                      | \$1.20       | \$3,608,980     | 0.1143   | \$412,506     | 21,864     | 18.87      |
| Services                                       | \$2.62       | \$7,879,605     |          | \$2,447,673   |            | 72.97      |
| Barber, laundry, and other personal services   | \$0.85       | \$2,556,361     | 0.2998   | \$766,397     | 25,009     | 30.64      |
| Telephone, fax, other other business services  | \$0.08       | \$240,599       | 0.2638   | \$63,470      | 26,284     | 2.41       |
| Physician, dentist and other medical services  | \$1.69       | \$5,082,646     | 0.3183   | \$1,617,806   | 40,541     | 39.91      |
| Total Trip                                     | \$605.73     | \$1,821,722,678 |          | \$419,980,502 |            | 18,656.55  |
| Annual Boat Storage/Marina                     | \$1.50       | \$4,511,225     | 0.1847   | \$833,223     | 27,280     | 30.54      |
| Annual Condo/Time Share                        | \$55.80      | \$167,817,551   | 0.1374   | \$23,058,132  | 20,458     | 1127.10    |
| Annual RV/Trailer Park                         | \$0.28       | \$842,095       | 0.1964   | \$165,388     | 17,517     | 9.44       |
| Total Annual Expense Items                     | \$57.58      | \$173,170,871   |          | \$24,056,742  |            | 1,167.08   |
| Total All                                      | \$663.31     | \$1,994,893,549 |          | \$444,037,244 |            | 19,823.63  |

| Person-trips                             | 3,007,483       |  |
|--|-----------------|--|
| X  |                 |  |
| Expenditures per person-trip             | \$663.31        |  |
| =  |                 |  |
| Total Expenditures (Table A.5.3)         | \$1,994,893,549 |  |
| Х  |                 |  |
| Percent of inputs purchased locally      | 0.7             |  |
| =  |                 |  |
| Direct Output                            | \$1,396,425,484 |  |
| Х  |                 |  |
| Output Multiplier                        | 1.6             |  |
| =  |                 |  |
| Total Output                             | \$2,234,280,775 |  |
| Reported Gross Sales (Dec. 07 - Nov. 08) | \$3,732,762,683 |  |
| Percent of Gross Sales                   | 59.86           |  |
| Wages & Salaries Income (Direct)         |                 |  |
| (from Table 5.5.3)                       | \$444,037,244   |  |
| X  |                 |  |
| Total Income-to-Wages & Salaries         | 1.3658          |  |
| =  |                 |  |
| Direct Income                            | \$606,466,068   |  |
| X  |                 |  |
| Income Multiplier                        | 1.6             |  |
| =  |                 |  |
| Total Income                             | \$970,345,709   |  |
| Reported Income 2008                     | \$2,214,144,000 |  |
| Percent of Income                        | 43.82           |  |

Table A.5.4. Derivation of Total Output and Income for Monroe County, Dec. 07 - Nov. 08

|  | Number             |  |
|--|--------------------|--|
| Type of Employment                           | Full and Part-time |  |
| Wages & Salaries                             | 19,824             |  |
| Employment Direct                            |                    |  |
| (from Table A.5.3)                           |                    |  |
| X  |                    |  |
| Employment Multiplier                        | 1.3                |  |
| =  |                    |  |
| Total Wages & Salaries Employment            | 25,771.20          |  |
| Proprietor's Employment                      |                    |  |
| Propietor's Income to Wages & Salaries Ratio | 0.1333             |  |
| X  |                    |  |
| Direct Wages & Salaries                      | \$444,037,244      |  |
| =  |                    |  |
| Proprietor's Income (Direct)                 | \$59,192,102       |  |
| divided by                                   |                    |  |
| Proprietor's Income-to-employment ratio      | 12,321             |  |
| =  |                    |  |
| Proprietor's Direct Employment               | 4,804.16           |  |
| X  | 1.2                |  |
| Employment Multiplier                        | 1.3                |  |
| =<br>Fotol Duonnistorio Employment           | C 045 41           |  |
| Total Proprietor's Employment                | 6,245.41           |  |
| Fotal Direct Employment                      | 24,628.16          |  |
| Cotal Employment                             | 32,016.61          |  |
|  |                    |  |
| Cotal Monroe County Employment 2008          | 57,928             |  |
| Percent of Monroe County Employment          | 55.27              |  |

Table A.5.5. Derivation of Total Employment in Monroe County, Dec. 07 - Nov. 08

Table A.5.6. Economic Impact Multipliers

| Type of Multiplier             | Monroe<br>County | 3-County<br>S. Florida |
|--------------------------------|------------------|------------------------|
| Total/Direct (Type III)        |                  |                        |
| Total Output                   | 1.6              | 1.79                   |
| Total Income                   | 1.6              | 1.80                   |
| Value Added                    | n/a              | 1.77                   |
| Employment                     | 1.3              | 1.54                   |
| Total Output/Spending (Type I) | 1.12             | 1.66                   |

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**EXHIBITS** 

| Exhibit 1      |   |                            | Tally Sheet<br>Auto Survey<br>U.S. 1  |         |
|----------------|---|----------------------------|---|---------|
| Are you a perm | anent resident of M   | Ionroe Cour                | ity?  |         |
| 🗋 Yes          | Thank you. We as<br>(Place tic mark in                              | re only inter<br>column 4) | viewing nonresidents of Monroe Co   | unty.   |
| 🔲 No           | Are you ending yo   | ur trip to the             | Florida Keys today?   |         |
|                | — 🗌 Yes   | □ No                       | Thank you. We are only intervie<br>end of their trip to the Florida Key<br>(Place tic mark in column 5) |         |
| activitie      | do any recreation/<br>s on this visit to<br>ida Keys?               | tourist                    |   |         |
|                | ecreation/tourist<br>Blue Card)                                     | 🗌 No                       | Thank you. We are only interview recreation/tourist activities. (Place                                  |         |
| short 5-       | participate in a <del>&lt;</del><br>10 minute<br>v about your visit | — 🗌 Yes                    |   |         |
|                | lorida Keys?  | 🗌 No                       | Thank you. (Place tic mark in co  | lumn 7) |

1.

Yes Please pull over to the parking lot where our interviewers are set up. (Place tic mark in column 8)

| 1    | 2    | 3              | 4                     | 5                   | 6  | 7  | 8                                    |
|------|------|----------------|-----------------------|---------------------|--|--|--------------------------------------|
| Site | Date | Time<br>Period | Permanent<br>Resident | Non Exit<br>Visitor | Non<br>Recreating/<br>Tourist<br>Visitor | Recreating<br>Visitor<br>Refusal or<br>Language<br>Barrier | Recreating<br>Visitor<br>Interviewed |
|      |      |                |                       |                     |  |  |                                      |
|      |      |                | ۲                     |                     |  |  |                                      |
|      |      |                |                       |                     |  |  |                                      |
|      |      |                |                       |                     |  |  |                                      |
|      |      |                |                       |                     |  |  |                                      |
|      |      |                |                       |                     |  |  |                                      |
| 1.1  |      |                |                       | *                   |  |  | 13.<br>2011 - 21<br>21               |
|      | 2    |                |                       |                     |  |  |                                      |
|      |      |                |                       | 1                   |  |  |                                      |
| 1    |      |                |                       | and a feature       |  |  | 2 N                                  |

# Exhibit 2

# **Recreation/Tourist Activities**

| Snorkeling   |
|--|
| Scuba diving   |
| Fishing  |
| Swimming   |
| Boating (including personal watercraft – jet skis, wave runners, etc.) |
| Nature Study or Viewing Wildlife                                       |
| Windsurfing, Parasailing or Hang gliding                               |
| Beach Activities   |
| Visiting Museums and Historic Areas                                    |
| Sightseeing or Tourist Attractions                                     |
| 8 8  |
| Attending Outdoor Festivals and Events                                 |
| Camping, Picnicking, Hiking  |
| Horseback Riding, Bicycling  |
| Participation in Outdoor Sports (Tennis, Golf, or other sports)        |
| Sunset Cruises   |
| Spa, Fitness, Wellness activities                                      |
|  |

# Exhibit 3: Tally Sheet for Highway Lanes on U.S. 1

| Date | Time<br>Period | Lane  | Cars<br>With<br>Trailer | Cars<br>Without<br>Trailer | Pickups, vans, SUVs,<br>Motor homes, Non-<br>commercial |                    | Tour<br>Buses | Gov't or<br>Commercial<br>pick-ups,<br>SUVs and<br>Vans | Gov't<br>or<br>Comm<br>ercial<br>Trucks | School<br>Buses | Motorcycles |
|------|----------------|-------|-------------------------|----------------------------|---|--------------------|---------------|---|---|-----------------|-------------|
|      |                |       |                         |                            | With<br>Trailer   | Without<br>Trailer |               |   |   |                 |             |
|      |                | Left  |                         |                            |   |                    |               |   |   |                 |             |
|      |                | Right |                         |                            |   |                    |               |   |   |                 |             |

Periodically (i.e. 10 minutes of tallying, 10 minute break, 10 minute of tallying, etc) tally vehicles in the lanes that do not get pulled over- (first tally right lane and then tally left lane-make tally marks on sheet provided).

|                                    |  | January                             | 2008                                | Auto   | Survey |          |
|------------------------------------|--|-------------------------------------|-------------------------------------|--|--------|----------|
| Sunday                             | Monday   | Tuesday                             | Wednesday                           | Thursday   | Friday | Saturday |
|                                    |  | 1                                   | 2                                   | 3  | 4      | 5        |
| 6                                  | 7  | 8                                   | 9                                   | 10   | 11     | 12       |
| 13                                 | 14   | 15                                  | 16                                  | 17   | 18     | 19       |
| 20                                 | 21<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 22                                  | 23<br>9:00 – 11:30 am<br>Thom Thumb | 24<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 25     | 26       |
| 27<br>2:00 – 4:30 pm<br>Thom Thumb | 28   | 29<br>9:00 – 11:30 am<br>Thom Thumb | 30                                  | 31   |        |          |

|  |  | February   | 2008  | Auto   | Survey  |                                    |
|--|--|--|---|--|---|------------------------------------|
| Sunday                                 | Monday   | Tuesday  | Wednesday   | Thursday   | Friday  | Saturday                           |
|  |  |  |   |  | 1<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 2<br>9:00 – 11:30 am<br>Thom Thumb |
| 3                                      | 4<br>9:00 – 11:30 am<br>Thom Thumb                   | 5  | 6<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 7<br>9:00 – 11:30 am<br>Thom Thumb                   | 8   | 9                                  |
| 10<br>9:00 – 11:30<br>am<br>Thom Thumb | 11   | 12<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 13  | 14   | 15<br>9:00 – 11:30 am<br>Thom Thumb                 | 16<br>2:00 – 4:30 pm<br>Thom Thumb |
| 17                                     | 18<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 19   | 20<br>9:00 – 11:30 am<br>Thom Thumb                 | 21<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 22  | 23                                 |
| 24<br>2:00 – 4:30 pm<br>Thom Thumb     | 25   | 26<br>9:00 – 11:30 am<br>Thom Thumb                  | 27  | 28   | 29  |                                    |
| L                                      |  |  |   |  |   | <u> </u>                           |

|  | March  | 2008   | Auto  | Survey   |   |
|--|--|--|---|--|---|
| Monday   | Tuesday  | Wednesday  | Thursday  | Friday   | Saturday<br>1<br>2:00 – 4:30 pm<br>Thom Thumb   |
| 3  | 4  | 5<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb  | 6<br>9:00 – 11:30 am<br>Thom Thumb  | 7  | 8   |
| 10<br>9:00 – 11:30 am<br>Thom Thumb                  | 11<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb   | cancelled 12   | 13  | 14<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb   | 15<br>9:00 – 11:30<br>am<br>Thom Thumb  |
| 17   | 18   | 9:00 – 11:30 am<br>Thom Thumb<br>cancelled   | 20<br>1:00 - 2:30 pm<br>3:30 - 4:30 pm<br>Thom Thumb  | 21   | 22  |
| 24<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 25<br>9:00 – 11:30 am<br>Thom Thumb<br><b>cancelled</b>  | 26   | 27  | 28<br>9:00 – 11:30 am<br>Thom Thumb  | 29  |
| 31   |  |  |   |  |   |
|  | 3<br>10<br>9:00 – 11:30 am<br>Thom Thumb<br>17<br>24<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | Monday         Tuesday           Monday         Tuesday           Image: Constraint of the second | Monday         Tuesday         Wednesday           Monday         Tuesday         Wednesday           Monday         Issae         Issae           Monday         Issae         Issae< | Monday         Tuesday         Wednesday         Thursday           Monday         Tuesday         Wednesday         Thursday           Monday         Iuesday         Wednesday         Thursday           Monday         Iuesday         Iuesday         Wednesday         Thursday           Monday         Iuesday         Iuesday         Iuesday         Iuesday         Iuesday           Monday         Iuesday         Iuesday | Monday         Tuesday         Wednesday         Thursday         Friday           Monday         Tuesday         Wednesday         Thursday         Friday           Monday         Tuesday         Wednesday         Thursday         Friday           Monday         International state         International state         International state         International state           Monday         Monday         Mednesday         International state         International state         International state         International state           Monday         Monday         Mednesday         International state         Interna |

|                                       |        | April   | 2008  | Auto                               | Survey   |   |
|---------------------------------------|--------|---------|---|------------------------------------|--|---|
| Sunday                                | Monday | Tuesday | Wednesday   | Thursday                           | Friday   | Saturday  |
|                                       |        | 1       | 2<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 3<br>9:00 – 11:30 am<br>Thom Thumb | 4  | 5   |
| 6<br>9:00 – 11:30<br>am<br>Thom Thumb | 7      | 8       | 9   | 10                                 | 11<br>1:00 – 2:30 pm<br>3:30 – 4:30 pm<br>Thom Thumb | 12<br>9:00 – 11:30 am<br>Thom Thumb             |
| 13                                    | 14     | 15      | 16  | 17                                 | 18<br>9:00 – 11:30am<br>Thom Thumb                   | 19<br>2:00 – 4:30 pm<br>Thom Thumb<br>cancelled |
| 20                                    | 21     | 22      | 23  | 24                                 | 25   | 26  |
| 27                                    | 28     | 29      | 30  |                                    |  |   |
|                                       |        |         |   |                                    |  |   |

|                                   |                                 | June    | 2008   | Auto                            | Survey                             |                                   |
|-----------------------------------|---------------------------------|---------|--|---------------------------------|------------------------------------|-----------------------------------|
| Sunday                            | Monday                          | Tuesday | Wednesday  | Thursday                        | Friday                             | Saturday                          |
| 1                                 | 2                               | 3       | 4  | 5                               | 6                                  | 7                                 |
| 8                                 | 9                               | 10      | 11   | 12                              | 13                                 | 14                                |
| 15                                | 16                              | 17      | 18   | 19                              | 20<br>9:00 – 11:30 am<br>Tom Thumb | 21<br>2:00 – 6:00 pm<br>Tom Thumb |
| 22                                | 23<br>2:00-6:00 pm<br>Tom Thumb | 24      | 25<br>9:00 – 11:30 am<br>Tom Thumb<br><b>Cancelled</b> | 26<br>2:00-6:00 pm<br>Tom Thumb | 27                                 | 28                                |
| 29<br>2:00 – 6:00 pm<br>Tom Thumb | 30                              |         |  |                                 |                                    |                                   |

|                                       |                                      | July                                  | 2008                               | Auto                                  | Survey   |                                      |
|---------------------------------------|--------------------------------------|---------------------------------------|------------------------------------|---------------------------------------|--|--------------------------------------|
| Sunday                                | Monday                               | Tuesday                               | Wednesday                          | Thursday                              | Friday   | Saturday                             |
|                                       |                                      | 1<br>9:00 – 11:30<br>am<br>Tom Thumb  | 2                                  | 3                                     | 4<br>2:00-6:00 pm<br>Tom Thumb<br><b>cancelled</b>     | 5<br>9:00 – 11:30<br>am<br>Tom Thumb |
| 6                                     | 7<br>9:00 – 11:30<br>am<br>Tom Thumb | 8                                     | 9<br>2:00-6:00 pm<br>Tom Thumb     | 10<br>9:00 – 11:30<br>am<br>Tom Thumb | 11   | 12                                   |
| 13<br>9:00 - 11:30<br>am<br>Tom Thumb | 14                                   | 15<br>2:00-6:00 pm<br>Tom Thumb       | 16                                 | 17                                    | 18<br>9:00 – 11:30 am<br>Tom Thumb<br><b>Cancelled</b> | 19<br>2:00 – 6:00 pm<br>Tom Thumb    |
| 20                                    | 21<br>2:00-6:00 pm<br>Tom Thumb      | 22                                    | 23<br>9:00 – 11:30 am<br>Tom Thumb | 24<br>2:00-6:00 pm<br>Tom Thumb       | 25   | 26<br>2:00-6:00 pm<br>Tom Thumb      |
| 27<br>2:00 – 6:00 pm<br>Tom Thumb     | 28                                   | 29<br>9:00 – 11:30<br>am<br>Tom Thumb | 30<br>2:00-6:00 pm<br>Tom Thumb    | 31                                    |  |                                      |

|   |                                 | August                          | 2008   | Auto                                   | Survey  |   |
|---|---------------------------------|---------------------------------|--|--|---|---|
| Sunday  | Monday                          | Tuesday                         | Wednesday  | Thursday                               | Friday  | Saturday  |
|   |                                 |                                 |  |  | 1   | 2   |
|   |                                 |                                 |  |  | 2:00-6:00 pm<br>Tom Thumb                     | 9:00 – 11:30<br>am<br>Tom Thumb                     |
| 3   | 4                               | 5                               | 6  | 7                                      | 8   | 9   |
|   | 9:00 – 11:30<br>am<br>Tom Thumb |                                 | 2:00-6:00 pm<br>Tom Thumb                              | 9:00 – 11:30<br>am<br>Tom Thumb        |   |   |
| 10  | 11                              | 12                              | 13   | 14                                     | 15  | 16  |
| 9:00 – 11:30<br>am<br>Tom Thumb<br><b>Cancelled</b> |                                 | 2:00-6:00 pm<br>Tom Thumb       |  |  | 9:00 – 11:30 am<br>Tom Thumb                  | 2:00 – 6:00 pm<br>Tom Thumb                         |
| 17  | 18                              | 19<br>2:00-6:00 pm<br>Tom Thumb | 20<br>9:00 – 11:30 am<br>Tom Thumb<br><b>Cancelled</b> | 2:00-6:00 pm<br>Tom Thumb<br>Cancelled | 22  | 23  |
| 24  | 25                              | 26                              | 27   | 28                                     | 29  | 30  |
| 2:00 – 6:00 pm<br>Tom Thumb<br><b>Cancelled</b>     | 9:00 – 11:30<br>am<br>Tom Thumb | 9:00 – 11:30<br>am<br>Tom Thumb |  |  | 2:00-6:00 pm<br>Tom Thumb<br><b>Cancelled</b> | 9:00 – 11:30<br>am<br>Tom Thumb<br><b>Cancelled</b> |
| 31  |                                 |                                 |  |  |   |   |

# Exhibit 5

# Florida Department of Transportation Traffic Counts Hourly Continuous Counts January 2008

County Name: Monroe Station: 0164 Direction: North Description: SR 5/US 1, 800 Feet South of JCT CR 905 in Key Largo

| BEGDATE   | HR1 | HR2 | HR3 | HR4 | HR5 | HR6 | HR7 | HR8 | HR9 | HR10 | HR11 | HR12 |
|-----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|------|------|
| 1/1/2008  | 185 | 182 | 93  | 115 | 103 | 106 | 149 | 241 | 421 | 605  | 1030 | 1015 |
| 1/2/2008  | 72  | 30  | 30  | 52  | 105 | 224 | 309 | 469 | 701 | 958  | 1133 | 1252 |
| 1/3/2008  | 81  | 51  | 29  | 35  | 85  | 189 | 276 | 447 | 599 | 763  | 943  | 1046 |
| 1/4/2008  | 73  | 35  | 31  | 49  | 82  | 191 | 249 | 415 | 556 | 721  | 872  | 963  |
| 1/5/2008  | 74  | 59  | 47  | 63  | 69  | 126 | 214 | 321 | 516 | 653  | 756  | 871  |
| 1/6/2008  | 81  | 53  | 71  | 43  | 70  | 84  | 137 | 214 | 370 | 541  | 705  | 840  |
| 1/7/2008  | 55  | 36  | 27  | 30  | 105 | 235 | 312 | 449 | 582 | 664  | 736  | 776  |
| 1/8/2008  | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0    | 0    | 0    |
| 1/9/2008  | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0    | 0    | 0    |
| 1/10/2008 | 46  | 40  | 24  | 44  | 70  | 225 | 324 | 503 | 622 | 652  | 691  | 700  |
| 1/11/2008 | 67  | 48  | 32  | 42  | 96  | 191 | 324 | 449 | 616 | 670  | 674  | 781  |
| 1/12/2008 | 77  | 57  | 48  | 48  | 81  | 130 | 198 | 363 | 564 | 629  | 686  | 801  |
| 1/13/2008 | 125 | 76  | 67  | 43  | 68  | 91  | 159 | 232 | 446 | 530  | 744  | 910  |
| 1/14/2008 | 48  | 44  | 23  | 45  | 92  | 246 | 348 | 520 | 624 | 718  | 750  | 794  |
| 1/15/2008 | 44  | 25  | 20  | 33  | 76  | 193 | 321 | 503 | 648 | 700  | 732  | 720  |
| 1/16/2008 | 42  | 23  | 29  | 34  | 80  | 194 | 321 | 435 | 668 | 673  | 707  | 559  |
| 1/17/2008 | 58  | 37  | 43  | 25  | 83  | 241 | 301 | 450 | 639 | 649  | 734  | 793  |
| 1/18/2008 | 72  | 39  | 32  | 41  | 95  | 199 | 297 | 465 | 606 | 675  | 736  | 814  |
| 1/19/2008 | 92  | 68  | 70  | 58  | 98  | 122 | 219 | 343 | 532 | 674  | 813  | 810  |
| 1/20/2008 | 144 |     | 66  | 66  | 69  | 89  | 138 | 235 | 463 | 639  | 920  | 1021 |
| 1/21/2008 | 63  | 42  | 32  | 38  | 93  | 193 | 289 | 421 | 628 |      | 961  | 1072 |
| 1/22/2008 | 38  | 28  | 25  | 39  | 79  | 212 | 356 | 426 | 659 |      | 763  | 813  |
| 1/23/2008 | 49  | 40  | 33  | 38  | 80  | 189 | 317 | 472 | 613 | 696  | 765  | 711  |
| 1/24/2008 | 61  | 37  | 25  | 38  | 82  | 188 | 322 | 450 | 605 | 661  | 761  | 797  |
| 1/25/2008 | 63  | 33  | 31  | 30  | 89  | 186 | 341 | 466 | 667 | 728  | 776  | 821  |
| 1/26/2008 | 85  | 48  | 34  | 60  | 64  | 139 | 209 | 339 | 554 |      | 787  | 854  |
| 1/27/2008 | 122 | 83  | 84  | 66  | 71  | 123 | 163 | 262 | 444 | 605  | 835  | 928  |
| 1/28/2008 | 42  |     | 28  | 40  | 101 | 234 | 352 | 465 | 660 |      | 825  | 838  |
| 1/30/2008 | 36  |     | 19  | 25  | 67  | 195 | 333 | 501 | 618 |      | 733  | 770  |
| 1/31/2008 | 49  | 39  | 28  | 24  | 81  | 202 | 348 | 473 | 693 | 786  | 793  | 824  |

# Exhibit 5 (continued) Florida Department of Transportation Traffic Counts Hourly Continuous Counts January 2008

County Name: Monroe Station: 0164 Direction: North Description: SR 5/US 1, 800 Feet South of JCT CR 905 in Key Largo

| BEGDATE   | HR13 | HR14 | HR15 | HR16 | HR17 | HR18 | HR19 | HR20 | HR21 | HR22 | HR23 | HR24 | TOTVOL |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|--------|
| 1/1/2008  | 1147 | 1343 | 1215 | 1171 | 1170 | 1043 | 944  | 706  | 577  | 403  | 231  | 166  | 14361  |
| 1/2/2008  | 1206 | 1171 | 1097 | 1055 | 995  | 1017 | 685  | 426  | 391  | 313  | 216  | 151  | 14058  |
| 1/3/2008  | 971  | 1045 | 981  | 1020 | 978  | 911  | 629  | 435  | 314  | 262  | 192  | 120  | 12402  |
| 1/4/2008  | 978  | 985  | 888  | 961  | 989  | 1029 | 718  | 539  | 382  | 312  | 239  | 176  | 12433  |
| 1/5/2008  | 931  | 835  | 817  | 845  | 844  | 825  | 634  | 388  | 340  | 357  | 444  | 202  | 11231  |
| 1/6/2008  | 860  | 960  | 899  | 910  | 1053 | 899  | 835  | 630  | 444  | 340  | 211  | 153  | 11403  |
| 1/7/2008  | 723  | 713  | 685  | 767  | 795  | 771  | 537  | 384  | 249  | 210  | 165  | 90   | 10096  |
| 1/9/2008  | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0      |
| 1/10/2008 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0      |
| 1/10/2008 | 716  | 565  | 726  | 955  | 876  | 883  | 632  | 413  | 311  | 210  | 177  | 130  | 10535  |
| 1/11/2008 | 804  | 785  | 781  | 1029 | 942  | 920  | 673  | 457  | 366  | 281  | 189  | 187  | 11404  |
| 1/12/2008 | 801  | 709  | 748  | 754  | 751  | 788  | 630  | 551  | 397  | 314  | 256  | 250  | 10631  |
| 1/13/2008 | 863  | 835  | 968  | 986  | 1073 | 1038 | 892  | 647  | 512  | 342  | 194  | 169  | 12010  |
| 1/14/2008 | 805  | 642  | 660  | 851  | 772  | 820  | 518  | 387  | 261  | 176  | 157  | 91   | 10392  |
| 1/15/2008 | 750  | 713  | 713  | 809  | 872  | 792  | 536  | 362  | 227  | 184  | 131  | 109  | 10213  |
| 1/16/2008 | 694  | 876  | 759  | 812  | 793  | 842  | 601  | 372  | 257  | 190  | 155  | 113  | 10229  |
| 1/17/2008 | 780  | 732  | 722  | 811  | 878  | 893  | 620  | 381  | 264  | 205  | 206  | 138  | 10683  |
| 1/18/2008 | 748  | 811  | 795  | 1021 | 1016 | 1027 | 775  | 569  | 387  | 292  | 245  | 166  | 11923  |
| 1/19/2008 | 753  | 785  | 838  | 902  | 938  | 1025 | 788  | 591  | 432  | 411  | 371  | 282  | 12015  |
| 1/20/2008 | 1069 | 1064 | 966  | 948  | 873  | 813  |      | 501  | 398  | 301  | 268  | 165  | 11986  |
| 1/21/2008 | 1057 | 1048 | 1079 | 960  | 1009 |      |      | 394  | 319  | 193  | 151  | 113  | 12459  |
| 1/22/2008 | 831  | 833  | 734  | 777  | 843  | 825  | 570  | 323  | 221  | 186  | 159  | 117  | 10583  |
| 1/23/2008 |      |      | 677  | 775  | 910  |      |      | 367  | 285  | 209  | 171  | 129  | 10509  |
| 1/24/2008 |      |      | 685  | 925  | 910  |      |      | 413  | 270  | 236  | 178  | 131  | 10893  |
| 1/25/2008 | 810  | 800  | 766  | 997  | 934  |      | 756  | 513  | 366  | 326  | 234  | 173  | 11890  |
| 1/26/2008 | 796  | 825  | 802  | 854  | 775  | 881  | 665  | 628  | 439  | 343  | 302  | 247  | 11394  |
| 1/27/2008 |      |      | 1098 | 1040 | 1062 |      |      | 678  | 506  | 301  | 211  | 134  | 12828  |
| 1/28/2008 |      |      | 721  | 851  | 857  |      |      | 364  | 269  | 198  | 143  | 120  | 10842  |
| 1/30/2008 |      |      | 719  | 856  | 870  |      | 637  | 404  | 288  | 225  | 182  | 99   | 10683  |
| 1/31/2008 | 784  | 821  | 779  | 900  | 926  | 925  | 613  | 452  | 308  | 266  | 189  | 137  | 11440  |

|   |                                |   | Exhib           | it 6: Auto, Air   | , Cruise Ship,          | Ferry On-site                                | Survey         |                 |  |  |  |
|---|--------------------------------|---|-----------------|---|-------------------------|--|----------------|-----------------|--|--|--|
|   | ning Criteria:<br>Tally Sheet) | ,                                       |                 | Monroe Coun<br>did some recre                           | ty<br>eation/tourist ac |  | urvey Number:  |                 |  |  |  |
| Auto:   | U.                             | S. 1                                    |                 | Time of interview:                                      |                         |  |                |                 |  |  |  |
| Air:  |                                | ey West<br>arathon                      |                 |   | Month                   | Day  | Time           |                 |  |  |  |
| Cruise Ship: Mallory Square Truman Annex Navy Mole        |                                |   | I               | Number of Peo   | ple in Vehicle c        | or Party:                                    |                |                 |  |  |  |
|   |                                |   |                 |   | # Peop                  | le   |                |                 |  |  |  |
| 1.  | How many                       | people in you                           | ur vehicle (pa  | arty) are age 16  | or older?               |  | # People)      |                 |  |  |  |
| (b) How many people in your vehicle (party) are under 16? |                                |   |                 |   |                         |  | (# People)     |                 |  |  |  |
| 2.  | Where is y                     | our primary re                          | esidence?       |   |                         |  |                |                 |  |  |  |
|   | City of                        | r Nearest City                          |                 | Co  | ounty                   | State  | Zipo           | code            |  |  |  |
|   | Country: -                     |   |                 |   |                         |  |                |                 |  |  |  |
|   | OM                             | S.A<br>anada<br>exico<br>entral Am./Sou | uth Am.         | O Australia/O<br>O Japan<br>O Other Far<br>O United Kin | East                    | O Other E<br>O Middle<br>O Africa<br>O Other | Europe<br>East |                 |  |  |  |
| 3.  | On this trip                   | to the Florida                          | a Keys, wher    | ı did you first a                                       | rrive?Mon               | th Da  | у              | Time            |  |  |  |
| 4.  | •                              | his trip, how n<br>months, that         |                 |   | the Florida Ke          | ys for all recrea                            | ation/touris   | t activities in |  |  |  |
|   | Times                          |   |                 |   |                         |  |                |                 |  |  |  |
| 5.  |                                | his trip, how n<br>vity in the last     |                 |   | n the Florida Ke        | eys where you                                | did some r     | ecreation/      |  |  |  |
|   |                                |   |                 | Days  |                         |  |                |                 |  |  |  |
|   | If overnigh                    | t visitor, hand                         | respondent i    | map of Florida  | Keys. If not ov         | ernight visitor,                             | skip to nex    | t section.      |  |  |  |
| 6.  | Looking at                     | the map, cou                            | ld you tell me  | e how many nig  | ghts you spent          | on this trip to                              | the Florida    | Keys in the     |  |  |  |
|   | Upper Key                      | /s Isla<br># nights                     | morada<br># nig |   | Lower<br># nights       | Keys<br># nights                             |                | # nights        |  |  |  |
|   | Interviewei                    | r: Make sure it                         | f answer to C   | Q.4. is greater t                                       | han one, that a         | nswer to Q.6. i                              | s not equal    | to Q.5.         |  |  |  |

## Auto, Air and Cruise Ship Survey

I would now like to ask you about some of the recreation/tourist activities in which you, or someone in your group, participated in during this trip to the Florida Keys. Please refer to the white card.

- 7. In which of these activities did you or someone in your group participate?
- 8. As I read you each activity in which you said you or someone in your group participated, could you tell me in which areas of the Florida Keys you participated in the activity? For <activity> Upper Keys, Islamorada, Marathon, Lower Keys, Key West?
- 9. Now as I read each activity, could you tell me how many others in your group participated in the activity in each area of the Florida Keys? For <activity>, how many others participated in Upper Keys, Islamorada, Marathon, Lower Keys, Key West?

|          | Upper | Keys        | Islam | norada      | Mara  | athon       | Lower | Keys        | Key West |             |
|----------|-------|-------------|-------|-------------|-------|-------------|-------|-------------|----------|-------------|
| Activity | Resp. | #<br>Others | Resp. | #<br>Others | Resp. | #<br>Others | Resp. | #<br>Others | Resp.    | #<br>Others |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0     |             | 0     |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0     |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0     |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0     |             | 0     |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0     |             | 0     |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0     |             | 0     |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0.    |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0.    |             | 0     |             | 0     |             | 0.       |             |
|          | 0 -   |             | 0     |             | 0     |             | 0     |             | 0.       |             |

|         | Auto, Air and Cruise Ship Survey  |
|---------|---|
| 10.     | Please refer to the yellow Events Card. The events are listed by date to help you skip down the list.   |
|         | Did you attend any of these events on this trip to the Florida Keys?  |
|         | Yes (continue) No (skip to Q. 12)   |
| 11a.    | Please refer to Section 1 on your green card and tell me how important was the event in planning your trip to the Florida Keys?   |
|         | DK A B C D E<br>NI SI I VI EI   |
| 11b.    | Did attending any of these events extend you length of stay in the Florida Keys?  |
| 11c.    | How many days longer did you extend your stay? (# days)   |
| 12.     | Please refer to Section 2 on your green card and tell me which reason best describes the primary purpose of your trip to the Florida Keys.  |
|         | ARecreation or vacationCBusiness tripEOther (specify)BVisit family or friendsDBusiness/pleasure   |
| Finally | , for statistical purposes, we need to know a few things about yourself.  |
| 13.     | In what year were you born? (code last two digits)  |
| 14.     | Sex male female   |
| 15a.    | Are you Spanish, HIspanic, or Latino?   |
| 15b.    | Please refer to Section 3 on your green card and tell me the letter corresponding to the best description of your race.   |
|         | <ul> <li>A White</li> <li>B Black or African American</li> <li>C American Indian or Alaska Native</li> <li>D Asian</li> <li>E Native Hawaiian or Pacific Islander</li> </ul>  |
| 16.     | Please refer to Section 4 on your green card and tell me which of the income categories best describes your annual household income last year before taxes. Please give the letter on the card that is the closest.   |
|         | ⓐ ⓑ ⓒ ⓓ ⓔ ſ ⑨ ـ Ĥ · Ū · Ū · ি · @ · fi · ⑥ · O refused<br>○ don't know  |
| 17.     | Do you own a second home or time share in the Florida Keys?   |
| 18.     | On this trip, are you paying your own expenses, sharing expenses, or is someone else paying your expenses?<br>O own expenses Beside your own expenses, how many other people are you paying for on this trip? paying for on this trip? beside your own expenses?<br>O someone else paying expenses With how many people are you sharing expenses? |

#### Auto, Air and Cruise Ship Survey

We would like to collect some additional information on your (expenditures or satisfaction) with the Florida Keys during your trip. Please take this (satisfaction or expenditure) questionnaire and return it to us in the mail. The questionnaire has a business reply page, and postage is pre-paid. It will cost you nothing to return it to us. The information gained from these questionnaires is very important to all those reponsible for making your trip to the Florida Keys an enjoyable experience. As an incentive to return your questionnaires, a sweepstakes has been organized by the local business community. Hand brochure describing sweepstakes By returning your questionnaire with your name and address, we enter you in the sweepstakes.

- Reminder: Your name and address and all personal information collected in the project are protected under the Privacy Act. After the survey is completed and the sweepstakes prizes awarded, all name and address information will be destroyed. No one will be allowed to use this information for contacting you about any promotions.
- 19. Will you complete this questionnaire?
  - O Yes

0 No -----

This concludes our interview. Thank you for your time. In apprectiation for your participation we would like to offer you this gift.

#### Satisfaction

We suggest completing the satisfaction questionnaire on your way home while your thoughts about your trip to the Florida Keys are fresh.

## Expenditure

The expenditure survey should be completed after your trip is over and you have returned home.

Interviewer: Code on-site survey number and location on mailback

Show example of mailback questionnaire, where to start, the types of questions that are asked, and how to seal it to mail it back

20. Please give us your name and address. In the event that we do not receive the take home guestionnaire we will send you another.

Satisfaction name and address

| Name:    |        |      |
|----------|--------|------|
| Address: |        |      |
| City:    | State: | Zip: |

21. If someone other than yourself paid for all your expenses onthis trip to the Florida Keys, we would like that person to answer the questionnaire. Will you please give us the name and address of that person?

Expenditure name and address

| Address: |        |      |
|----------|--------|------|
| City:    | State: | Zip: |

This concludes our interview. Thank you for your time. In appreciation for your participation, we would like to offer you this gift.

Name: -

|        |        | January                   | 2008                      | Air                       | Survey |                             |
|--------|--------|---------------------------|---------------------------|---------------------------|--------|-----------------------------|
| Sunday | Monday | Tuesday                   | Wednesday                 | Thursday                  | Friday | Saturday                    |
|        |        | 1                         | 2                         | 3                         | 4      | 5                           |
| 6      | 7      | 8                         | 9                         | 10                        | 11     | 12                          |
| 13     | 14     | 15                        | 16                        | 17                        | 18     | 19                          |
| 20     | 21     | 22                        | 23<br>Key West<br>Morning | 24                        | 25     | 26<br>Key West<br>Afternoon |
| 27     | 28     | 29<br>Key West<br>Morning | 30                        | 31<br>Key West<br>Morning |        |                             |

|                            |                          | February                  | 2008                        | Air                         | Survey                     |                           |
|----------------------------|--------------------------|---------------------------|-----------------------------|-----------------------------|----------------------------|---------------------------|
| Sunday                     | Monday                   | Tuesday                   | Wednesday                   | Thursday                    | Friday                     | Saturday                  |
|                            |                          |                           |                             |                             | 1<br>Key West<br>Afternoon | 2                         |
| 3<br>Key West<br>Afternoon | 4<br>Key West<br>Morning | 5                         | 6                           | 7                           | 8                          | 9                         |
| 10                         | 11                       | 12                        | 13<br>Key West<br>Afternoon | 14                          | 15                         | 16<br>Key West<br>Morning |
| 17                         | 18                       | 19<br>Key West<br>Morning | 20                          | 21                          | 22<br>Key West<br>Morning  | 23                        |
| 24<br>Key West<br>Morning  | 25                       | 26                        | 27                          | 28<br>Key West<br>Afternoon | 29                         |                           |

|                     |    |                           | March                       | 2008                     | Air                         | Survey                    |                           |
|---------------------|----|---------------------------|-----------------------------|--------------------------|-----------------------------|---------------------------|---------------------------|
| Sunday              | y  | Monday                    | Tuesday                     | Wednesday                | Thursday                    | Friday                    | Saturday                  |
|                     |    |                           |                             |                          |                             |                           | 1                         |
|                     | 2  | 3                         | 4                           | 5<br>Key West<br>Morning | 6                           | 7<br>Key West<br>Morning  | 8                         |
|                     | 9  | 10<br>Key West<br>Morning | 11                          | 12                       | 13                          | 14                        | 15<br>Key West<br>Morning |
|                     | 16 | 17                        | 18                          | 19                       | 20<br>Key West<br>Afternoon | 21                        | 22                        |
| Key West<br>Morning | 23 | 24                        | 25<br>Key West<br>Afternoon | 26                       | 27                          | 28<br>Key West<br>Morning | 29                        |
|                     | 30 | 31                        |                             |                          |                             |                           |                           |

|                           |                             | April                     | 2008                       | Air                      | Survey                                   |                           |
|---------------------------|-----------------------------|---------------------------|----------------------------|--------------------------|--|---------------------------|
| Sunday                    | Monday                      | Tuesday                   | Wednesday                  | Thursday                 | Friday                                   | Saturday                  |
|                           |                             | 1                         | 2                          | 3<br>Key West<br>Morning | 4<br>Key West<br>Afternoon               | 5                         |
| 6                         | 7<br>Key West<br>Afternoon  | 8                         | 9<br>Key West<br>Afternoon | 10                       | 11                                       | 12                        |
| 13<br>Key West<br>Morning | 14                          | 15<br>Key West<br>Morning | 16                         | 17                       | 18                                       | 19                        |
| 20                        | 21<br>Key West<br>Afternoon | 22                        | 23                         | 24                       | 25<br>Key West<br>Afternoon<br>cancelled | 26<br>Key West<br>Morning |
| 27                        | 28                          | 29                        | 30                         |                          |  |                           |
|                           |                             |                           |                            |                          |  |                           |

|                                     |                                      | June    | 2008      | Airport                             | Survey |                                   |
|-------------------------------------|--------------------------------------|---------|-----------|-------------------------------------|--------|-----------------------------------|
| Sunday                              | Monday                               | Tuesday | Wednesday | Thursday                            | Friday | Saturday                          |
| 1                                   | 2                                    | 3       | 4         | 5                                   | 6      | 7                                 |
| 8                                   | 9                                    | 10      | 11        | 12                                  | 13     | 14                                |
| 15                                  | 16                                   | 17      | 18        | 19<br>Key West Airport –<br>Morning | 20     | 21                                |
| 22                                  | 23<br>Key West Airport-<br>Afternoon | 24      |           | 26                                  | 27     | 28<br>Key West Airport<br>Morning |
| 29<br>Key West Airport<br>Afternoon | 30                                   |         |           |                                     |        |                                   |

|                                     |                                     | July                              | 2008                               | Airport                           | Survey                            |                                     |
|-------------------------------------|-------------------------------------|-----------------------------------|------------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|
| Sunday                              | Monday                              | Tuesday                           | Wednesday                          | Thursday                          | Friday                            | Saturday                            |
|                                     |                                     | 1                                 | 2<br>Key West Airport<br>Morning   | 3                                 | 4<br>Key West Airport<br>Morning  | 5                                   |
| 6                                   | 7<br>Key West Airport<br>Morning    | 8                                 | 9<br>Key West Airport<br>Afternoon | 10                                | 11                                | 12<br>Key West Airport<br>Afternoon |
| 13<br>Key West Airport<br>Afternoon | 14                                  | 15<br>Key West Airport<br>Morning | 16                                 | 17<br>Key West Airport<br>Morning | 18                                | 19                                  |
| 20                                  | 21<br>Key West Airport<br>Afternoon | 22                                | 23                                 | 24                                | 25<br>Key West Airport<br>Morning | 26<br>Key West Airport<br>Morning   |
| 27<br>Key West Airport<br>Morning   | 28                                  | 29                                | 30                                 | 31<br>Key West Airport<br>Morning |                                   |                                     |

|                                     |                                   | August                            | 2008                              | Airport                             | Survey                           |                                    |
|-------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|----------------------------------|------------------------------------|
| Sunday                              | Monday                            | Tuesday                           | Wednesday                         | Thursday                            | Friday                           | Saturday                           |
|                                     |                                   |                                   |                                   |                                     | 1                                | 2                                  |
| 3                                   | 4                                 | 5<br>Key West Airport<br>Morning  | 6<br>Key West Airport<br>Morning  | 7                                   | 8<br>Key West Airport<br>Morning | 9<br>Key West Airport<br>Afternoon |
| 10<br>Key West Airport<br>Afternoon | 11<br>Key West Airport<br>Morning | 12                                | 13                                | 14                                  | 15                               | 16                                 |
| 17                                  | 18                                | 19<br>Key West Airport<br>Morning | 20                                | 21<br>Key West Airport<br>Afternoon | 22                               | 23<br>Key West Airport<br>Morning  |
| 24<br>Key West Airport<br>Morning   | 25                                | 26                                | 27<br>Key West Airport<br>Morning | 28                                  | 29                               | 30                                 |
| 31                                  |                                   |                                   |                                   |                                     |                                  |                                    |

# Exhibit 8: Tally Sheet Air Survey

|    | <ul> <li>Key West (KW</li> <li>Marathon (M)</li> </ul> | )  |
|----|--|--|
| 1. | Are you a pern   | nanent resident of Monroe County   |
|    | ☐ Yes  | Thank. you. We are only interviewing nonresidents of Monroe County. (Place tic mark in column 3) |
|    | 🗌 No 🗕   | $\rightarrow$  |
|    | 2.   | Did you do any recreation/tourist activities on this visit to the Florida Keys?                  |
|    |  | (show recreation/tourist activity Blue Card)   |
|    |  | □ No Thank you. We are only interviewing visitors that did recreation/activities.                |
|    |  | (Place tic mark in column 4)   |
|    |  | $\Box$ Yes $\longrightarrow$   |
|    |  | 3. Will you participate in a short 5-10 minute survey about your visit to the                    |

- Will you participate in a short 5-10 minute survey about your visit to the Florida Keys? 3.

🗌 Yes (Place tic mark in column 6)

Begin interview.

| 1    | 2    | 3                     | 4  | 5  | 6                      |
|------|------|-----------------------|--|--|------------------------|
| Site | Date | Permanent<br>Resident | Non<br>Recreating/<br>Tourist<br>Visitor | Visitor<br>Refusal or<br>Language<br>Barrier | Visitor<br>Interviewed |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |

Sites

|                   | Monthly |
|-------------------|---------|
| Time Period       | Totals  |
| <br>Dec. 07       | 19,984  |
| Jan. 08           | 24,975  |
| Feb. 08           | 24,991  |
| Mar. 08           | 28,686  |
| Apr. 08           | 24,252  |
| May. 08           | 22,013  |
| JanApril 08       | 102,904 |
| Dec. 07 - May 08  | 144,901 |
| Jan. 08 - May 08  | 124,917 |
| Jun. 08           | 17,990  |
| Jul. 08           | 15,762  |
| Aug. 08           | 13,198  |
| Sept. 08          | 8,417   |
| Oct. 08           | 14,275  |
| Nov. 08           | 18,429  |
| Dec. 08           | 17,814  |
| Jun. 08 - Aug. 08 | 46,950  |
| Jun. 08 - Nov. 08 | 88,071  |
| Jun. 08 - Dec. 08 | 105,885 |
| Dec. 07 - Nov. 08 | 232,972 |
| Jan. 08 - Dec. 08 | 230,802 |

Exhibit 9. Key West Airport Enplanements

Source: Key West Airport

|  |   | January                                     | 2008  | Cruise Ship<br>& Ferry  | Survey                                   |          |
|--|---|---|---|---|--|----------|
| Sunday   | Monday  | Tuesday                                     | Wednesday   | Thursday  | Friday                                   | Saturday |
|  |   | 1   | 2   | 3   | 4  | 5        |
| 6  | 7   | 8   | 9   | 10  | 11                                       | 12       |
| 13   | 14  | 15  | 16  | 17  | 18                                       | 19       |
| 20   | 21<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 22<br>Fascination<br>Outer Mole<br>730-1400 | 23<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 24  | 25<br>Enchantment<br>Pier B<br>1200-1800 | 26       |
| 27<br>Costa Med<br>Outer Mole<br>800-1700<br>cancelled | 28<br>Celebration<br>Mallory<br>Square<br>630-1500                          | 29  | 30  | 31<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami |  |          |

|   |  | February  | 2008      | Cruise Ship<br>& Ferry                     | Survey  |  |
|---|--|---|-----------|--|---|--|
| Sunday  | Monday   | Tuesday   | Wednesday | Thursday                                   | Friday  | Saturday   |
|   |  |   |           |  | 1   | 2  |
| 3   | 4<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 5<br>Century<br>Pier B<br>700-1700  | 6         | 7<br>Majesty<br>Pier B<br>815-1800         | 8   | 9<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami |
| 10<br>Costa Med<br>Outer Mole<br>800-1700                                   | 11   | 12<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 13        | 14   | 15<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 16<br>SS Navigator<br>Mallory Square<br>800-1700                           |
| 17  | 18<br>Jewel<br>Pier B<br>700-1500  | 19  | 20        | 21<br>N. Majesty<br>Outer Mole<br>300-2200 | 22  | 23   |
| 24<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 25<br>Artemis<br>Outer Mole<br>800-1800                                    | 26  | 27        | 28   | 29<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami |  |

|   |   | March  | 2008  | Cruise Ship<br>& Ferry  | Survey                                     |   |
|---|---|--|---|---|--|---|
| Sunday  | Monday  | Tuesday  | Wednesday   | Thursday  | Friday                                     | Saturday                                  |
|   |   |  |   |   |  | 1   |
| 2   | 3<br>MS Millenium<br>Outer Mole<br>1000-2300                                | 4<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 5<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami  | 6   | 7<br>Imagination<br>Outer Mole<br>730-1700 | 8   |
| 9<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami  | 10<br>Radiance<br>Pier B<br>700-1400  | 11   | 12<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 13<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 14   | 15<br>SS Marine<br>Outer Mole<br>800-1700 |
| 16  | 17  | 18   | 19<br>Celebration<br>Mallory Square<br>700-1500                             | 20  | 21   | 22  |
| 23<br>Disney<br>Pier B<br>1130-2200   | 24<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 25   | 26  | 27<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 28<br>Grandeur<br>Pier B<br>1000-1500      | 29  |
| 30<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 31  |  |   |   |  |   |

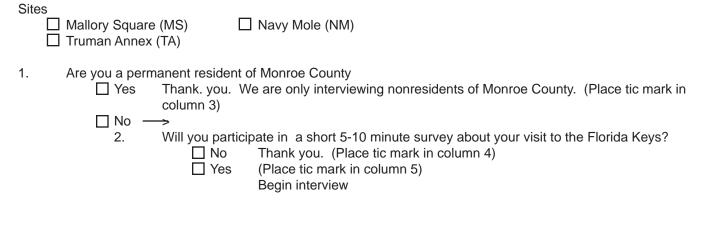
|   |        | April   | 2008  | Cruise Ship<br>& Ferry                     | Survey  |   |
|---|--------|---|---|--|---|---|
| Sunday  | Monday | Tuesday   | Wednesday   | Thursday                                   | Friday  | Saturday  |
|   |        | 1<br>Century<br>Pier B<br>700-1700  | 2<br>Celebration<br>Mallory Square<br>700-1500                              | 3  | 4   | 5   |
| 6   | 7      | 8   | 9   | 10<br>N. Majesty<br>Outer Mole<br>300-2200 | 11<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 12<br>Enchantment<br>Pier B<br>900-1800                                     |
| 13<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 14     | 15<br>Century<br>Pier B<br>700-1700   | 16<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 17   | 18<br>Imagination<br>Outer Mole<br>730-1400                                 | Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami       |
| 20<br>Disney<br>Pier B<br>1130-2200   | 21     | 22<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 23  | 24   | 25<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami | 26<br>Ferry<br>4:00 pm – 6:45Pm<br>Marco Island<br>Ft. Myers Beach<br>Miami |
| 27<br>Norwegian<br>Dream<br>Pier B<br>800-2000                              | 28     | 29  | 30  |  |   |   |
|   |        |   |   |  |   |   |

|        |        | June                                  | 2008                          | Cruise<br>Ship &<br>Ferry     | Survey                                       |                              |
|--------|--------|---------------------------------------|-------------------------------|-------------------------------|--|------------------------------|
| Sunday | Monday | Tuesday                               | Wednesday                     | Thursday                      | Friday                                       | Saturday                     |
| 1      | 2      | 3                                     | 4                             | 5                             | 6  | 7                            |
| 8      | 9      | 10                                    | 11                            | 12                            | 13   | 14                           |
| 15     | 16     | 17                                    | 18                            | Majesty<br>Pier B<br>815-1800 | 20<br>Ferry<br>4:00 – 5:45 pm                | 21                           |
| 22     | 23     | Fascination<br>Outer Mole<br>730-1400 | 25<br>Ferry<br>4:00 – 5:45 pm | 26                            | 27<br>Imagination<br>Outer Mole<br>730-14-00 | 28<br>Ferry<br>4:00 – 5:45pm |
| 29     | 30     |                                       |                               |                               |  |                              |

|                            |                             | July  | 2008                        | Cruise Ship<br>& Ferry              | Survey                                      |                            |
|----------------------------|-----------------------------|---|-----------------------------|-------------------------------------|---|----------------------------|
| Sunday                     | Monday                      | Tuesday                                     | Wednesday                   | Thursday                            | Friday                                      | Saturday                   |
|                            |                             | 1<br>Fascination<br>Outer Mole<br>730-1400  | 2<br>Ferry<br>4:00 – 5:45pm | 3<br>Majesty<br>Pier B<br>815-1800  | 4<br>Ferry<br>4:00 – 5:45pm                 | 5                          |
| 6                          | 7<br>Ferry<br>4:00 – 5:45pm | 8<br>Enchantment<br>Pier B<br>700 - 1400    | 9                           | 10                                  | 11<br>Imagination<br>Outer Mole<br>730-1400 | 12                         |
| 13                         | 14                          | 15<br>Ferry<br>4:00 – 5:45pm                | 16<br>Ferry<br>4:00-5:45pm  | 17<br>Majesty<br>Pier B<br>815-1800 | 18<br>Enchantment<br>Pier B<br>900-1800     | 19                         |
| 20                         | 21                          | 22<br>Fascination<br>Outer Mole<br>730-1400 | 23                          | 24<br>Ferry<br>4:00-5:45pm          | 25<br>Imagination<br>Outer Mole<br>730-1400 | 26<br>Ferry<br>4:00-5:45pm |
| 27<br>Ferry<br>4:00-5:45pm | 28                          | 29  | 30                          | 31<br>Majesty<br>Pier B<br>815-1800 |   |                            |

|                            |                            | August                                      | 2008                       | Cruise Ship<br>& Ferry              | Survey                                      |                            |
|----------------------------|----------------------------|---|----------------------------|-------------------------------------|---|----------------------------|
| Sunday                     | Monday                     | Tuesday                                     | Wednesday                  | Thursday                            | Friday                                      | Saturday                   |
|                            |                            |   |                            |                                     | 1<br>Ferry<br>4:00-5:45pm                   | 2                          |
| 3                          | 4                          | 5<br>Enchantment<br>Pier B<br>700-1400      | 6<br>Ferry<br>4:00-5:45pm  | 7                                   | 8<br>Imagination<br>Outer Mole<br>730-1400  | 9                          |
| 10                         | Ferry<br>4:00-5:45pm       | 12<br>Fascination<br>Outer Mole<br>730-1400 | 13                         | 14<br>Majesty<br>Pier B<br>815-1800 | 15<br>Ferry<br>4:00-5:45pm                  | 16                         |
| 17                         | 18<br>Ferry<br>4:00-5:45pm | Fascination<br>Outer Mole<br>730-1400       | 20                         | 21                                  | 22<br>Imagination<br>Outer Mole<br>730-1400 | 23<br>Ferry<br>4:00-5:45pm |
| 24<br>Ferry<br>4:00-5:45pm | 25                         | 26<br>Fascination<br>Outer Mole<br>730-1400 | 27<br>Ferry<br>4:00-5:45pm | 28<br>Majesty<br>Pier B<br>815-1800 | 29  | 30<br>Ferry<br>4:00-5:45pm |
| 31                         |                            |   |                            |                                     |   |                            |

#### Exhibit 11: Tally Sheet Cruise Ship



| 1    | 2    | 3                     | 4  | 5                      |
|------|------|-----------------------|--|------------------------|
| Site | Date | Permanent<br>Resident | Visitor<br>Refusal or<br>Language<br>Barrier | Visitor<br>Interviewed |
|      |      |                       |  |                        |

| Time Period       | MS     | Pier B  | ОМ      | Anchorage | Total   |
|-------------------|--------|---------|---------|-----------|---------|
| Dec. 07           | 13,221 | 47,899  | 31,064  | 0         | 92,184  |
| Jan. 08           | 9,039  | 43,602  | 33,612  | 0         | 86,253  |
| Feb. 08           | 5,085  | 43,325  | 33,276  | 0         | 81,686  |
| Mar. 08           | 5,633  | 42,728  | 33,784  | 0         | 82,145  |
| Apr. 08           | 6,111  | 42,161  | 28,226  | 1,830     | 78,328  |
| May. 08           | 0      | 28,195  | 16,027  | 0         | 44,222  |
| JanApril 08       | 25,868 | 171,816 | 128,898 | 1,830     | 328,412 |
| Dec. 07 - May 08  | 39,089 | 247,910 | 175,989 | 1,830     | 464,818 |
| Jan. 08 - May 08  | 25,868 | 200,011 | 144,925 | 1,830     | 372,634 |
| Jun. 08           | 0      | 20,863  | 15,047  | 0         | 35,910  |
| Jul. 08           | 1,851  | 26,410  | 17,055  | 0         | 45,316  |
| Aug. 08           | 0      | 20,870  | 12,647  | 0         | 33,517  |
| Sept. 08          | 0      | 28,526  | 17,401  | 0         | 45,927  |
| Oct. 08           | 97     | 41,224  | 9,041   | 0         | 50,362  |
| Nov. 08           | 6,049  | 46,180  | 11,044  | 0         | 63,273  |
| Dec. 08           | 9,322  | 51,349  | 30,560  | 1,128     | 92,359  |
| Jun. 08 - Aug. 08 | 1,851  | 68,143  | 44,749  | 0         | 114,743 |
| Jun. 08 - Nov. 08 | 7,997  | 184,073 | 82,235  | 0         | 274,305 |
| Jun. 08 - Dec. 08 | 17,319 | 235,422 | 112,795 | 1,128     | 366,664 |
| Dec. 07 - Nov. 08 | 47,086 | 431,983 | 258,224 | 1,830     | 739,123 |
| Jan. 08 - Dec. 08 | 43,187 | 435,433 | 257,720 | 2,958     | 739,298 |

Exhibit 12. Cruise Ship Paseenger Counts<sup>1</sup>

1. MS=Mallory Square, Pier B=Truman Annex Pier B, OM=Navy Outer Mole.

Source: Key West Port Authority

| Time Period       | Counts <sup>1</sup> | Passengers <sup>2</sup> |
|-------------------|---------------------|-------------------------|
| Dec. 07           | 13,902              | 6,951                   |
| Jan. 08           | 13,676              | 6,838                   |
| Feb. 08           | 24,129              | 12,065                  |
| Mar. 08           | 26,848              | 13,424                  |
| Apr. 08           | 18,258              | 9,129                   |
| May. 08           | 13,095              | 6,548                   |
| JanApril 08       | 82,911              | 41,456                  |
| Dec. 07 - May 08  | 109,908             | 54,954                  |
| Jan. 08 - May 08  | 96,006              | 48,003                  |
| Jun. 08           | 11,947              | 5,974                   |
| Jul. 08           | 12,757              | 6,379                   |
| Aug. 08           | 8,700               | 4,350                   |
| Sept. 08          | 4,458               | 2,229                   |
| Oct. 08           | 8,734               | 4,367                   |
| Nov. 08           | 7,823               | 3,912                   |
| Dec. 08           | 9,544               | 4,772                   |
| Jun. 08 - Aug. 08 | 33,404              | 16,702                  |
| Jun. 08 - Nov. 08 | 54,419              | 27,210                  |
| Jun. 08 - Dec. 08 | 63,963              | 31,982                  |
| Dec. 07 - Nov. 08 | 164,327             | 82,164                  |
| Jan. 08 - Dec. 08 | 159,969             | 79,985                  |

Exhibit 13. Ferry Passenger Counts

Counts are numbers of passengers to and from Key West.
 Passengers are number of counts divided by two.

Sources: Key West Port Authority and Key West Chamber of Commerce.

# Exhibit 14: Tally Sheet Ferry Survey

| 1.     | Are you a permanent resident of Monroe County   |  |
|--------|---|--|
| colum  | <ul> <li>Yes Thank. you. We are only interviewing nonresidents of Monroe County. (Place tic mark in 3)</li> </ul> |  |
| No     | $\Box \rightarrow$  |  |
|        | <ol><li>Did you do any recreation/tourist activities on this visit to the Florida Keys?</li></ol>                 |  |
|        | (show recreation/tourist activity Blue Card)  |  |
|        | No Thank you. We are only interviewing visitors that did recreation/activities.                                   |  |
| (Plac  | tic mark in column 4)   |  |
| ,      | $\Box$ Yes $\longrightarrow$  |  |
|        | 3. Will you participate in a short 5-10 minute survey about your visit to the                                     |  |
| Floric | da Keys?  |  |
|        | No Thank you. (Place tic mark in column 5)  |  |
| Y      | es (Place tic mark in column 6)   |  |
| Beg    |   |  |

| 1    | 2    | 3                     | 4  | 5  | 6                      |
|------|------|-----------------------|--|--|------------------------|
| Site | Date | Permanent<br>Resident | Non<br>Recreating/<br>Tourist<br>Visitor | Visitor<br>Refusal or<br>Language<br>Barrier | Visitor<br>Interviewed |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |
|      |      |                       |  |  |                        |

White Card

### **ACTIVITIES LIST**

| Number                       | Activities Using Boats and Personal Watercraft  |
|------------------------------|---|
| 100A<br>101A<br>102A         | Snorkeling<br>Snorkeling from charter/party boat (pay operation)<br>Snorkeling from a rental boat<br>Snorkeling from private boat (your boat or friend or relatives boat)   |
| 200A<br>201A<br>202A         | <b>Scuba Diving</b><br>Scuba diving from charter/party boat (pay operation)<br>Scuba diving from a rental boat<br>Scuba diving from a private boat (your boat or friend or relatives boat)  |
| 300<br>301<br>302<br>303     | <b>Special Activities while Snorkeling or Scuba Diving</b><br>Diving for lobsters<br>Underwater photography<br>Wreck diving<br>Spear fishing  |
| 400A<br>401A<br>402A<br>403A | <b>Fishing – Offshore</b><br>Fishing from charter boat (pay operation, usually six persons or less) - offshore<br>Fishing from party or head boat (pay operation, charge per person) - offshore<br>Fishing from a rental boat – off shore<br>Fishing from a private boat (your boat or friend or relatives boat) – offshore |
| 404A<br>405A<br>406A         | <b>Fishing – Flats or Back Country</b><br>Fishing from charter/party boat or guide (pay operation) – flats or back country<br>Fishing from rental boat – flats or back country<br>Fishing from a private boat (your boat or friend or relatives boat) – flats or back country   |

#### **Other Fishing**

- 407A Other fishing from charter boat (pay operation, usually six persons or less)
- 408A Other fishing from party or head boat (pay operation, charge per person)
- 409A Other fishing from a rental boat
- 410A Other fishing from a private boat (your boat or friends or relatives boat)

#### Viewing Nature and Wildlife

- 500A Glass bottom boat rides (pay operation)
- 501A Back country boat excursions (pay operation/guided service/NOT FISHING)
- 502A Viewing nature and wildlife from private or rental boat

#### Personal Watercraft (jet skis, wave runners, etc.)

- 600A Personal watercraft rental
- 601A Personal watercraft Private (your boat or friend or relatives boat)

#### Sailing

- 700A Sailing charter/party boat (pay operation)
- 701A Sailing rental boat
- 702A Sailing private boat (your boat or friend or relatives boat)

#### Other Activities NOT MENTIONED ABOVE (parasailing, hang gliding, water-skiing, sunset cruises)

- 800A Other activities from a charter/party boat (pay operation)
- 801A Other activities from a rental boat
- 802A Other activities from a private boat (your boat or friend or relatives boat)

----- OVER ------

| Number   | Other Water-Based Activities – NO BOATS  |  |  |  |  |
|----------|--|--|--|--|--|
|          | Snorkeling and Scuba Diving  |  |  |  |  |
| 10A      | Snorkeling from shore  |  |  |  |  |
| 11A      | Scuba diving from shore  |  |  |  |  |
|          | Special Activities while Diving from Shore   |  |  |  |  |
| 12       | Diving for lobsters  |  |  |  |  |
| 13       | Underwater photography   |  |  |  |  |
| 14A      | Fishing from shore (beach, bank, pier, bridge, jetty, dock)                              |  |  |  |  |
| 15A      | Swimming at Beaches (not in pool)  |  |  |  |  |
| 16A      | Swimming in Outdoor Pool   |  |  |  |  |
| 17       | Swimming with Dolphins   |  |  |  |  |
| 18A      | Windsurfing, sail boarding or kite surfing   |  |  |  |  |
| Number   | Land-Based Activities  |  |  |  |  |
|          | Nature Study – Wildlife Observation – Photography  |  |  |  |  |
| 19A      | Wildlife observation or wildlife photography   |  |  |  |  |
| 20A      | Other nature study and observation   |  |  |  |  |
| 21       | Photography – Natural landscapes/scenery (not including wildlife)                        |  |  |  |  |
|          | Camping – Backpacking – Hiking – Picnicking  |  |  |  |  |
| 22       | Backpacking  |  |  |  |  |
| 23       | Camping in developed campgrounds   |  |  |  |  |
| 24       | Camping in primitive campgrounds   |  |  |  |  |
| 25       | Day Hiking   |  |  |  |  |
| 26       | Attending ranger guided walk   |  |  |  |  |
| 27       | Self-guided nature or historic trail   |  |  |  |  |
| 28       | Picnicking   |  |  |  |  |
|          | Cultural, Historic and Tourist Attractions   |  |  |  |  |
| 29A      | Visiting historic areas, sites, buildings or memorials                                   |  |  |  |  |
| 30       | Attending special events (fairs, festivals, ceremonies, etc.)                            |  |  |  |  |
| 31       | Attending outdoor concerts, plays, or other outdoor performances                         |  |  |  |  |
| 32       | Attending indoor concerts, plays, performances, or events                                |  |  |  |  |
| 33       | Sight-seeing tours and tourist attractions (paid)  |  |  |  |  |
| 34       | Sight-seeing (not paid tours)  |  |  |  |  |
| 34<br>35 |  |  |  |  |  |
|          | Reading roadside exhibits or markers   |  |  |  |  |
| 36A      | Visiting a museum, education facility, or information center                             |  |  |  |  |
| 37       | Attending outdoor sports events (sailing or boat races; spectator at fishing tournament) |  |  |  |  |
| 20       | Outdoor Sports   |  |  |  |  |
| 38       | Golf   |  |  |  |  |
| 39       | Tennis   |  |  |  |  |
| 40       | Participation in other outdoor sports and games  |  |  |  |  |
| 41       | Bicycling – Horseback Riding – Driving for Pleasure                                      |  |  |  |  |
| 41       | Bicycling  |  |  |  |  |
| 42       | Horseback riding   |  |  |  |  |
| 43       | Driving for Pleasure (mopeds, motorcycles)   |  |  |  |  |
|          | Beach Activities – Sunbathing  |  |  |  |  |
| 44A      | All Beach Activities (other than swimming)   |  |  |  |  |
| 45       | Sunbathing (not at beach)  |  |  |  |  |
|          | Spa, Health & Wellness   |  |  |  |  |
| 46       | Spa Treatments (massage, esthetician services, body treatment)                           |  |  |  |  |
| 47       | Fitness activities (fitness classes, visited gym/health center, personal trainer)        |  |  |  |  |
| 48       | Healthy cuisine (specialty dining for health or diet)                                    |  |  |  |  |

ACTIVITIES LIST

48 Healthy cuisine (specialty dining for health or diet)

**CUSTOMER** Blue Card

#### **ACTIVITIES LIST (REEFS)**

## Number Activities Using Boats on Artificial and Natural Reefs

### Snorkeling

- 100A Snorkeling from charter/party boat (pay operation)
- 101A Snorkeling from a rental boat
- 102A Snorkeling from private boat (your boat or friend or relatives boat)

#### **Scuba Diving**

- 200A Scuba diving from charter/party boat (pay operation)
- 201A Scuba diving from a rental boat
- 202A Scuba diving from a private boat (your boat or friend or relatives boat)

### Special Activities while Snorkeling or Scuba Diving

- 300 Diving for lobsters
- 301 Underwater photography
- 302 Wreck diving
- 303 Spear fishing

## Fishing on Artificial or Natural Reefs

- 407A Other fishing from charter boat (pay operation, usually six persons or less)
- 408A Other fishing from party or head boat (pay operation, charge per person)
- 409A Other fishing from a rental boat
- 410A Other fishing from a private boat (your boat or friends or relatives boat)

## Viewing Nature and Wildlife

- 500A Glass bottom boat rides (pay operation)
- 502A Viewing nature and wildlife from private or rental boat

## Number Other Water-Based Activities – NO BOATS – On Artificial or Natural

#### Reefs

## **Snorkeling and Scuba Diving**

- 10A Snorkeling from shore
- 11A Scuba diving from shore

## **Special Activities while Diving from Shore**

- 12 Diving for lobsters
- 13 Underwater photography

